cal of State. The Prix Res. tous mes reves" (Hadrians, Dreams) the first of a rike the author's home village.

prince arrived in Birmingha

Vladimir Horowitz & L nated to Yale University 26 nal recordings of Carage concerts he gave during the

mission to make a move incomedy star's life, the prot film company said. Films not begin for at least a year

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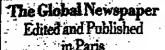
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PARIS, WEDNESDAY, NOVEMBER 16, 1988

Gorbachev to Meet Reagan and Bush

Europe Sees Promise of Momentum In Diplomacy During Transition

By Joseph Fitchett

PARIS - The news of a surprise eting of Mikhail S. Gorbachev with President Ronald Reagan and President-elect George Bush early next month in New York elased European governments on Tuesday by promising new momentum in superpower relations during the U.S. presidential transition.

Even though U.S. officials played down its potential scope, with several officials calling it "a

Bush asks Nicholas F. Brady to stay as treasury secretary. Page 2.

akind of cordial visit, not a summit in any sense of the word," the early encounter signaled that both the Soviet and U.S. leaders were interested in avoiding any interruption in the current constructive East-West climate, officials said in Bonn, London and Paris.

The meeting, hinted at by U.S. officials Monday and confirmed Tuesday by a Soviet spokesman, will probably take place on Dec. 7, while President Gorbachev is in the

United States to address the Unit-

From the Soviet spokesman's re-marks, it appeared that Mr. Gorbachev would meet with Mr. Reagan, their fifth encounter, with Mr. Bush taking part in the session. The participation of all three men seemed intended to symbolize con-tinuity in relations between the United States and the Soviet

The meeting was suggested by the Soviet Union "just in the last few days," U.S. sources were quoted as saying in Washington, adding that the idea was quickly

It was unclear whether the meeting would produce any movement on East-West issues such as arms control or human rights in the Soviet Union. But the contact with Mr. Bush was welcomed in Washington and in European capitals as a way of keeping Washington involved in Mr. Gorbachev's current burst of diplomatic activity, which is apparently aimed at rallying foreign support for his domestic reforms. In the course of November and

See MEETING, Page 2

U.S. Says Offer to Visit 'Came Out of the Blue'

By Elaine Sciolino New York Times Service WASHINGTON - The decision of Mikhail S. Gorbachev to visit the United Nations early next month was unexpectedly sprung on the Reagan administration with no prior warning or consultation, se-nior White House and State Department officials said Tuesday.

"It came out of the blue," Deputy Secretary of State John C. Whitehead said of the dramatic overture, the first visit to the Unit-THE 01-581 302 overture, the first visit to the Unit-THEX 941 3495 PMF ed Nations by a Soviet head of state FAX 01-587 942 since Nikita S. Khruslichev re-Elegrace procy, one moved his slice and pointed his

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India Seeking

Carbide Aides

BHOPAL, India (UPI) --- A

judge issued arrest warrants Tuesday for two officials of

Union Carbide Corp. and the

U.S. multinational company's former chairman, Warren An-

derson, to face charges of "cul-

pable homicide" of nearly

3,000 victims of the 1984 Bho-

pai gas disaster.
The chief judicial magistrate, R. C. Mishra, said Mr.

Anderson and two company

representatives had failed to

appear in his court despite be-

ing issued three summonses. In Danbury, Connecticut, a

Union Carbide spokesman said Tuesday that Iodian

courts have no jurisdiction

Antal Dorati, composer and

conductor, dies in Switzer-

In South Africa, a final ruling

neared in the nation's longest political trial, Page 6.

A pedophile preacher was un-

masked — 30 years and scores

of boys too late. Page 3.

The EC may scale back an

ambitious plan to open up the

life insurance market in the

A computer maker controlled

by the New York investor

Bennett LeBow bid for Prime

Business/Finance

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over the company.

iona volue in or desk back in 1960 Secretary of State George P. Shultz was playing golf in Augusta, Georgia, on Sunday when he re-crived a message that the Soviet ambassador, Yuri V. Dubinin, needed to speak to him on an urgent matter, the officials said. When Mr. Shultz arrived back at

"I can only tell you it is oot going to be a summit," Mr. Reagan said during a photo session with the Andrews Air Force base in the carly evening, he headed straight to

At the State Department, Mr.

"It's a nice thing, I think," he added, "to have a chance for the president to introduce his successor

See VISIT, Page 2

the State Department where Mr. Dubinin was waiting.

To Mr. Shultz's surprise, Mr. Dubinin explained that the Soviet leader was planning to address the General Assembly on Dec. 7 and would welcome the opportunity to say good-bye to President Reagan and make the acquaintance of President Reagan. ident-elect George Bush.

Mr. Shultz agreed to keep the matter confidential until after the Soviets announced it in Moscow, He telephoned Lieutenant General Colin L. Powell, the national security adviser, who received the go-ahead from Mr. Reagan on Mon-day morning, the officials said.

On Tuesday, both the White House and the State Department portrayed the meeting as more of a social occasion than a substantive encounter likely to concrete results.

West German chancellor, Helmut Kohl. "We only know he's got a meeting in the United States and we will make ourselves available."

The White House spokesman, Marlin Fitzwater, described the up-coming meeting as "a cordial meeting between superpower leaders." He later suggested that the meeting might take the form of a one-to-two hour lunch between Mr. Reagan; Mr. Bush and the Soviet leader.

Whitehead called the encounter mainly a meeting for Gorbachev to get to know the vice president a

Namibia Independence Is Nearer After Agreement at Geneva Talks

By David B. Ottaway Washington Post Service WASHINGTON - Negotiators from the United States, South Africa, Cuba and Angola announced in Geneva on Tuesday that they had reached agreement in principle on a plan linking independence for the South African-ruled territory known as Namibia with the phased

withdrawal of 52,000 Cuban troops The complex, step-by-step plan

must still be approved by the South African, Cuban and Angolan governments. U.S. and other officials also said some details remained to be worked out, including a starting date, before an agreement is finally signed in Brazzaville, Congo.

But the positive comments made by various negotiators in Geneva suggested the parties were now

close enough that an accord could fidence being huilt and no distracbe signed in the near future.
"We are satisfied," the Cuban

delegation leader, Carlos Aldana. was quoted as saying in Geneva. "It has been a very laborious, very intense process. We are at the towering moment. With a constructive will, we are oow moving to Brazza-

In First Test, Soviet Shuttle Orbits Earth and Lands

The world's most powerful booster rocket blasting off its launching pad Tuesday at the Baikonur

space center in Soviet central Asia, lifting the space shuttle Buran into orbit on its first test flight.

The successful unmanned mission, which included two orbits of the Earth, lasted 3 hours and 20 minutes before the craft, which can carry 10 cosmonauts, landed safely on a runway. Page 2.

Speaking of the Cuban troops, he added, "We are ready to bring them home. It is time."

Only a month ago, Cuba and Angola insisted that the talks were at an impasse and oo more concessions were possible from their side. A senior U.S. official taking part in the talks said, "It has obviously required a lot of give and take on

Asked why the accord was possible now, the official listed: "An element of exhaustion, mutual con-

tions now, and clearly, the fact thal the U.S. and the Soviets have made progress dealing with issues around

The U.S. official also stressed the importance of the support being given by the Soviet Union to the negotiating process. We have been working on a cooperative basis with the Soviet Union," he said. "That was very much the case

No details of the Cuban troop withdrawal plan, the last major obstacle to an agreement, were made public on Tuesday after the five days of talks in Geneva. But U.S. officials said the plan was "not far off" from a U.S. compromise proposal and that final bargaining involved "trade-offs" between South

See ANGOLA, Page 4

Arafat Challenges U.S. To New Peace Initiative After PLO Declares State

tions resolutions as the basis for

international peace talks.
"We feel that the ball is now in

the American court," Mr. Arafat

said. speaking in English to under-

line that his message was intended for a Western audience. "This

ON PAGE 4

For 24 years, Palestinians had

staunchly refused to accept Isra-

U.S. Jews have been told that

Israel will not change the defini-

could be the session of peace if the

By Alan Cowell New York Times Service

ALGIERS - Hours after deelaring an independent Palestinian state in Israeli-occupied territories, Yasser Arafat, chairman of the Palestine Liberation Organization, said Tuesday that the responsibility now lay with the United States to revive stalled Middle East peace

But at a news conference be declined to say explicitly whether he that believed the declaration, held by many to imply recognition of Israel, represented acceptance of the Jewish state. Radical PLO figures said it did not.

The proclamation followed 11 months of protests in the fsraeli-occupied West Bank and Gaza Strip, and Jordan's decision on July 31 to sever ties with the West Bank, leaving a political vacuum

PLO consider to be a parliament in exile - that sought to fill the void hy declaring an independent state. It also agreed to what Palestinians

U.S. administration and Israel wish

tion of a .lew.

Yet, in what seemed an immedi-Mr. Arafat was speaking after a ate assault on the moderate consensour-day meeting of the Palestine sus supporting Mr. Arafat, Georges National Council — which the Habash, leader of the PLO's most radical faction, disputed the notion that the gathering had offered implicit recognition of Israel. "In my opinion there's a great

United States, including the qualified acceptance of key United Narael finally and officially and accepting 242 and 338," he said, referring to UN Security Council resolutions acknowledging Israel's right to exist. "I do not regard that the Palestinian National Council recognized Israel," he said. The organization includes the six

Palestinian groups that form the PLO. In balloting Monday night oo the outcome of the gathering, 46 supporters of Mr. Habash's Popular Front for the Liberation of Palestine voted against conditional ac-ceptance of the UN resolutions. Mr. Arafat supporters won a majority of 253. The vote represented the closest the PLO has come to a tacit recognition of Israel.

Mr. Habash made clear at a oews conference after Mr. Arafat addressed reporters that he did oot believe the PLO leader's new initiative would work, but was not prepared to break the organization's sense of unity to oppose it.

"Because of national unity, we are saying to our brothers: Go ahead and try and we are convinced that you will come back and

See PLO, Page 4

PLO's Step Is Rejected By Israel

By Joel Brinkley New York Times Service

JERUSALEM - Israel dismissed Palestine National Council's declaration of a Palestinian state on Tuesday as irrelevant and unimportant, while Palestinians in the occupied territories barely seemed to take note of it.

Despite hroad predictions of widespread celebrations and violence, the West Bank and Gaza observed one of the quietest days in

Io Ramallah, an army colonel whose men were patrolling largely empty streets at midday called his commander at headquarters and reported that "we are bored here." In Jerusalem, Prime Minister Yitzhak Shamir said the pronouncement "doesn't have any

meaning in the field." "It's oot surprisiog, and it doesn't have any practical effect,"

Foreign Minister Shimon Peres said of the declaration: "It's another attempt to avoid the need to make unequivocal decisions."
But Palestinian community lead-

ers lauded the announcement. Hanna Siniora, a West Bank newspaper editor, said: "It is a triumph for the voice of moderatioo within the Palestinian camp. I feel the same joy I experienced at the birth of my first child."

At dusk, he was among several dozen people who listened as the declaration was read aloud in front of Al Aqsa Mosque in Jerusalem's

Asked why so few people had See REACTION, Page 4



Yasser Arafat saluting the Palestinian flag in Algiers on Tuesday.

China Arms Stockpiling **Worries Thais' Allies**

By Michael Richardson International Herald Tribune

SINGAPORE — A plan to stockpile Chinese arms in Thailand is seen by several countries in Southeast Asia as an unwelcome means of expanding and entrench-ing Beijing's influence in the re-

gion, analysts and diplomats say, They said in recent interviews that arrangements for the stockpile were agreed in principle in June and would probably be finalized by General Chavalit Yongcharyudh, the Thai Army commander, when

be visits China oext week. The proposal, initiated by Thailand, is strategically significant be-cause it would be the first arms

Industrial Production

121

Index of total industrial product 1977 = 100, seasonally adjuste

side its own territory.

It would also symbolize acceptance of China as a benevolent power by its ooo-Communist neighbors.
The Thai armed forces have bought large quantities of Chinese

weapons in recent years and want

reserve established by China out-

to guarantee rapid resupply of ammunition, spare parts and replacement equipment in an emergency by setting up a stockpile. However, it has not been made clear whether China, which has promised firm support if Thailand

s attacked by Vietnamese forces occupying Cambodia, would also be given access to the reserve Thai officials, contacted by phooe in Bangkok on Tuesday, de-

clined to discuss the plan, saying that details still had to be worked Analysts said the United States supported the stockpile plan because it would buttress the security of Thailand, a U.S. ally, at a time wheo Washington's ability to pro-vide military assistance is being curtailed by growing budgetary

constraints. China and the United States "are more or less following parallel poli-cies with regard to Thailand," ooted Michael Yahuda, a China specialist at the London School of Economics and Political Science.

However, the plan for a Chinese arms slockpile in Thailand is strongly opposed by Indonesia, which is by far the largest country in Southeast Asia.

"We are very worried," said Jusuf Wanandi, executive director of the Center for Strategic and International Studies in Indonesia Malaysia is also reported to have

reservations about allowing China

to have such an overt military pres-

ence in the region, despite recent high-level assurances from the Thai government that the stockpile would be purely defensive and would remain under Thai control. Analysts said Indonesia and Malaysia were concerned that final approval of a Chinese military stockpile in Theiland at this point would be used by Vietnam to delay its promised troop withdrawal from

Cambodia and obstruct a political settlement. China is the main supplier of military aid, via Thailand, to Khmer Rouge guerrillas in Cam-The Vietnamese-backed govern-

ment in Cambodia recently claimed that the stockpile plan was intended to further Beijing's "expausionist ambitious toward Southeast Asia" and accelerate de-

See STOCKPILE, Page 2

Fresh Evidence of U.S. Economic Health

Compiled by Our Staff From Dispatches WASHINGTON - U.S. retail stores had their biggest sales rise in seven months during October, while output by American industry grew, the government said Tues-day, in reports indicating the econ-

omy is pursuing its expansion.

The 0.9 percent gain in retail sales, combined with a 0.4 percent rise in industrial production, provided fresh evidence that the U.S. economy was picking up steam af-ter a summer slowdown, econo-

The White House spokesman. Marlin Fitzwater, called the reports "very positive and very encouraging for continued steady growth in the economy."

We see oo evidence of rekindling inflation," he added.

"Growth has definitely moderated in the last few months," said Michael Tindall, an economist with Discount Corp. "But this shows that the talk of a possible recession was overblown."

"The consumer is still hanging in there and spending at a faster rate than desired," said David Jones, an economist at Aubrey G. Lanston & Co. He said the Federal Reserve Board would be mildly concerned by the retail sales report but would wail for additional fourth-quarter data before changing credit policy.

The financial markets largely ig-

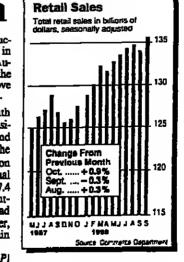
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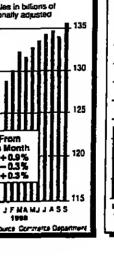
Auto sales in October jumped 1.7 percent, to \$29.2 billion, after falling 2.2 percent a month earlier.

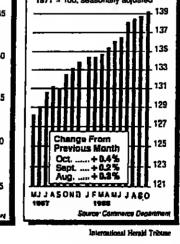
Excluding the automotive category, which is volatile, overall sales rose 0.7 percent last month, following a 0.2 percent increase in Sep-Sales at department and other

The gain in industrial produc-tion followed rises of 0.2 percent in October to a seasonally adjusted \$135.62 billion, led by strong show-September and 0.3 percent in Auings by car dealers and department gust, and it lifted the output of the industrial sector 5.1 percent above its level a year ago, the Fed said. stores, the Commerce Department

Production increases last month were especially strong in the business equipment, car products and construction supplies sectors, the government said. Car production in October increased to an annual rate of 7.6 million vehicles from 7.4 million in September, it said. Output of consumer goods, which had general merchandise stores shot up declined 0.2 percent in September, 2.4 percent, to \$15.6 billion, last rebounded with a 0.6 percent gain month, following a 0.8 percent gain in October.







Rigorous Diet Can Reverse Arterial Disease, Study Suggests

By Daniel Goleman

NEW YORK - Life-style changes alone, without drugs or surgery, can halt or reverse atherosclerosis. a hardening of the arteries that can lead to heart

They cautioned that the findings were preliminary results of a study involving only a few patients. But researchers said the report, made public Monday, could have far-reaching implications for the treatment of heart disease.

heart disease who were put on a rigorous program that included a low-fat diet, stress management and moderate exercise. "It's extremely important to show that without drugs, just by changing people's life style, you can get coronary artery disease to regress," said Dr. Alexander Leaf, director of the Cardiovascular

recently discovered that they could shrink the plaque that clogs arteries, and that was with the help of powerful drugs. The researchers were led by Dr. Dean Ornish, an

"If the results continue to be as good from the study, it will be very important in making physicians consider alternatives to heart transplants, bypasses, and the other high-tech medicine they've embarked upon," added Dr. Leaf, who is chairman of the Department of Preventive Medicine at Harvard Medical School and a former chief of medicine at Massachusetts General Hospital.

one of two groups. One group received traditional quitting smoking.

demanding regimen. They were put on a low-fat, vegetarian diet in which less than 10 percent of calories was from fat, and most of that was unsaturated. This level is less than a third of the fat in the average American diet. The patients also received an individual program of moderate exercise, and they were given stress-management training, itscluding yoga and meditation. Those who smoked were required to quit.

A comparison of the 12 patients who have finished

Health Center at Massachusetts General Hospital in Boston. "This is going to shake up physicians' think-disease. Fifty patients were randomly assigned to

Before treatment, the doctors determined that, on average, the coronary arteries in patients in the treatment group were 44,4 percent blocked. In averaging, the researchers considered all arteries, meaning that some were at least 70 percent blocked, but others were relatively open. After one year, the average blockage improved to 40.8 percent, and Dr. Ornish said the greatest improvement was in the arteries that had been the most clogged.

In contrast, the average blockage increased in those who received customary care, to 46.2 percent from 44.1 percent.

Cholesterol in the blood is a primary cause of the progressive hlocking. The researchers tested the patients in the study both for total eholesterol, and for the rigorous program with 17 who followed the low-density lipoprotein cholesterol, which leads to

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Moscow near mount. The k-cold violinist will give the line cert Dec. 19 with the Moscor

The 1988 Prix Groces:
awarded to Erik Orsena le
novel "L'Exposition Coles
Colonial Frhibition de (The Colonial Exhibition) to of a family in the rubber by over a century. Erik Orcasi pen name of Erik Amous 4. bolds a top job in the French went to the Haitian author Depestre, 61. for "Hadrian

Prince Charles, wearing 1; yellow button preclaiming begins at 40," launched an Monday to raise £40 million \$72 million) for the Prince Business Trust, the charge asked to organize his 40th b party. Charles chose the me which he established in 15 belp disadvantage i youth jobs — to organize a strong Birmingham for his publiche celebration. Several bundre: wishers cheered and sang a Birthday, Dear Charlie ab

Charlie Chaplin's family is en Sir Richard Attenboom

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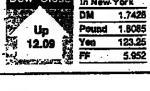
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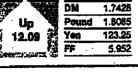
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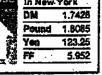
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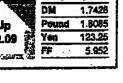


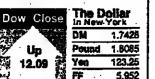




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Page 17.





New York Times Service. attack, researchers have found.

The finding involved a group of patients with

The finding was surprising because scientists only

assistant clinical professor of medicine at the University of California-San Francisco.

The subjects in the study had all been told, on the

care, including advice on lowering their cholesterol levels and blood pressure, as well as advice on Those in the second group were given a more

customary treatment showed that those in the ex- the huildup of plaque.

WORLD BRIEFS

TOKYO (AFP) — The governing Liberal Democratic Party published Wednesday a list of politicians implicated in a stock market scandal in return for opposition acceptance of a sweeping tax overhaul, party officials said. The party was poised to push the measure through the

The opposition had been blocking passage of the tax changes, on which Mr. Takeshita has staked his political future. The 26 people on the list had

already been named in the Japanese news media and there were no

surprises, but it was the first time since the scandal broke in July that they

were officially identified in parliament.

They included aides and family members of leading politicians such as Prime Minister Noboru Takeshita, Finance Minister and Deputy Prime Minister Vasuhiro Nakar

Minister Kiichi Miyazawa and former Prime Minister Yasuhiro Naka

sooe, as well as senior businessmen and the president of a newspaper. In the scandal politicians and officials are said to have made large profits by

buying shares in Recruit Cosmos, a real estate company, before it was publicly listed.

Neo-Fascist in Pretoria Kills 3 Blacks:

fatigues and claiming to be a member of a shadowy neo-fascist organiza-tion went on a shooting rampage in central Pretoria on Tuesday, randomly killing three blacks and wounding at least 10 others on one of the capital's busiest streets before he was subdued and arrested.

The apparently killings underscored the government's growing concern over white supremacists who have vowed to ignite a race war to counter

the cautious retrenchment that have been made in South Africa's

statutory policy of apartheid, or racial separation.

Law and Order Minister Adriaan Vlok said Tuesday night that the

gunman, identified as Barend Hendrik Strydom, 23, claimed to be 4 member of the extreme right Afrikaner Resistance Movement and of a

lesser-known group called the White Wolves. The White Wolves has

taken responsibility for several recent bombings of the offices of anti-apartheid groups in Johannesburg and Pretoria.

ABIDJAN, Ivory Coast (NYT)—Liberia's president, Samuel K. Doe, ordered Tuesday the release of two Americans held since July 13 on charges of participating in a coup attempt, according to a government statement received in Abidjan.

The detention and reported abusive treatment of the two black American businessmen, Curtis H. Williams and James Bush, had drawn protests from the U.S. Congressional Black Cancus and Amnesty Inter-

Liberian authorities said the Americans were arrested after they

entered Liberia with an armed group led by J. Nicholas Podier, a former deputy to Mr. Doe. Mr. Podier was killed in a shootout and the Americans were arrested, the Liberian government said. According to Mr. Williams's wife, Gwendolyn, the pair were detained when they entered Liberia on a business trip.

Shamir Asks Labor to Join Coalition

JERUSALEM (NYT) — Prime Minister Yitzhak Shamir on Tuesday invited his political rival, Foreign Minister Shimon Peres, to join a new

"At this moment I can say we've held the first meeting on the

possibility of Labor participating in a government led by me," Mr. Shamir said after the meeting. No decisions were made, and Mr. Peres

said only that his party had heard an invitation. "Some things were

explicit and some things were open," he said. "Now we are going to

iscuss it among ourselves."

On Monday, President Chaim Herzog invited Mr. Shamir to form the

pext Israeli government after 63 members of the newly elected parliament

told him they preferred Likud over Labor. Mr. Shamir now has 21 days to

reach formal agreements with those members, including 11 from religious

parties that have extracted a broad array of promises from Likud.

Labor-Likud national unity government,

2 Americans Are Freed by Liberia

PRETORIA (WP) -A white former policeman dressed in camouflage

Japan Poised to Pass Tax Program

legislature's lower house.

Soviet Shuttle Orbits Earth And Lands During First Test

By Felicity Barringer
New York Times Service
MOSCOW — The Soviet Umon's first space shuttle, riding piggyback aboard the world's most powerful booster rocket, rose Tuesday from the cold, flat Asian steppe to orbit the Earth for the first time. The shuttle landed on a concrete runway in Soviet Central Asia three bours and 25 minutes later.

The successful unmanned flight of the shuttle Buran from the Baikonur space center added to the Soviet space fleet a reusable craft whose structure — from its sweptback wings to its 38,000 heat-resistant ceramic tiles — makes it a virtual duplicate of the American space shuttles.

breakthrough for the Soviet space program this month.

On Saturday, the cosmonants Vladimir Titov and Musa Manarov, orbiting the earth on the Mir space station, broke Yuri V. Ronancuko's 1987 world space endurance record of 326 days.

"The U.S.S.R. has launched its fust reusable spacecraft Buran," the English-language service of Ra-dio Moscow announced early Tues-

The radio said that the 100-ton shuttle would complete two orbits of the earth and stay in space for 200 minutes

Baker: A Pragmatist Who Gets Things Done

By Robert Pear

New York Times Service
WASHINGTON — The record of James A. Baker 3d suggests that, as secretary of state, he may be inclined to seek more internation economic cooperation, is not likely to be a zealous advocate of military aid to the Nicaraguan rebels and would oppose restrictions on com-mercial-bank lending to the Soviet

in a departure from the usual State Department approach, he may seek to consult with Congress in formu-

national security decisions.

Over the last eight years, as

White House chief of staff and secretary of the Treasury, Mr. Baker compiled a substantial record in-

tained from a review of his speechfrom interviews with people who by former officials of the Reagan

While Mr. Baker's record provides some insight into his attitudes and style, it cannot be used to pre-

In addition, with Mr. Baker expected to exercise broad influence in the administration beyond foreign affairs, some important diplomatic matters may be handled by

Central America policy.

He coordinated the administration's successful effort to sell advanced surveillance planes to Saudi he joined Secretary of State George

arms-control issues, but recently sided with hard-line Reagan advisers who contend that the Soviet breach" of the 1972 Anti-Ballistic

and nonideological, a political op-erative who relies on compromise and consensus-building to achieve

William E. Brock, the former secretary of labor, said of Mr. Bak-

 As Treasury sccretary, Mr. Baker advocated international cooperation to drive down the value of the dollar, to reduce interest

"That will be enough for a com-

Mr. Baker discouraged efforts

retary of state, Alexander M.

by President Ronald Reagan's first

Haig Jr., to stir public alarm over the situation in Central America.

Mr. Haig wanted to cut off the flow

of arms from the Soviet Union to

Cuba and Nicaragua. Mr. Baker

thought it more important to push Mr. Reagan's domestic economic

itary aid for the contras.

as an open capital market."

nations. His approach was a depar-ture from earlier administration policy. U.S. allies endorsed such

cooperation, although it has not reduced trade and budget deficits nearly as much as he had hoped. • By most accounts, Mr. Baker contributed to the collapse of the stock market with tough talk against West Germany in October 1987. Avoiding the normal emphemisms of diplomacy, he said "we will not sit back in this country"

His past practice suggests that, lating foreign policy and would accentuate the political dimension of

volving foreign affairs.

Details of that record were obes and congressional testimony, worked with him, and from books

dict with certainty his approach to

such issues in the future. As secretary of state, Mr. Baker would to some extent reflect the views of the Foreign Service and the institutional interests of the State Department in interagency conflicts. He would also be subject to constraints imposed by Congress

and the White House.

key subordinates Mr. Baker has supported efforts to reduce the growth of military spending and tried to avoid confrontations with Congress

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P. Shultz in protecting Israel from cuts in foreign aid. Mr. Baker has no experience on Unjoo committed a "material

Missile Treaty by building an early-warning radar system. In the last eight years, Mr. Baker has proved himself to be pragmatic

er: "He's not confrontational. He's a doer." These are some of the things he

rates, and to coordinate the economic policies of major industrial tween the two countries' leaders

shuttle systems and its capabili-ties," the radio said. It added that the craft could carry up to 10 cos-The shuttle was powered into or-

bit by the heavyweight booster sys-tem of the Energia rocket, whose eight engines are fueled by more than 2,000 tons of supercooled liq-nid hydrogen, liquid oxygen and liquid nitrogen.

The U.S. shuttle Discovery completed a four-day flight in Septem-ber, ending a 32-month hiatus in U.S. shuttle launchings after the January 1986 explosion of the space shuttle Challenger, in which all seven astronauts aboard died.

The landing Tuesday of the un-manned Soviet shuttle was complex and difficult, guided by instru-ments onto a 2.5-mile landing strip.

The first launching of Buran, came 17 days after an earlier at-tempt was aborted 51 seconds before lift-off. An emergency service platform had failed to detach from the Energia rocket.

An unusual televised news report Monday evening showed a close-up of the apparatus that failed. The announcer explained that the plat-form had actually separated, but several seconds too late. The purpose of the Soviet shuttle

is still not clear. Officials of the

space agency Glavkosmos made clear last week that they did not intend to use it as a means of lannching satellites. But, the head of Glavkosmos. and let the Germans "jack up" in-terest rates and "squeeze" the U.S. Alexander I. Dunayev, said that the shuttle was designed to permit docking with the orbiting Mir

space station. Many Western experts believe that the shuttle could be used as a

heavy-duty hanler of preassembled parts when the Soviet Union decides to build a new generation of space stations. The Buran and its sister ship Ptischka each have a cargo capacity

Mr. Reagan's domestic economic of about the cargo very program, and in 1984 concluded times the capacity of the cargo very that it was not politically feasible sel now routinely used to ferry instruments, food and other essential about the Mir. President Mikhail S. Gorbachev Mr. Baker argued against a bill hailed Tuesday the shuttle's first that would have given the president successful mission as "a big successful mission as "a aothority to restrict or prohibit commercial-bank loans to the Sovifor Soviet science and technology," Agence France-Presse reported

et Union and its allies in Eastern from Moscow. Europe. He reasoned that if the "This demonstrates once again president used such power, It that the Soviet Union possesses a would jeopardize prospects for So-vict-U.S. summit meetings and tremendous capacity to solve any problem whatsoever," said Mr. could undermine the U.S. position Gorbachev, quoted by the official

Tass news agency.

Mr. Gorbachev was speaking in
Orel, 400 kilometers (250 miles) Mr. Baker might urge caution by U.S. allies in expanding economic ties with the Soviet Union but, on south of Moscow, where he is prethe basis of his record, it would be siding over a conference on resolvsurprising if he tried to restrict Western lending to the Soviets. ing the Soviet Union's chronic food

VISIT: Surprise for Washington

to him in a relatively informal seschev's visit came last Friday morn-Arabia in 1981 and, more recently, ing, when Alexander M. Belono-

gov, the chief Soviet delegate to the United Nations, informed Secretary-General Javier Perez de Cuellar and Virendra Dayal, his cabinet chief, that Mr. Gorbachev wanted to address the current session of the General Assembly, United Nations officials said Tuesday.

Mr. Belonogov did oot reveal the topie of Mr. Gorbachev's address and asked that the matter be kept confidential until it was announced in Moscow on Tuesday.

Mr. Perez de Cuellar told no ouc. not even the United Nations chief of protocol or his press spokesman. As a head of state, Mr. Gorbachev has the right to interrupt the General Assembly debate at any

time to make an address. The announced meeting at the United Nations followed a cryptic statement last Thursday by the Soviet Foreign Ministry spokesman, Gennadi I. Geresimov, in Moscow that there should be no "artificial pauses" in the U.S.-Soviet relationship. He hinted that a meeting be-

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ration on Jan. 20. The next hint came over the weekend when the Yugoslav news agency Tanjug reported that Mr. Gorbachev would soon be visiting

But until Monday night, when the news was broadcast by CBS News, the visit was a closely held secret known by only the highest officials in the White House, State Department and Bush transition

Rozanne L. Ridgway, the assistant Secretary of State for Europe-an and Canadian Affairs, was the only Soviet specialist at the State Department who was informed of

Despite the air of informality attached to the visit by Reagan administration officials, it has thrown Soviet specialists inside the administration into a frenzy and robbed the Bush administration of much-

to Dower. Following the advice of the State Department, Mr. Bush had agreed oot to meet with Mr. Gorbachev before consulting fully with the NATO allies at the summit meeting

needed time to make the transition

Expected in April.

But some senior administration officials suggested that the meeting with Mr. Gorbachev was a positive move as it would both put a benediction on the relationship between the two superpowers and relieve the pressure on Mr. Bush to hold an early summit after he assumes the

Havana Fire Cuts

Cuba Phone Link Reuters

HAVANA — Cuba was cut off from the world for 24 hours after a fire interrupted international telegovernment officials said Tuesday. The fire Sunday night at the main state communications center in central Havana destroyed cables and transmission equipment and caused extensive damage. No one was injured at the center, which routes all international telephone and telex lines.

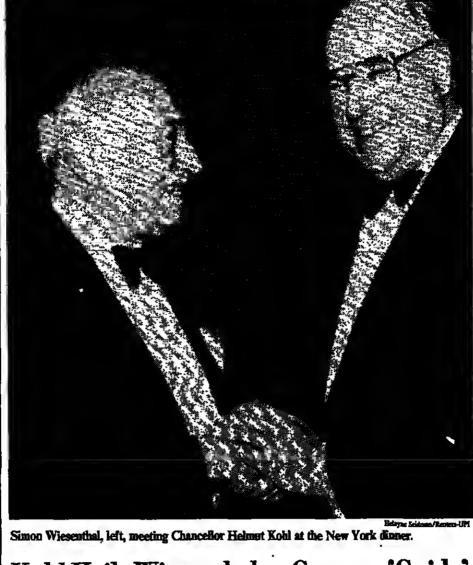
The communications cut still affected all government ministries



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Kohl Hails Wiesenthal as German 'Guide'

NEW YORK - Chancellor Heimut Kohl of West Germany has paid tribute to Simon Wie-senthal, the Nazi-bunter, for helping guide a new generation of Germans back into the "large family

of free nations." In a speech to the eastern regional dinner of the Simon Wiesenthal Center, Mr. Kohl discussed in unsparing language the horrors of Germany's Nazi past and the special responsibilities borne by the Germans of today, in particular toward Jews and

He opened with a brief defense of Philipp Jenninger, who resigned last week as president of the

West German Parliament over criticism that followed a speech he gave on the 50th amniversary of Kristallnacht, the Nazi pogrom, in which he tried to show how Germans had been taken in by Hitler.

Mr. Kohl cited Mr. Jenninger's record in search of reconciliation and "helping to safeguard the vital interests of the state of Israel."

Mr. Wiesenthal, visiting Birmingham, Alabama, also defended Mr. Jenninger, a senior member of Mr. Kohl's Christian Democratic Party, and agreed that he had been misunderstood. "I know the man," news reports quoted Mr. Wiesenthal as saying, "It's a big tragedy."

STOCKPILE: Chinese Weapons Worry Thai Allies

(Continued from page 1) liveries of Chinese weapons to the

Khmer Rouge.
Sharply divergent assessments about China's links with the region are a source of friction within ASEAN, the Association of South East Asian Nations. Members of the non-Communist group are Bru-nei, Indonesia, Malaysia, the Phil-ippines, Singapore and Thailand.

Diplomats said that in a speech in Singapore on Saturday, General Benny Murdani, Indonesia's defense minister, signaled Jakarta's concerns without specifically men-

tioning Thailand or China. For Southeast Asia, "awareness of a continued threat of external interference should precisely encourage us to further pursue an dent stance and policy, free from undue reliance on a super or great power," General Murdani

Uotil the 1970s, China gave pro paganda support and material aid Communist insurgents fighting against ASEAN governments. Only when Vietnam, China's principal rival for influence in Indochina invaded Cambodia in 1978, did Beijing side decisively with the ASEAN countries and cut

off all assistance to the insurgen-On a visit to Thailand that ended Monday, Li Peng, China'a prime minister, sought to assure reg states that Beijing would not inter-vene in their internal affairs.

Nor was China seeking a dominant position in the region, he said. Mr. Li asserted that China's policy of friendship and cooperation with ASEAN nations was oot founded solely on common opposition to Vietnam's military occupation of Cambodia.

This policy of China's is and will remain unchanged even after the settlement of the Kampuchean question," Mr. Li added. Officials in Washington said the United States regarded the Chinese stockpile plan as an additional de-

Thailand by Vietnamese forces in Cambodia Charles E. Redman, a spokesman for the U.S. State Department, said the proposal was similar to a U.S.-Thai military stockpile due to be established soon in That-

terrent to possible attacks against

Under an agreement reached in 1987, Thailand and the United States are to contribute up to \$50 million each over the next five years to stockpile ammunition, spare parts and other military equipment in Thailand, which has traditionally bought most of its

weapons from the United States. The U.S. materiel, which is due start arriving by the end of 1988 Korat province in the northeast of Thailand close to Cambodia and Laos, is designed to belo the Thai armed forces maintain supplies in case of attack.

nese military stockpile, Chatichai a human-rights conference in Mos-Choonhavan, Thailand's prime cow. minister, said last week he thought that Indonesia and Malaysia "understand our situation, that we are a front-line state and that we need to have ready access to the arms reserve in the event of an attack." gapore on Sahirday, Mr. Wanandi said that "a lot of clarification on

the Thai side is needed." Major purchases of Chinese weapons by Thailand in the past and should instead maintain the few years include tanks, armored personnel carriers, artillery, anti- Union.

tions with Beijing in the mid-1970s

Concerns about China's future

plans in Southeast Asia were

aircraft guns and, most recently, four frigates. Military analysts in Bangkok said that Thai officers were traveling to China to train as instructors

for the new equipment. Mr. Wanandi said that by establishing the arms stockpile, Thailand would "become dependent on Chinese weapons, ammunition and

spare parts. Indonesia has said it will not restore diplomatic ties with Beijing until China gives an assurance that it will no longer sopport the banned Indonesian Communist

heightened in the Philippines, as well as Indonesia and Malaysia, when Chinese forces earlier this year evicted Vietnamese soldiers from some of the disputed Spratly Islands in the South China Sea. China and Vietnam claim sover

eignty over the whole of the widely scattered atolls. Malaysia and the Philippines claim a group of the islands closest to their shores. All four countries and Taiwan, which also claims the Spratlys,

lar assurance from China although islands to protect their claims.

(Continued from page 1)

December. Mr. Gorbachev has a heavy schedule of meetings with foreign leaders, including those of Britain, Italy, France, West Ger-

many, India and Cuba. Western Europeans, while unanimously welcoming the Bush-Gor-bachev meeting, diverged in their reading of its significance.

West German officials, echoed by French sources, stressed their hopes that it would hasten what one called more agreements between East and West.

British sources, in contrast, not-ed that Mr. Gorbachev would be exposed in quick succession to the thinking of Mr. Bush and then of Prime Minister Margaret Thatcher, both of whom have been insisting that the West must maintain military and economic pressure on Moscow in order to ensure that the

process of change continues. Mrs. Thateher, announcing Monday that Mr. Gorbachev would visit Britain in mid-December, said the Western democracies needed to maintain the policies that had brought about "a sea change in world affairs" in the form of more conciliatory Soviet policies. The successful Western policy mix, she said, consisted of strong defenses together with "out-stretched hands across the political

divide" to the Soviet bloc. "We must remain true to our policies now that they are paying off," she said in a speech in Lon-

But Mr. Kohl, who was meeting Mr. Bush in Washington on Tuesday, intended to urge him to avoid "any interruption in East-West talks," a West German diplomat

Mr. Kohl, in talks in Washington and Moscow, has been trying to help clear away the principal remarning obstacle to the start of negotiations on cutting conventional forces in Europe: the release of all remaining political prisoners in the Soviet Union and Western Referring to the plan for a Chi- acceptance of a Soviet proposal for

Bonn's views will be echoed by President François Mitterrand during his forthcoming meeting with Mr. Gorbachev in Moscow, a presidential aide indicated Tuesday. Mr. Mitterrand has also sided However, in an interview in Sin- with Mr. Kohl on Western strategy, resisting Mrs. Thatcher's warnings that Western nations should not

nuclear and conventional weapons

military pressure on the Soviet

MEETING: Gorbachev U.S. Visit French officials have said that Mr. Mitterrand, like Mr. Kohl, has decided that Mr. Gorbachev's poli-

> that the overriding Western interest has become the success of his Commenting on the Bush-Gor-bachev meeting an official in Bonn said that it showed "both leaders wanting to preserve the mood of the later period in Reagan's presi-

dency, when the superpowers were doing constructive business." Mr. Reagan initially alarmed West European governments when his administration in effect suspended dialogue with the Soviet Union in 1981 for more than a year while rival ideological factions in his conservative administratioo wrestled over the formulation of an overall U.S. approach to arms con-

In contrast, Mr. Bush, with his pragmatic-minded, comparatively experienced team, seems to have inherited a U.S. agenda on the So-viet Union that offered him common ground with the allies and with the Democratic-controlled

Congress.
Senator Joseph R. Biden Jr., Democrat of Delaware, said that the visit presented Mr. Bush with "a significant opportunity to take positive advantage" of changes tak-ing place in the Soviet Union.

Bush 'Committed' to Cuts In Strategic Nuclear Arms

GENEVA — President-elect George Bush assured delegates at the superpower arms talks Tuesday that he was "fully committed." to 50. percent cuts in strategic nuclear weapons and an agreement on space

Mr. Bush conveyed his pledge through the chief U.S. negotiator, Max M. Kampelman, at the final plenary meeting of four teams of delegates, two American and two Soviet. The talks were adjourned until early next year, when the new administration takes office in-

The Strategic Arms Reduction Talks center on long-range nuclear weapons, after the INF treaty, signed last December, agreed on-climinating ground-based medium and shorter-range trucker mis-siles. The talks also deal with space defense.

Brazilian Vote Called Test for Sarney RIO DE JANEIRO (AP) - Brazilians voted Tuesday for 4,307 mayors cies have been generated by Soviet economic and social pressures and and city councilors in nationwide elections considered a popularity test of

President José Sarney's beleaguered government.

Election results, not expected in full before Sunday, could indicate how

Brazilians will vote in November of next year in the first presidential elections in 29 years in Latin America's biggest and most populous

country. Voting is mandatory. No serious incidents were reported during early voting, though some campaign workers were arrested for violating a law that prohibits campaigning within 100 yards of polling stations.

TRAVEL UPDATE

U.S. Airlines Delaying Fare Changes NEW YORK (NYT) - The elimination of some discount fares by the major U.S. airlines, due to take effect Toesday, will probably be delayed for another week. United Air Lines Inc. said Monday that it would need make the change until Nov. 22 and most major airlines are expected to

follow United's lead to remain competitive.

The changes involve the elimination of most three-day to seven-day chase discount fares. As a result, most travelers who make plans on short notice, including many business people, will be forced to pay regular coach fares

The fare changes are expected to raise travel costs by about 35 percent for as many as a fifth of the nation's passengers. Wall Street analysts

French public transport was disrupted by strikes Tuesday, as public employees demanded pay increases. Many railroad workers stopped work, causing lengthy delays. Air France canceled six flights Tuesday

because of a strike by ground staff. More tourists visited South Africa this year than in 1987, the latest figures from the Central Statistical Service showed Tuesday. For the first nine months, 559,000 tourists visited, up 14 percent from 492,000 a year

Brady to Remain at Treasury

WASHINGTON - Vice President George Bosh annouoced Tuesday that he had asked Treasury Secretary Nicholas F. Brady to remain in his post in the new

administration. The move was ex-

Mr. Bush made his announcement after returning to Washington from four days of vacation in Florida and after holding his first meeting as president-elect with a foreign head of government, Chan-cellor Helmut Kohl of West Ger-

In selecting Mr. Brady for the Treasury, the president-elect chose a long-time friend who was a key member of a circle of his advisers during the presidential campaign.

Mr. Bush said Mr. Brady would be his chief economic spokesman. It was the second cabinet ap-pointment announced by Mr. delay their plans to develop new

Bush. Last week, he said he would

nominate James A. Baker 3d, his

election campaign chairman, 28

ments must be confirmed by the ority is to keep our economy growing with low inflation. ticipated.

side the vice president's residence at the Naval Observatory in Washington after the German leader met over lunch with President Ronald Asked by reporters if he would give Mr. Kohl reassurances on the

Mr. Bush greeted Mr. Kohl out-

U.S. budget deficit, Mr. Bush said. the chancellor knows how strongly I feel about doing something about that deficit." Dan Ouayle, the vice presidentelect, was also on hand to greet Mr. Kohl and two of his cabinet mem-

bers, Foreign Minister Hans-Die-trich Genscher and Defense Minister Rupert Scholz. Mr. Bush is to meet Wednesday

with Prime Minister Margaret Thatcher of Butain.

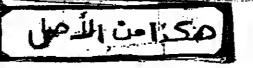
secretary of state. Both appoint knows that our most important pris-

"He knows that we must resist policies that will impede that effort, such as raising taxes or resorting to protectionism, and he knows we've got to sit down with the Congress and hammer out a budgetdeficit reduction package and we must do it soon."

The Brady announcement came amid an uncertain international economic atmosphere. The value of the dollar fell sharply last week, dragging down stock prices be-cause of investor fears over Mr. Bush's economic policies.

Mr. Bush and Mr. Brady have. both acted in recent days to reassure investors that the new administration did not plan to drive down the value of the dollar.

Mr. Bush said the the U.S. budin announcing Mr. Brady's appointment, Mr. Bush said: "He at the start of his administration."



ss Tax Program Liberal Democratic Party public asset in a stock marker season to push the measure through

passage of the tax changes, on the future. The 26 people on the last see news media and there was the scandal broke in July that.

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Talks center on long-range signed last December, agreed um and shorter-range nuders ace defease.

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frica this year than in 1981, it is described showed Tuesday for a ded, up 14 percent from 1995.

Treasur

"He knows that we had policies that will impat. fort, such as faising law, ing to protectionism.

Navy Charts Course For Mid-21st Century

AMERICAN

TOPICS

The navy already is setting a course for 50 years from now, The New York Times reports. Officers say the long lead time is vital because technology changes so fast and it takes so long to get it from the laboratory into the fleet. One officer recalled that 50 years ago there were no nuclear weapons, radar, jet engines or computers. Some likely features of the navy in the year 2040:

• Stealth technology, now being used to help warplanes evade radar detection, will be applied at sea. Ships will be built in rounded shapes of nonmetallic composite

• Warships built like catama-rans, with twin buils, will cruise at 60 knots (about 69 mph or 110 kph), compared to top speeds of just over 30 knots today.

• Lasers and particle beams will use intense heat to destroy

 Robots will be extensively used in place of crew members. "The navy of the next century, said Admiral Carlisle A.H. Trost. chief of naval operations, "may

well feature machines that are better than humans to almost every way, saving only to imagina-tion, ethical standards and the vital will to resist."

Notes About People Frank L. Rizzo, a former police

chief who was mayor of Philadelphia from 1972 to 1980, has started a Monday-through-Friday ra-dio talk show there. "I'm tired of all the liberal garbage being dis-pensed in this town," he told one caller. "I'm another voice." The CBS-owned station, WCAU, would not confirm a newspaper report that Mr. Rizzo, 68, is being paid about \$100,000 a year. All he would say was, "I won't have to go on welfare." In his first broadcast he attacked former President Jimmy Carter and Philadel phia's present mayor, W. Wilson Goode. The city is in such parlous shape, he said, that the police emergency number, 911, is known as "dial-a-prayer."

What is Jacqueline Bouvier Kennedy Onassis, who will turn 60 next July 28, doing these days? The Los Angeles Times records that the widow of President John F. Kennedy and the shipping magnate Aristotle Onassis is an editor at Doubleday in New York. She works to preserve the city's historic buildings. She is a grandmother. She keeps fit by working out in a gym and jogging

in Central Park. She sees a psy-chiatrist. She takes cabs, not limousines, from her apartment near the Metropobtan Museum of Art to her office near St. Patrick's Cathedral. For years she has been escorted by a wealthy industrialist. Maurice Tempelsman.

Short Takes

The moneyed citizens of Palm Beach, Florida, take their party-ing seriously enough that the town council has voted to ban filmmaking there during the so-cial high season, Nov. 15 to April 15, to cut down on traffic jams that come with motion picture companies shooting on location. The season is our busiest time of year," said Councilman Bernard Heeke."We don't want any unnecessary disruption."

Western Michigan University in Kalamazoo offers a course titled University 101, which instructs new students in such skills as studying taking tests and be-having in class. It also offers counseling Officials said dropout rates have declined to 21 percent from about 30 percent since the course was introduced four years

The nicknaming of Los Angeles continues with Robert Campbell's recent mystery, "Alice in La-La Land," the Los Angeles



RETURN VISIT - The makers of Coca-Cola are reissuing a limited edition of their 6.5-ounce bottles in time for the end of the year holiday season. The bottles have not been distributed in the United States since 1937.

Times notes. Earlier epithets io-clude Cuckooland (Will Rogers), Moronia (H. L. Mencken), the Queen City of Plastic (Norman Mailer) and "92 Suburbs in Search of a City" (unknown).

Arthur Highee

Antal Dorati, Conductor, Dies at 82

BERN - Antal Dorati, 82, the Hungarian-born composer and conductor, died Sunday at his home near Bern, his wife, Ilsa Dorati, said Monday. She declined to

give the cause Mr. Dorati, a naturalized U.S. citizen, conducted some of the world's leading orchestras in London, Stockholm, Dallas, Minneapolis, Detroit and Washington and also made his mark as a com-

A Champion of Bartok By John Rockwell

New York Times Service Mr. Dorati, who championed the music of Bela Bartok, led the National Symphony to Washington from 1970 to 1977.

A warm, hearty conductor, he was not so concerned with refined interpretive detail as with vital, sensible statements of the music at

and.
Aside from his wide-ranging career in concert life, he made more . than 500 recordings, many of them sonic showpieces, which further

spread his fame. Throughout his career, Mr. Do-

prized the work of his teacher and compatriot, Bartok, masic for which his own gifts for strong rhythmic articulation and vivid iostrumental color were particularly

He was also a composer himself and often conducted his own largescaled scores. His autobiography, "Notes of Seven Decades," was

published in 1979.

Mr. Dorati was born in Budapest. At 14, he entered the Liszt Academy, where his teachers iochided Bartok and Zoltan Kodaly. After early operatic posts, his next years were devoted primarily to dance. From 1933 to 1941 he was

conductor with the Ballet Russe

de Monte Carlo, and from 1941 to

1945 was music director of the

music director of the rebuilding Dallas Symphony, from 1945 to Dallas Symphony, from 1945 to 1949. Then came 11 years with the Missessellis Symphony during House Aide Minneapolis Symphony, during which time be also appeared frequently in Europe - principally with the London Symphony and the Philharmonia Hungarica. In the 1960s, Mr. Dorati estab-

lished his residence in Switzerland and served as music director of the BBC Symphony (1963-66) and the Stockholm Philharmonie (1966-70). As music director of the National Symphony, be led the inau-gural concert, in 1971, at the John Kennedy Center for the Performing Arts. His last full-time post was as music director of the Detroit Symphony, from 1977 to

20 Cars Hit Girl on French Road

American Ballet Theater.

PARIS - A 12-year-old girl was was hit while trying to wave down drivers to save her father injured to A police spokesman said a womment and Budget raised its 1990 a highway accident, police said.
The police said the girl, Gaelle

find help for their father, fatally

run over by at least 20 cars after she an access road of an expressway \$100 billion. Last week, the Reagan an gave herself up Monday, saying deficit estimate to \$132 billion. she thought she was responsible for

Tax Rise After World War II, he became Needed, Says

WASHINGTON - The incoming ehairman of the House Budget Committee says tax increases will be needed next year to make legally required cuts to the federal deficit, despite President-elect George Bush's stance against raising taxes.

"Anybody who's dealt with budget issues knows the size of the challenge is too large to exempt any areas," Representative Leon Panet-ta, Democrat of California, said.

"Once you say this area won't be considered," he added Monday, you paint yourself ioto a corner. Mr. Panetta said new revenue would have to be part of any package for the required reduction of

the budget deficit. Under the Gramm-Rudman balanced budget law, the deficit for injured when his car turned over on the 1990 fiscal year is not to exceed

> If the deficit target is exceeded the law requires spending cuts to

30 Years to Unmask Pedophile Preacher

By Ronald Smothers

New York Times Service ROANOKE, Virginia - For nearly 30 years, an evangelist preacher traveled the Southeast shouting to worshipers about fire and brimstone. For much of that time, he whispered to boys about sexual pleasure.

Last month the self-ordained preacher, Tony Leyva, 42, pleaded guilty here to federal charges of criminal sexual activity that he said iovalved up to 100 boys.

Now the victims, their families and law-enforcement officials are left with bitter questions: Why did this go on so long? Where can they go for help? How can they restore the faith they once had in God and "This has been going on for years

and there ought to have been some mechanism so that police from state to state could know about complaints about sex offenders, said the father of a southeastern Alabama boy who was molested by Mr. Leyva four years ago. As the case illustrates, pedo-philes such as Mr. Leyva can often

hide in plain sight for years, deflecting suspicions and evading detection despite numerous complaints, both informal and to the police in various towns. The preacher rarely remained any place more than a week or two,

and investigators said Mr. Levva's mobility hobbled their ability to build a case against him. But his status as a minister also may have contributed to lax investigations and iocreased any official

desire to handle such accusations auietly. The case illuminates the Manichaean universe of Pentecostalism in which the minister is paramount and the forces of good and the forces of evil are personified and actively warring in the world. Accusations, even if they were return to his family. made to the police, were often con-

circulation of 170,000.

Monitor's Editor Resigns in Boston

content, which she said "threatens the editorial independence."

BOSTON - The editor of the Christian Science Monitor has resigned,

Directors named Richard Nenneman, general manager of print pub-

lishing for the Christian Science church, as editor to chief, Mrs. Fanning

Mrs. Fanning said she expected the paper's new format would be 16 pages without advertising, compared with the average 28-page edition now with advertising. Mr. Hoagland said he thought the 800-member staff would be reduced by 20 to 25 percent. The 80-year-old paper has a

Mr. Hoagland described the changes as posiove. "We expect that this

new alignment, plus revenues from our new products, will help support

recently was named president of the American Society of Newspape

saying her decision was in part a protest of a plan to trim the size of the

"He had such personality and contact that he could always talk his way out of it," said Louis Scheuch, a retired minister from Port Orange, Florida, who said that he broke off his association with Mr. Leyva 11 years ago as the rumors of his activities increased.

The victims themselves, as is typical to abuse cases, were often people who either from shame or lack of assertiveness did not make a

"I didn't say anything because I thought I was the only one," said one 18 year old, who said he was molested by Mr. Leyva five years ago. "I was scared. I was so young." Edwin R. Leach, an assistant

commonwealth's attorney in Roa-

noke County who won a conviction against Mr. Leyva in September, said, "Tony Leyva knew how to pick a victim — troubled boys from rural areas who were naive." "The first time he met my son," said a divorced mother of a 14vear-old Florida boy whom Mr.

Leyva has admitted sexually abusing in 1987 and 1988, "he asked him if he had a daddy. After it all ended, my son told me that he didn't tell anybody because he figured he would put up with the little bit of the bad with Tony so that be could have the good." Many of the victims come from

poor families and have complained about the lack of publicly financed counseling services available to

"My son is hollering for son kind of treatment and I can't afford it." said one victim's mother.

Jennie Montgomery, the assis-tant U.S. attorney in Roanoke who worked on the case, said the young man whose complaint about Mr. Leyva led to the investigation has or iob training and is unable to She said she briefly considered

tried to commit suicide, has no job

demned from the pulpit by Mr. charging the youth with a minor trailer up a ruted road in the hill Leyva as the devil's work.

Charging the youth with a minor trailer up a ruted road in the hill crime so that he would be eligible country outside of Roanoke,

for counseling. who also pleaded guilty, mean-him in a motel room five years ago while, are in a federal prison psy-chiatric unit in Butner, North Car-with since then. olina, receiving psychological evaluation prior to sentencing. which is expected early next year.

The National Center for Missing and Exploited Children was to meet Tuesday with victims and officials from a number of states where Mr. Leyva's victims live to coordinate the delivery of counsel-

ing and other services. On Oct. 11, Mr. Leyva, and his two associates pleaded guilty to federal charges of conspiracy and several counts of interstate transportation of male minors for purposes of criminal sexual activity and prostitution.

The two other men, associates in the Tony Leyva Evangelical Association, based to Columbus, Georgia, were Edward Rias Morris, 47, who was Mr. Leyva's organist, and the Reverend Freddie H. Herring, 49, who was vice president of the association and once had a church in Douglasville, Georgia.

On the eve of the pleas, prosecu tors assembled 30 young men rang-ing in age from 14 to 34 years old to testify that they had been sexually abused by Mr. Leyva or his associates as recently as March 1988 and as long ago as February 1969.

Mr. Leyva estimated that he had engaged in various sexual acts with as many as 100 young boys in his career as an evangelist. But law-enforcement officials, noting the length of time that his ministry spanned, speculated that the real number was at least 800.

Because of a plea hargain agreement, the guilty plea could mean a 20-year sentence rather than the 65-year sentence that the original eight-count indictment carried.

In interviews with parents and the vietims, granted on the condition that their names not be used, Mr. Leyva was described as a man with a flair for publicity who filled the pews of his revival meetings often by dressing in a Superman outfit and calling himself "Super Christian." He wore white suits cburch-owned paper and "drastically cut" its staff.

The editor, Katherine W. Fanning 61, and two leading assistants, and rode in a dark blue Cadillac limousine with ice-blue interior. David Anable, managing editor, and David Winder, assistant managing editor, announced their resignations Monday.

Mrs. Fanning said her resignation was made after a decision to allow the business manager. John H. Hoagland Jr., to have control over One victim, interviewed in a tiny

clutched his girlfriend's hand as he Mr. Levva and two associates told what Mr. Levva had done to

"He was a preacher and that means he was a man of God and the aumosphere felt true," the slender, blond 18 year old said, speaking reticently at first, then growing

bitter with knuckle-whitening rage. "But when I told him it was wrong he said he was sorry and that he loved me and that he never felt that way before. He said we had to kneel and pray. He was crying and asked me not to tell anvone and all through it I thought it was my fault. that I caused this to happen to this man of God and I thought that for

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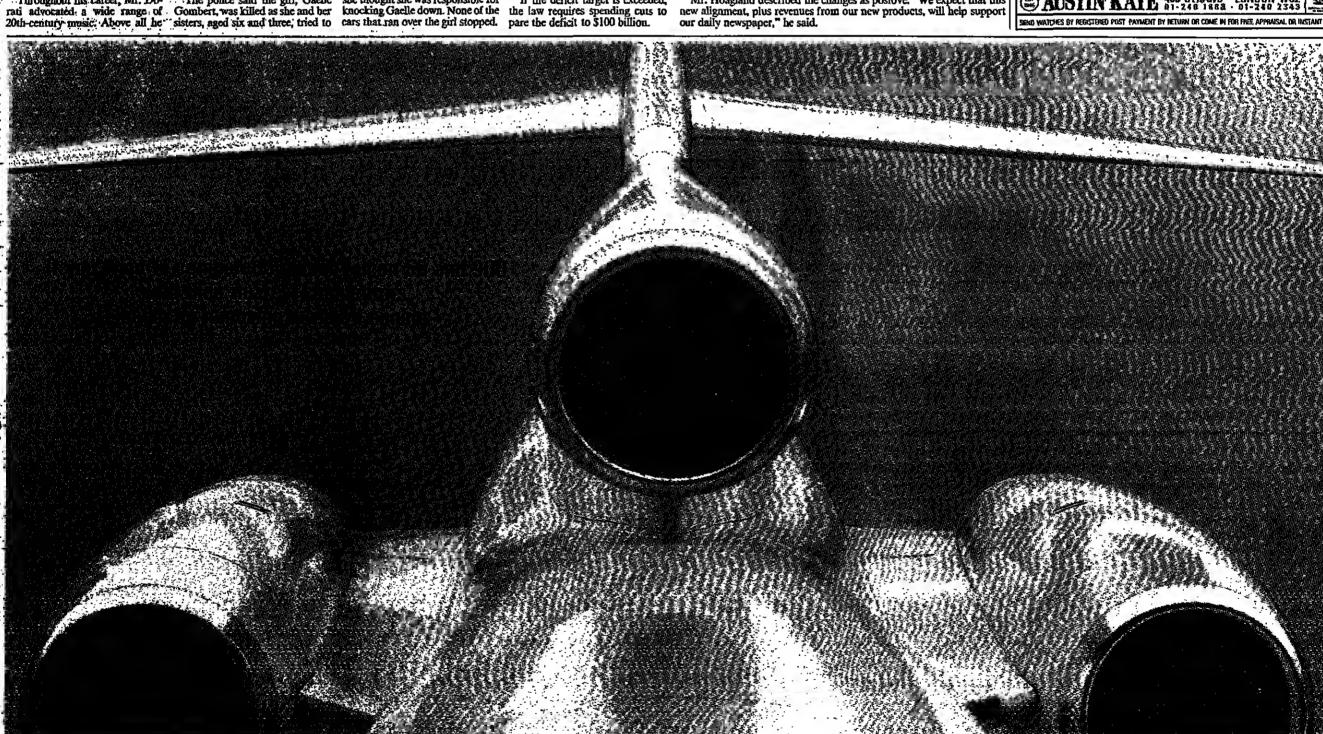
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Business takes off with Falcon

Palestinian Charter, for 24 Years, Refused to Accept Israel's Existence

By John Kifner New York Times Sernce NEW YORK — Until late Monday night, the Palestine Liberation Organization had refused, throughout its 24 years of existence, to

accept the existence of Israel. The Palestinian National Charter, generally regarded as the basic political statement of the PLO, reected any recognition of Israel's

The charter says: "The partition of Palestine in 1947 and the establishment of the State of Israel are entirely illegal, regardless of the passage of time."

The charter adds that the Palestinians, "expressing themselves by the armed Palestinian revolution, reject all solutions which are substitutes for the total liberation of Palestine and reject all proposals aiming at the liquidation of the Palestinian problem or its internationalization."

Thus, the acceptance on Monday night of UN Resolution 242, long held by the United States as a condition for a PLO role in Middle East peace talks, marks a signifi-cant change in the PLO position.

The Security Council resolution was adopted after the 1967 Middle East war, in which Israel captured the Sinai, the Golan Heights, the West Bank, the Gaza Strip and East Jerusalem. As a basis for future peace nego-

tiations, the resolution envisioned a withdrawal by Israel from the occupied Arab lands in exchange for peace and recognition of Israel's to

But it left ambiguous which oc-cupied areas would be given up and who would control them.

Egypt and Israel signed a peace treaty in 1979 in which Israel returned the Sinai to Egypt under the umbrella of Resolution 242. The most important provision of

France Orders 2 Brands Of Condoms Off Market

PARIS - France ordered Tuesday that two brands of condoms be withdrawn from sale after studies showed almost half of the two brands were of poor standard and one-third would fail to stop users contracting AIDS.

The government said production, import and sale of the brands Gold Extra and Protecteur 002 were being suspended for a year, and that all stocks would be de-stroyed. The action followed a report by the National Council for Consumers' Affairs, which said 23 brands of natural latex condoms out of 41 tested were of low stan-

belligerency and respect for the acknowledgment of the sovereignty, territorial integrity and political independence of every state in the area and their right to live in peace within secure and recognized boundaries free from threats or

Palestinians in the past have said they refused to accept Resolution 242 because it dealt with them only as refugees and not as a nation.

But perhaps more importantly, attempts by moderates to move toward acceptance of Israel in order to take part in a peace settlement have been blocked by hard-line Palestinian groups such as the Popular Front for the Liberation of Palestine, led by Georges Habash, and the Democratic Front for the Liberation of Palestine of Nayer

REACTION: Rejection by Israel

A sampling of people on the Rejection by U.S. street suggested the level of enthusiasm for the council's declaration

after the announcement in Algiers, the West Bank was closed off, with

Telephone service to the territories was cut off; only hospitals and other vital public agencies had working telephones Tuesday.

Asked why the residents were so et, the army colonel in Ramallah said: "Good question, we don't know. Maybe it's because of the

But Palestinians have managed to stage major demonstrations deence before.

Other Israelis and Palestinians suggested that the Palestine National Council had erred in making its proclamation at 2 A.M. Israel time, while the residents of the new

In the Gaza Strip early Tuesday morning, hundreds of people shot through the streets singing and tiation, and that the declar chanting "Palestine, Palestine." By a state now is premature."

Resolution 242 calls for the "termination of all claims or states of one calling for "a just settlement of

(Continued from page 1)

was not uniformly high.

A Palestinian worker in Hebron said: "Empty words. Whoever wanted peace could have done it many times in the past 20 years."

An engineer in Ramallah said, "I think in 10, 20, 30, 40 years there will be some solution. But it won't

come this evening."

And a shopkeeper in Jerusalem's
Old City said, "What's the difference? What's it done? There are just more Israeli soldiers here now." With that, he pointed to four soldiers from a paratroop unit who were walking past, carrying M-16s.
Overnight, Israel doubled the number of troops in the occupied territories, expecting widespread disturbances when the council's

declaration was made. The Gaza Strip spent a fourth day under a total curfew, meaning that more than 600,000 people there were not allowed to leave their homes. Starting at about 3 A.M. Tuesday, less than an hour

only residents allowed in or out.

spite an unusually heavy military

"state" were sound asleep. fireworks into the air and paraded

late morning they had returned attended, he said, "Times are home, and throughout the day the Gaza Strip was quiet.

> The U.S. State Department rejected the independence proclama-tion, asserting that the Arab-Israeli conflict must be settled by negotia-tions and not by unilateral acts, The Associated Press reported.

The department spokesman, Charles E. Redman, said the status of the West Bank and Gaza Strip "cannot be determined by unilateral acts of either side but only through a process of negotiations. "A declaration of independent Palestinian statehood," he said, "is such a unilateral act." A similar statement was issued by the White House spokesman, Marlin Fitz-

In Moscow, the Soviet Union welcomed the proclamation of a Palestinian state as a step toward a solution of the Middle East conflict, but gave no indication if Mos-

cow would recognize it. "We welcome the decision of the Palestine National Council," said the Foreign Ministry spokesman, Gennadi I, Gerasimov. As to recognition, we have so far not been approached with a request."

Arab and Moslem nations that back the PLO swiftly recognized

But Syria and Palestinian groups hostile to Mr. Arafat condemned

Those recognizing the Palestin-ian state included Algeria, Bahrain, Iraq, Jordan, Kuwait, Tunisia, Sandia Arabia, North and South Yemen, Libya, Malaysia, Mauritania, Turkey and Indonesia. Egypt and the United Arab

Emirates supported the move but stopped short of extending diplomatic recognition. Egypt is the only Arab country at peace with Israel. Reaction in Europe was cau-

tious. In London, a British Foreign Office spokesman said: "We believe that the future of the occupied territories must be settled by negotiation, and that the declaration of



PLO: Arafat Challenges the U.S.

(Continued from page 1) we will use another path," be said. His comments, Palestinian officials said, showed that while Mr. Arafar has mustered majority sunport in the PLO, he has failed to convince radicals that his policies will be effective. Mr. Habash's comments ran counter to Mr. Arafat's public effort today to cast the PLO as a movement for peace.

"The Palestinian National Council," Mr. Arafat said, "has given me a mandate to pursue a political settlement and secure the rights of the Palestinian people for self-determination and statehood. But if we are met with a rebuff,

only God knows the outcome." He was asked how long the PLO would pursue a moderate policy and what would happen if the organization abandoned its new policy. Patience has its limits," he replied. "As to what will happen, actions will speak for themselves."

Mr. Arafat refused to be pinned down on whether the outcome of the conference meant recognition of Israel. "Our resolutions on this matter are very clear and I don't think they require any clarifica-tion," he said. They are all based primarily on the rights of the Palestinian people, but secondly on the rights of others."

■ Recognition Is Implicit

Youssef M. Ibrahim of the New York Times reported earlier from

BUSINESS

lishment of an independent Palestinian state as part of a broad political program that recognizes Israel. at least implicitly, for the first time.

In a speech early Tuesday morning to the Palestine National Council, the parliament in exile of the Palestinian movement, Mr. Arafat declared "in the name of God, in the name of the people, of the Arab Palestinian people, the establishment of the state of Palestine on our Palestinian nation, with its capital in holy Jerusalem."

Palestinian leaders said they would move quickly to form a provisional government that can negotiate the borders and the status of their declared state.

Senior Palestinian leaders said the declaration, in calling for a twostate solution, implicitly recognizes the right of Israel to exist and that it had the support of the great ma-

"Basically, the general trend and the overwhelming majority is going with the line calling for peace and a cal rights and are not refugees.

two-state solution," said Bassam

The PLO retains the right Abu Sharif, a senior adviser to Mr.

political program designed to establish specific Palestinian on how to achieve peace.

These were among the principal points of the political program:

BUSINESS



conflict with Israel on the basis of UN Resolutions 242 and 338.

• The PLO will negotiate with Israel in the context of an international peace conference that will be held on the basis of Israel's acceptance that Palestinians have politi

• The PLO retains the right to resist Israeli occupation inside occupied territories, but it rejects all To achieve this legitimacy, mem-forms of terrorism. It will do so "in bers of the Palestinian National accordance with United Nations forms of terrorism. It will do so "in Council said they were debating a resolutions." These resolutions on terrorism have tended to uphold the right of liberation movements to resist occupiers.

• The relationship between the Palestinian and the Jordanian peolgiers:

The PLO is committed to purple should be based on the principle of a confederacy.

U.S. Jews Assured On Law of Return

By David B. Ottaway Washington Past Service

WASHINGTON -A close aide to Prime Minister Yitzhak Shamir of Israel has told American Jews in a message that there will be no change in the definition of who is a Jew, despite a promise to the con-trary that Mr. Shamir made to two altraorthodox religious parties to gain their support for a new gov-

In an apparent attempt to assuage the anger of American Jews, Mr. Shamir on Monday had his cabinet secretary, Elyakim Rubinstein, send a message to the Conference of Presidents of Major American Jewish Organizations defending his record on the Law of The message said that Mr. Sha-

mir "denies and totally rejects the suggestions that there is any at-tempt to exclude or delegitimize any section of the Jewish people." "Prime Minister Shamir," it said, expressed his deep concern with regard to the impact of recent events on Jewish communities in the Diaspora and, especially, in the

According to the reported terms of the deal struck Sunday with the two ultraorthodox parties, Shas and Agudat Yisrael, Mr. Shamir has promised to pass laws within three months of forming a new gov-ernment that would change the def-

inition of who is a Jew by requiring that all converts gain Orthodox rabbinical approval before becoming Israeli citizens.

American Jews say this would amount to making illegitimate the Reform and Conservative movements in the United States.

But according to the mes Mr. Shamir has sent, the Israeli prime minister still stands by his November 1987 statement before the Council of Jewish Federations In Miami. At that time, he said: "Every Jew, with absolutely no exception, is welcome in Israel and can become an Israeli citizen under the Law of Return. Nobody has ever questioned the legitimacy and absolute equality of any Jew -Orthodox, Conservative or Re-

The message said Mr. Shamir had hoped to abide by his earlier plan to resolve the Law of Return issue by other means than through legislation in the Knesset. It noted that he had set up an interministerial committee to find an acceptable formula but that this effort had

Morris B. Abram, chairman of the Conference of Presidents of Major American Jewish Organiza-tions, said that, while speaking "in a personal capacity," he found any change in the law would be "divisive" and "have deep symbolic sighaving limited effect.

ANGOLA: A Namibia Agreement

(Continued from page 1) Africa and the Angolan-Cuban del-

egations over its various elements. The U.S. compromise, as dis-closed earlier this month in the South African press, provides for a phased pullout over 32 months, with most of the Cuban troops gone within the first 19 months. In addition, Cuba would send home 4,000 troops in an initial ges-ture. At the same time, all Cuban troops stationed in the far south would move north above the 13th parallel in central Angola within

United Nations-supervised independence elections would be held in South-West Africa, or Namibia, seven months from the time the whole plan starts to go into effect. Press reports from Geneva reported that UN officials were suggesting Feb. 1 as a possible starting

An agreement on the withdrawal of Cuban troops from Angola would represent another major for-eign policy victory for the Reagan istration and a personal triumph for Assistant Secretary of

State Chester A. Crocker, who has

worked throughout his eight years

in office on a peace settlement. The tentative agreement reached Tuesday left unresolved the fate of

the U.S.-backed rebei movement led by Jonas Savimbi and the question of an internal political settlement ending Angola's 13-year-old

■ Mixed Reaction to Accord

News of agreement on Namibian independence and Cuban troop withdrawal from Angola was hailed by liberal South Africans and diplomats on Tuesday but greeted with caution in Namibia, Reuters reported from Cape Town.

"That is some of the best news I've heard in years," said Colin Eglin, a semor member of South Africa's Progressive Federal Party. "It will make a fundamental difference to the whole political climate in southern Africa."

But Foreign Minister R.F. Botha said it was not yet possible to say whether the agreement reached in Geneva would be acceptable to the

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Morris B. Abram de the Conference of Proje Major American Jewish o a personal capacity," ht change in the law work sive" and "have deep sy nificance even while having limited effect

Namibia Agreen

worked throughout his a in office on a peace scale

The tentative agreement Tuesday left unresolved the U.S.-backed rebe led by Jonas Savimbi and tion of an internal police ment ending Angola's Ile

Mixed Reaction by

News of agreement only independence and Cole withdrawal from And hailed by liberal South and diplomats on Ten greeted with caution in & Reuters reported from Ce

"That is some of thek I've beard in years," said lin, a senior member of Sc ca's Progressive Federal will make a fundamentali. to the whole political & southern Africa."

But Foreign Minister! said it was not yet posit whether the agreement in Geneva would be accepted South African government

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In Pretoria, as the judgment process began, spectators greeted Patrick Baleka, one of the 19 defendants in the longest-running political trial in South Africa's history, as he left court Tuesday.

On Eve of Vote, Pakistani President Appeals for Calm as Troops Patrol

1SLAMABAD, Pakistao -Troops in armored personnel carriers patrolled cities Tuesday on the eve of national elections, and acting President Ghulam Ishaq Khan used to prevent anyone from creating an atmosphere of fear or daning President Ghulam Ishaq Khan ing "an atmosphere of fear or dan-made a national appeal for peace ger" in the election. The governduring the balloting.

In Rawalpindi, a bomb hidden under wooden carts exploded in a market, killing one person and wounding an undetermined number, officials said.

There was no immediately claim of responsibility for the explosion. The authorities refused to speculate whether it was related to the elections Wednesday.

Mr. Ishaq Khan went on national television to urge voters to go to the polls and tn accept the results peacefully. The race is expected to be a close one between the leftleaning populist leader, Benazir Bhutto, and a pine-party conserva-

[A special court in Karachi issued a warrant Tuesday for the was killed in a plane crash Aug. 17, arrest of Miss Bhutto's brother, Murtaza Bhuttn, according to court sources, Agence France-Presse reported from Karachi.

The arrest warrant charged him in the hijacking of a Pakistani Boeing-720 flight to Kabul and Da-

Mr. Ishaq Khan said heavy military and police security would be ment said it was deploying hundreds of thousands of troops.

Both the Pakistan People's Party led by Miss Bbntto and the rival Islamic Democratic Alliance pre-dicted victory. No reliable public opinion polls were published.

The election, which is being contested by about 30 political parties, will be the first multiparty poll in Pakistan in more than a decade.

Pakistanis will choose a National Assembly, the lower house of the legislature, on Wednesday and they will vote for provincial assemblies

The election is expected to return the country to its parliamentary system, largely suspended under the former president, General Mohammad Zia ul-Haq. President Zia and Mr. Ishaq Khan took over as lem rebels who are fighting to over-interim head of state. He will name throw the Soviet-backed a prime minister when the composition of the assembly becomes

turn elect a president, but there ambassador, Arnold L. Raphel. mascus in March 1981. No other are disagreements over the se- and 29 others.

quence of choosing the two top

President Zia ruled under martial law for eight years before hold-ing national elections in 1985 on a nonparty basis. Opposition parties boycotted the polis.

For the election Wednesday, a 25-member international delega-tion sponsored by the National Democratic Institute for International Affairs will unofficially

monitor polling.

The Washington-based delegation said Monday that it was "favorably impressed" by preparaopenness of the political campaign. Meanwhile, troops in armored personnel carriers and sandbagged

bunkers watched over the southern cities of Karachi and Hyderabad, there nearly 300 people were killed in ethnic violence in September. Pakistani officials blame terrorist bombings over the past two years on agents of the Communist government of neighboring Afchanistan, Pakistan supports Mos-

government Investigations are continuing lear. into the plane crash that killed The National Assembly will in General Zia, as well as the U.S.

By William Claiborne Washington Post Service PRETORIA - As judgment becampaign against black township councils that inevitably led to an

vernable

white-hot."

months in fail.

In remarks which, coupled with

his revocation of bail, seemed to

point to convictions on at least

some of the charges, the judge said, "No bolds were barred. The attacks

famalory. It was an effective means

ning the flames of their anger

The reading of the judgment is expected to take several days. The verdicts on the 19 defendants, who include senior UDF officials, will not be known until the end.

In addition to treason, which is punishable by death, the defen-dants are charged with sedition, terrorism and murder. The murder charges stem from the wave of violence that swept through black townships, although the accused are not charged with participating individually in the killing of any-

N.Y. Synagogue **Gets New Torahs**

The Associated Press

NEW YORK - A Brooklyn synagogue that lost boly Torah scrolls in a fire caused by arson has received two replacement scrolls from a Police Department ware-

The police said the Torahs, Judaism's most holy objects, had gone unclaimed and unused for years after being recovered from thieves. "Today is a very special day," Rab-bi Hillel David said in accepting the Torahs on Monday.
Rabbi David's Orthodox Con-

gregation Rabbinical Institute Shari Torah was heavily damaged and five Torah scrolls were destroyed in a fire set on the Sabbath between the holiest days on the Jewish calendar - Rosh Hashana, the New Year, and Yom Kippur, the day of repentance. Two neighborhood boys, aged 12 and 15, were charged with arson in the Sept. 7 fire.

Pretoria's Longest Political Trial Is in Final Phase

gan in the longest-running political trial in South Africa's history, a provincial Supreme Court justice revoked bail on Tuesday for eight blacks who are charged with high

The eight are accused of conspiring to make the country ungovernable in the months leading up to the outbreak of civil unrest in 1984.

The decision is expected to be significant because it may determine whether the United Democratic Front, South Africa's largest anti-apartheid coalition, will be outlawed like its banned ally, the African National Congress, for having plotted to overthrow the government. The UDF is already severely restricted under the 40month national state of emergency.

As he began reading a 1,521page verdict in the three-year "Del-mas Treason Trial," Justice Kees van Diikhorst made it clear that he regarded the UDF as being respon-sible for the vinlence that swept through Sharpeville and other black townships southwest of Jo-hannesburg in 1984 and spread throughout the country.

voked bail on eight other defendants for reasons that would be- ports the UDF's goals, concluding

named after the rural town east of Johannesburg where the trial was outburst of violence that was calcu- held before being moved to the lated to make South Africa ungo- capital, were acquitted when the state completed its case in November 1986.

The stately courtroom in Preioria's Palace of Justice - the same courtroom where the ANC leader. Nelson Mandela, and his codefenwere stinging, vituperative and dedants were convicted of treason in 1964 - was packed with more than 200 people, most of them black. nf mobilizing the masses and fan-As Mr. Molefe, Mr. Lekota and Mr. Chikane entered the court-

room, the crowd applanded, and a The basis of the central charge of supporter pinned a UDF button on treason is the allegation that the Mr. Lekota's suit. Later, during a recess, he held in his arms his 3-UDF conspired to overthrow the white minority government by year-old daughter, Nonkululeko, The defendants include the UDF who was born two months after her father was arrested

national secretary, Popo Molefe; the publicity secretary, Patrick Le-kota, and the former UDF Trans-Justice van Dijkhorst quoted at length from numerous ANC docuvaal Province secretary, Moss Chiments that purportedly prove the outlawed guerrilla organization in-tended to overthrow the govern-ment by force and install a Marxist kane. All three have repeatedly been denied bail and have spent 40 Justice van Dijkhorst said he re- regime. He then cited evidence intended to prove that the ANC sup-

The case was based largely on a

mass of material published by the ANC and UDF, characterized by the government as advocating violent revolution, and on speeches by UDF members, including the defendants.

The judge said that in order to convict on treason charges, hostile intent to overthrow the state had to be proved, while sedition does not have to be accompanied by hostile intent. He drew an analogy to the ringing of a church bell which, while not intended to be a hostile act turns out crowds.

"No freedom can be absolute not even freedom of speech. The state also is entitled to be protected against the venomous tongue of rabble-rousers," Justice van Dijkborst said

The defense contends that the state's treason case relied on extracts from 21 speeches made by 18 people at only nine meetings, and that the UDF helped organize only four of the meetings.

Much of the arguments centered on the question of whether a "free-dom struggle" can be distinguished

Justice van Dijkhorst said that come apparent when he finished that the UDF members, therefore, separately from the notion of politthe UDF, which has more than 750 reading his judgment. Three of the are "active supporters" of the gueraffiliate arganizations, launched a original 22 Deimas defendants,

by those who are powerless." The defendants conceded that the ANC's goal was the overthrow of the government, but they argued that their goal was "the abandon-

ment of apartheid; the ending of white privilege and the extending of the vote to all." In testimony, Mr. Molefe said the UDF supported a national convention of all races to draft a constitution for a nonracial South Af-

The defeose counsel, Arthur Chaskalson, maintained that the prosecution had to prove attempts overthrow the state specifically by violent means, and by no alternative means. A nonviolent form of treason had never been suggested in the prosecution's case, he said, although Justice van Dijkhorst said that a person can commit treason

without violence, such as in spying. The dimensions of the trial were enormous: a total of 437 courtroom days over a period of 37 months; 278 witnesses; 27,194 pages of transcribed testimony and 1,556 documents admitted as evidence.

Botha Warns Rightists on Segregation

By John D. Battersby

New Yark Times Service
PRETORIA -- President Pieter W. Botha has warned right-wing whites that they can irreparably damage South Africa's international image if they go ahead with plans to reimpose rigid segregation in towns they control.

have been threatened by the Con-servative Party, would make it more difficult for him to face leaders of other countries and to ward off the threat of political and economic sanctions, which he ac-knowledged had hurt South African living standards.

But he promised late Monday that the country would "overcome" the effects of sanctions, disinvestment and the shortage of foreign

capital.
Mr. Boths was addressing a

crowd of about 2,000 supporters of his governing National Party in the beart of the Transvaal, the nation's northern province, which is dominated by right-wing Afrikaners.

Last month, the Conservative Party - which is ideologically to lans to reimpose rigid segregation the right of Mr. Botha's government — captured control of 60 ont of 95 white municipal councils in a nationwide election in which all races voted separately.

The Conservatives, under the leadership of Andries P. Treurnicht, have indicated that they intend to reimpose segregation at public sites like parks, recreational reas and movie theaters that have become desegregated in some towns with tacit government approval but without repeal of segre-

The Conservatives have also threatened to press the government

gation laws.

to reverse legal changes in about 100 towns that have allowed black traders to compete with whites in central business areas.

Mr. Botha said that if the Conservatives had their way, they would "impoverish" these towns and then come running to the government asking to be delivered from economic ruin.

He likened the party's actions to plans by anti-apartheid groups to establish alternative structures at all levels of government.

Addressing the Conservatives, Mr. Botha asked rhetorically: "Have you now also accepted the principle of alternative structures that will create confrontation with the law and the administration of the country?

proceed with the enactment of a a 1938 Nazi pogrom were held last law providing for the selective

opening of certain whites-only residential areas to all races. But be made no reference to a bill that seeks to buttress residential segregation in the rest of the

country.

Mr. Botha said his government was committed to peaceful and constitutional change through dialogue. He invited guerrillas of the outlawed African National Congress to lay down their arms and return to South Africa to join in such a process.

Jewish Memorial Desecrated

WIESBADEN, West Germany - Vandals smeared wreaths with excrement at a Jewish memorial Mr. Botha said he intended to site here where ceremonies marking

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LEGAL SERV York theater, the partnership of George Bernard Shaw and Philip U.S.A. GARRIE 51s-117-1520 #258 been an irresistible, nearly insepa-rable pair for over a decade, wheth-U. I. DOVCOCE IN THE TO THE WITH T WARRY COLORS TO STATE OF THE PARTY AND ADDRESS TO STATE OF THE PARTY ADDRESS TO STATE OF THE PARTY AND ADDRESS TO STATE OF THE PARTY AND ADDRESS TO STATE OF THE P er converging at the Roundabout Theatre (for "Misalliance") or at

> among many).
> Goed as Bosco has been in a vants or superment. A facetious twinkle lights up his eyes, a droll musicality infuses his chalky come

> > In "The Devil's Disciple," at the Circle in the Square, Bosco reunites not only with Shaw and Porter, but also with Victor Garber, who proved a brilliant newcomer to the team two seasons ago in "You Never Can Tell." Once again the work of both stars is exemplary, just as Porter's staging is largely above reproach. But this time the gathering of the most lustrous Shavian ensemble seems a frivolous waste of valuable resources. The Devil's Disciple" does not work up much comic froth until Bosco makes his appearance, 90 minutes into the evening in the final scene. A half-

By Frank Rich

New York Times Service

Bosco comes close. This playwright

and this actor, often in league with

the director Stephen Porter, have

the Circle in the Square (for "Major

TEW YORK - While there

are no sure things in the New

hour later, it is time to go home. Set in the rebellion-torn New Hampshire of 1777 and written in 1296, "The Devil's Disciple" is the first of its author's early "Three Plays for Puritans." Like the contemporaneous (and somewhat more substantial) "You Never Can Tell," it was pitched at the commercial theater of the West End. Shaw was out to concoct a melodrama packed with all of what he called the "stale tricks" of its Victorian prototypes: "the reading of the will, the heroic sacrifice, the

court martial, the execution, the reprieve at the last moment." To elevate a form he regarded as "threadbare," he inverted its val-ues. True to "Tale of Two Cities" convention, the play's hero, Dick Dudgeon (Garber), allows the Redcoats to take him away to be hanged when they mistake him for the parson, Anthony Anderson (Remak Ramsay), actually intend-

Bosco: Shaw's Disciple ed for execution. But the devilish urbanely about the incompetence Dick, a gleefully unabashed repro-bate in an insufferably sanctimo-nious community, sees himself as a cynic and realist rather than a martyr. He scoffs at anyone who would sentimentally ascribe his sacrifice to noble or romantic motives.

Philip Bosco and Bill Moor in the revival of George Bernard Shaw's "The Devil's Disciple."

Intellectually intriguing as encouraged Garber to reveal the Shaw's subversion of melodrama tragic, fanatical side that Shaw may be, the play is generally more claimed to see in his hero. interesting to contemplate than to Yet Garber's at once watch. As Eric Bentley long ago and insolent Dick, forever attract-wrote, "the dialogue of the first two ing and rejecting female adoration, Barbara," to name a favorite acts might almost have been written by anybody." Although those wave variety of roles during his long career. Shaw seems to bring out the Ralph Richardson in him. It does not matter if the actor is plant. Raiph Richardson in him. It does not matter if the actor is playing dialectical underpinnings of their Porter's east is also bight-footed.

Amusing as it is to watch the sardonic, cocky Garber mock his Puritan family and neighbors, the line of comic attack grows repetitive and soon vanishes in the mecharical swirl of events. When Bosco rides in for the rescue later on, he does so as the gentlemanly British general Burgoyne. While the character bears the name of the commander doomed to surrender to the rebel forces at Saratoga, Shaw gives us a man who, as his prankish stage directions have it, is witty enough to write successful

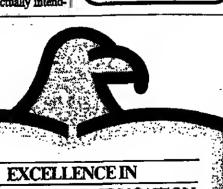
As Burgoyne takes time out from adjudicating Dick's fate to digress



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ARTS/LEISURE

Neil Simon's Muse Leads to Farce

By Mervyn Rothstein

New York Times Service N EW YORK — "I was going through some difficult times." Neil Simon says. "This marriage I was in was breaking up. My daughter's bushand was killed in an automobile accident. It seemed like rough going. And I said I wanted to work, because work is always a cathartic process for me. and I thought it would be really good just to get into a comedy."

Simon is describing the genesis of his new play, "Rumors," a farce directed by Gene Saks that opens here Thursday at the Broadhurst Theater.

There is an old theatrical saying that goes: Dying is easy; comedy is hard." Simon is a variation on that theme. For him, at least these days, comedy is easy; life is hard.

"I wrote about 40 pages of 'Rumors' right couple of years before I actually get to write them. And after having done 'Broadway Bound' I wanted to do something completely mon say different, like Monty Python. I didn't want mood to sort of go back and write just outand-out funny, because it's what I felt I

contributing factors.
"Rumors" is Simon's 23d Broadway play Horn." which began in Bucks County, Pennsylvania, in 1960 and opened in New York in quite as much work as an original screenplay. But compared with his first 10 years of writing for television, the Sergeant Bilko show with Phil Silvers and "Your Show of

almost a leisurely pace for me." His last three plays — the semiautobiographical trilogy he has spoken of, "Brighton Beach Memoirs," "Biloxi Blues" and "Broadway Bound" — certainly showed that after Brighton Beach Memoirs," he says in there is a lot more to him than punchlines. his Manhattan hotel suite. "Generally speak-ing, I think I always start at these plays a Diego. It got a lot of laughs, and a lot of

"This is completely different for me," Simon says. "It's unlike anything I've ever written. It's my first farce. A farce is relentto continue in the trilogy vein. I didn't see a less. There are so many more obligations. It's fourth play in that. And I really was in the relentless in its needs for plot twists, and to

keep the comedy going.

I bad seen at one point a television show needed in my own life. So I thought it would be fine just to go into rehearsal with a comedy, with a farce, even though they are the erator was saying to him, Why did you write bardest to write."

Black Comedy"? And he said, because it Simon, who is 61, seems to have aged little over the years. He looks much as he did 15 or 20 years ago, only more tired. He arrived late thing, because it deals with a great deal of

control all the way. 1961, and not counting things like the female lot of doors. And you need people to go version of "The Odd Couple." He has also running in and out of them, just missing each "One has to be alert 120 sec er people. I've hardly seen a farce in which that didn't happen."

The reworking of the play, he says, goes with the territory. "Because when I write, is that it's very much like an artist doing an Shows" with Sid Caesar, "since then it's been let's say, a play like 'Broadway Bound,' I sort of block it out as I keep going, and each scene is almost a little play in itself," he says. "Whereas with a farce, you have to start

right from the top, not even page one, but the play has to be in trouble. I don't think one could do a leisurely farce. The words seem in opposition to each other. And I found that, whenever the characters were not jokes weren't working, because they didn't have any sound hasis.

"And so I had to keep all the characters in

machine that sort of just eats dialogue, and eass plot. They want more and more and more of it. And there's no way you can write all that and make it as funny as you hopefully think it is in one draft, or two drafts. So I was up to, I think, the 10th draft." Saks, who has directed six of Simon's muse, I think."

the previous night from his home in California, so jet lag and lack of sleep may be contributing factors.

"Rumors" it Simon's 23d Residual plants of the next place, as the air for a full-length face is Herculean," "Rumors" is Simon's 23d Broadway play
if would have them move. But in the plot in
a says, "especially with today's sophisticatin 28 years — since "Come Blow Your
a farce, you move them. The writer's in
ed audiences. It is most difficult and challenging. It tested Neil's ingenuity to a great "The simplest aspect of farce is you need a extent — and boy, be's got a lot of ingenuity.

"One has to be alert 120 seconds a minwritten about 20 movies in that time, though other. Generally speaking, in a farce people ute," he says. "It calls for such radar, because are trying to withhold information from other every moment counts, every tiny second is significant. You can't afford to have a wasted lift of an eyebrow."

abstract painting.

"If you're doing a landscape, you're out there in the country and you know what you're doing - you see the mountains, the trees, the river," he says. "Doing an abstract line one, or you're in trouble. Everybody in painting, you can't know exactly what's go-

ing to be there. You go by what you feel.

I remember watching Willem de Kooning painting on a PBS special that Dustin Hoffman was hosting, and de Kooning was in jeopardy, I had to make just jokes, and the painting and talking, and he just seemed to love saying, 'I think I need something there,' and 'I think I need something there,' and finally he bad the brush next to the canvas jeopardy. I was constantly looking for twists and pulled it away, and be said, 'No. I'm in the development of the plot, and adding finished.' That's what I felt in this play. One more plot. The audience becomes a giant has to come to a reasonable and satisfying conclusion, but it all seemed to go by in

"You find out later on that your mind is more adroit than you think," be says. "The subconscious is doing the plotting when you

Sarah Miles Haunting, but 'Asylum' Fails

By Sheridan Morley International Herald Tribine

ONDON - Back in 1980 Paul L Kember had an award-winning first play at the Royal Court called "Not Quite Jerusalem." which suggested a considerable promise. Nearly a decade later, "Asylum" leaves that promise deeply unfulfilled. The setting is a tacky and rundown Victorian mental bome that latter-day governors are keen to close by evicting the patients onto the streets, or into what is euphemistically known as the care of the community at large.

Into its courtyard there arrives a television crew, eager to use the writer of successful comedies. Perbackground and indeed some of haps Porter could have made more the more photogenic inmates as of the play's earlier action if he had part of a pop video designed to restore the career of a fast-fading teenage idol. So Kember's first act is largely about the way that pop-Yet Garber's at once dashing video makers appear considerably more lunatic than the inmates of an asylum. In his second act, he turns is so buoyant that one would hate to question the attitudes of society to see his heady charm beclouded at large toward those who have by psychological complexity. With gone a little dotty, but without reaching any very definite or nota-ble conclusions. At times he apthe exception of Rosemary Murphy, who is humorless as the pious Dudgeon matriarch, the rest of pears to be telling us that life even m so appalling and derelict an asy-As "the Devil's Disciple" came lum as this one is better for the to its conclusion, a startled woman patients than life on city pavements behind me asked, "Is it over?" She or under seaside piers; at other mosounded, and not entirely without ments he seems to want us to come reason, as if she were still waiting up with a third alternative, one that has evidently eluded the creator of

a halting black comedy of madness be channeled in more intelligent heavily over Richard Wilson's proand opportunism.

What makes a visit to the Lyric Hammersmith just about worthwhile is the central performance of Sarah Miles, a rare and remarkable actress when given a good director and a good script, neither of which is much in evidence here. As Tilly,

THE LONDON STAGE

the inmate returning to the asylum from an even more forbidding outside world in order to triumph over the apparently sane TV men, Miles women and the prisoner in his own lunacy and touching innocence

The other members of the cast do what they can to breathe life into some cartoon-character symbols of pop idols and TV producers and male nurses, but for what it's worth this remains Miles's evening and a sharp reminder of how her eccen- all times about everything. trie but underiable talent needs to The smell of stale dreams hangs treat, and a strong cast beaded by

theatrical surroundings.

90-minute drama about two wom- want vacant possession of women en writing letters to a male prison- and above all the sustained ability er. It was originally conceived by of letter-writers to deceive themthe actresses Caroline Hutchison selves and each other. Like a poverand Anna Mottram and the author ty-line local version of Jeremy Seabrook. Since Hutchi- Maids," "Heart-Throb" is about son's death, her role has been taken role-playing on the dole and a curi-

lary recital, with the flat-sharing gives a performance of haunting separate cell only communicating via the post office. that regularly gets the play out of its worst troubles by the sheer force of her personality.

The result is a certain lack of there's a preezy terrival of at Sea," the off-Broadway parody characters seem often to be enough of "42nd Street" that first made a star of Bernadette Peters 20 years

the ability to deceive themselves at

violent past (the two women had

duction, one that does much to ielle Carson manages on a very overcome the essentially fragmentary and disparate nature of a play At the Bush, "Heart-Throb" is a about voices in the dark, men who

over by Emma Williams but the ous mix of romanucism and social play still stands as a kind of episto-horror. By the way of light relief, out at the Riverside Mill at Sonning

gaged in nothing more than their star of Bernadette Peters 20 years interior monologues; what they ago.

have in common is a shared and

It's a show buried so deep in It's a show buried so deep in nostalgia that the book often colagreed to mug a third for £15) and lapses under the weight of its Hollywood and Broadway memories.

but the Jim Wise score is still a

small stage to conjure up considerable tap-dancing energy.

It's a musical perfectly suited to that dinner-theater setting, and John B. Hobbs's production (with choreography by Flavin) manages never to mock what is already a loving mockery of the "go out there a chorus girl and come back a star

And finally at a time when new one-man-shows are as hard to write as to locate, a word of praise for Alan Bates who, with his director Gerard Hastings, has cobbled together "A Muse of Fire," entirely devoted to poems and prose about the flames: everything from Miss Havisham to Blake's Tyger and D.H. Lawrence on the fireworks of Florence. Its London premiere this week formed part of a series of AIDS benefits continuing every Sunday night until Christmas at the Playhouse Theatre.





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Journées Séminaires

Markets Won't Wait

The dollar's quick drop and the stock market's slide tell Vice President George Bush that his plan for reducing the budget deficit isn't credible. Nervous investors want quick and plausible reassurance. The presidential transition period lasts II weeks. Pres-

ident-elect Bush doesn't have that long.
It is too much to expect Mr. Bush to reverse overnight his firm campaign pledges not to increase taxes. But he could begin to think about and signal policy modifications which, at least at the margins, might raise needed revenue. And, as be recently promised to do, be should start negotiating promptly with Congre

He has already had to douse one outbreak of market jitters. On Monday, on a beach in Florida, he declared that, contrary to suggestions by one of his advisers, the Bush administration would not want the dollar to decline. And he is expected to fill his top economic policy slots this week with pragmatists like Nicholas Brady for the Treasury and perhaps Richard Darman as budget director. These two men are not

frozen to rigid policy positions.

That is good, but not enough. Mr. Bush's problem is what he said and didn't say about the budget deficit during the campaign. The financial community does not share his view that the United States will simply grow enough to wipe out the deficit without higher taxes. The markets obviously view as inadequate his vague proposal for a "flexible freeze" on spending but no lid on Social Security, and his adamant "Read my lips -

no new taxes." The latest official estimate of the 1990 deficit is \$132 billion - \$32 billion more than the Gramm-Rudman-Hollings budget law allows. And if recent years are

any guide, it will get worse rapidly.

Normally the world might not learn what
Mr. Bush plans until March, when he presents his budget for fiscal 1990, which begins on Oct. 1, 1989. President Reagan must submit his budget for the same fiscal year in January. The last budget of a departing president is wishful fantasy, since he won't be around. So why waste time and effort on it?

It would make sense to let Bush nomineer have a meaningful say in preparation of important parts of the Reagan budget. Or scrap that budget, send Congress a brief summary statement and let the Office of Management and Budget begin working on assumptions and goals set by Mr. Bush. Since both men come from the same party, there is a rare opening for real cooperation.

There is still another responsible move for Mr. Bush: Make use of the National Ecopointees to the two seats that have been left open for the president-elect to fill. The bipar-tisan commission was created by law to devise a mutually acceptable deficit reduc-tion plan. Mr. Bush has said that if it recommends higher taxes, be will ignore it. But it makes little sense to brush it off in advance. Mr. Bush has already had his first warning from the financial markets. He shouldn' wait for a stronger one.

— THE NEW YORK TIMES.

Half of Dubcek's Voice

Alexander Dubcek, in his first visit abroad since 1970, praised Mikhail Gorbachev's reforms and warned of a return to neo-Stalinism should the Soviet experiment fail. But, in deference to the neo-Stalinists now entrenched in Czechoslovakia, Mr. Dubcek prudently refrained from reading the most sensitive written sections of his text, a scathing evaluation of his successors.

Why the leaders in Prague allowed Mr. Dubcek to leave the country and speak out in Italy remains a mystery. But if they intended to send a message that Czechoslovakia was also heading toward democratic reforms, their actions at home negated their public relations gesture.

Back in Prague, official repression was forthright. Police suppressed what was to have been an open seminar on key dates in the country's sad history, including Mr. Dubcek's role in the flowering of Czechoslovak freedoms, and the subsequent Soviet invasion in 1968. Czech participants were jailed, foreigners were expelled and all concerned were condemned by the Communist Party for plotting "provocation" and "psychological warfare."

The one positive sign was that the regime permitted Mr. Dubcek to travel to Bologna University to receive an honorary degree. The 66-year-old champion of the Prague spring has been a nonperson since his ouster. He has lived anonymously in a lowly job

Bratislava, virtually under house arrest. It has now been 20 wasted years since Mr. Dubcek and the other Prague reformers paid the price for their premature advocacy of perestroika and glasnost. Even for a land whose history is written in tears, that is surely long enough. If the new leaders in Prague truly want to signal the end of this nightmare, they have to do much more than let Mr. Dubcek speak with half a voice.

-THE NEW YORK TIMES.

Canada Would Lose

Even if Americans are numbed by the distortions of their own political campaign, they may be startled to learn how they are currently portrayed by Canadian politicians: as hungry predators, poised to swarm across the 49th parallel and gobble everything in sight.

The cutting issue in Canada's upcoming election is Prime Minister Brian Mulroney's ree trade agreement with the United States. His challengers call it a selfout, and their emotional appeal has them ahead in the polls. On Nov. 21, voters will decide who is to be prime minister and whether the agreement survives. To void it would devastate neither country but hurt both, and would probably hurt Canadians more.

Nn two countries trade more with each nther — \$150 billion a year — than the United States and Canada. This trade matters more to the Canadian economy because exports of goods and services constitute fully a third of Canada's gross national product, and the United States buys most of them. Trade barriers between the two countries are already low. The new agreement would end virtually all of them over the next 10 years and commit both governments not to raise new ones. This commitment is critically important, given the two countries' history of clashes.

Congress has cleared the agreement. So has Canada's House of Commons, controlled by Mr. Mulroney's Progressive Conservative Party, but the Senate, controlled by the Liberal Party, has not. The Liberals and the New Democratic Party say that if they

win the election they will scrap the agree-ment. If that is intended as a tactic to get a better agreement, it is likely to fail. The original negotiation was long and tough. To try now to get a new agreement more favor-able to Canada would butt head-on with

U.S. industries that want more protection. The overriding mutual benefits of unfettered commerce are competition, lower prices, more growth and more jobs. Canada's growth in the past four years has been impressive, but a North American trade partnership would help both partners face the rising challenges of Japan and Europe. Even so, there remains in Canada a powerful point of pride. Canadians have always worried that closer economic ties would overwheim Canada's identity. They don't

want to be "Americanized." Opponents of the trade agreement play se sentiments with outlandish fears that Canada's generous health and social benefits would be attacked as "unfair" subsidies to Canadian workers, and that America could drain Canada's water supply. The agreement poses no such threats. Its likely effect will be greater prosperity for both countries, thus bolstering Canadians' pride

in Canada in tangible ways. At a time of rising protectionism, espe-cially in the United States, achieving a free trade agreement of such dimensions was now choose to reject this opportunity for guaranteed free entry to the world's largest market, that's their business. And their loss.

-THE NEW YORK TIMES.

Other Comment

Japan: Co-Leader of Asia?

A recent poll commissioned by the Japanese government reveals that 36.8 percent of respondents in the countries of ASEAN, the Association of South East Asian Nations, view Japan as a potential military threat to this region. While the figure is itelf worth noting, more important is the Japanese government's intention in commissioning the poll to find out how Asians today regard. Japan. It is obviously related to the question of whether Japan should play a larger political role in the world commensurate with its status as an economic superpower.

The constitution forbids Japan from playing a military role abroad. A public discussion on a revision of the constitution could well take place in the event of the demise of Emperor Hirohito. It would divide Japanese society, but this question of Japan's role in the world should be thoroughly thrashed out. The Japanese government [may be com-

pelled to assume such a role before the

Japanese people are mentally prepared for it. In seeking to reduce the budget deficit, the Bush administration may pressure its allies to bear a greater burden for their own security and the security of countries in those regions in which the United States has vital interests. It is not inconceivable that the Japanese government would be asked to help defray some of the costs of maintaining the U.S. bases in the Philippines when the lease comes up for renewal before 1991. Japan would be onderwriting the U.S. military presence in Southeast Asia. Put bluntly, Japan would be paying the United States

maintain its superpower status.

The United States and Japan would be co-leaders in Asia. This is not an unlikely scenario, and it is one which serves the interests of both countries. It would help President Bush reduce the budget deficit. At the same time, Japan could play a political role without raising the fears of Japa-nese militarism in the ASEAN countries.

- The Straits Times (Singapore).

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OPINION

What Kind of a State for Palestinians?

LONDON — The early hours of Tuesday made history. The Palestine National Council declared an independent state stemming from Palestinians' right to self-determination and sovereignty over their land. The PNC had previously endorsed United Nations resolution 242, which guarantees the rights of all states in the region.
The PNC has thus formally moved beyond its 1968 national charter - which envisaged restoration of Palestine as it was before the creation

of Israel — in favor of a two-state solution. But what kind of state is it to be? The declaration of independence spoke for equality for all and against discrimination on grounds of sex, race or creed; no state religion was mentioned. This is a hopeful sign. If it were to fall into the religious, sectarian mold of other states in the region, Palestine would hardly be worth fighting for.

Some may argue that this discussion puts the cart before the horse: There is still a long, hard road ahead for the Palestinians, especially those living under Israeli occupation in the West Bank and Gaza. Although the PLO has now expressed the desire of the Palestinian majority for a peace-ful settlement, the majority of Israelis are deter-mined to hold on to part or all of the West Bank and Gaza, and the United States remains opposed to a Palestinian state at present.

Yet statehood cannot be an end in itself. It is a means to an end: a society whose citizens enjoy equal rights and opportunities. Israel is not a good

By Nadia Hijab

example here. It is the state of the Jewish people, and for this purpose Jewishness is defined on religious grounds. Matters of personal status are regulated by religious courts, with the result that in the sphere of family relations, Israeli women are in some respects second-class citizens.

It is clearly dangerous to build a country around a religion, even in states in which every citizen is of the same religion. And, of course, not all Israelis are of the same religion.

Israeli Arabs are classified as citizens of the

state, but only Jews have Israeli nationality. The law of return entitles any Jew in the world to go to Israel and become a national, but not the indigenous Palestinians. A Jew in America has more rights in Israel than an Israeli Arab.

If the new state of Palestine is to be for all its citizens, it must distinguish between religion and the functioning of the state: It must be secular. The inability to find a secular alternative has cost

the state of Lebanon its life. So far, Christian and Moslem Palestinians have worked side by side. With statehood, many Palestinians will want to ensure that the definition of who is a Palestinian is not allowed to become exclusivist on ethnic or religious grounds, and that it still includes those Jews who wish to live as Palestinians — as

In addition to being secular, the new Palestin-ian state should be democratic. At present, the institutions of the PLO provide for a fair degree of democracy. Whatever its faults, one of the PLO's strengths is that it encompasses leftists, rightists, secularists, Communists, Islamic fundamentalists. The declaration of independence

provides for freedom of opinion, a multiparty system and majority respect for minority rights. The PNC has provided for the establishment of a provisional government when it is deemed suitable. At that point the PLO departments will become ministries and the guerrilla groups will become parties. Will these changes be enough to structure a new state? Or will the Palestinians find themselves in the situation of the Algerians, who, 26 years after independence, are questioning the wisdom of being led by the party that waged the struggle, the National Liberation Front. Who is now being liberated from whom?

The Palestinians, with a state declared but as yet unborn, have the opportunity to introduce a new element into the region: a secular democracy that works, in which all citizens are conal. This is a challenge as great as winning the state.

The writer was editor of the London-based monthly The Middle East from 1981 to 1984 and is author most recently of "Womanpower: The Arab Debate on Women at Work." She contributed this comment to the International Herald Tribune.

Democrats Will Need A Winner

By Tom Wicker

N EW YORK — Was it a mere "tactical defeat" that resulted primarily from Michael Dukakis's failure until the last two weeks of the U.S. presidential campaign to stand up and fight for a party and a cause that might otherwise have won? Or was it, instead, another in a string of defeats for "liberalism" caused by the Democrats' failure to

concede that the United States has

swung strongly to "conservatism"?

Those are the competing analyses most often heard in the aftermath of Governor Dukakis's defeat, the fifth for the Democrats in the last six presidential elections. But both arguments reflect preconceived ideas held as strongly before the election as after, in my judgment, Mr. Dukakis lost not just because he was a liberal and not just because he was a poor campaigner, though be was both. He lost be-

cause be was the wrong candidate.
"Tactical defeat" fans have a reasonably good case — that the Demo-crats gained in the House and the Senate, took 58 percent of the votes in congressional races to 54 percent for George Bush in the presidential election, and lost the latter primarily to Willie Horton and the Pledge of Allegiance, rather than to ideological conservatism. Mr. Dukakis ran best when he defended himself and asserted his liberalism; had be done so from

the start, be might even have won.

Blame-liberalism-firsters point out, however, that even after a national convention in Atlanta and with a ticket composed of a Southerner and a liberal who tried for months to run from the label, the Democrats carried not a single Southern state --which, in sum, cast 138 electoral votes, or more than half the needed 270. Mr. Dukakis won only 10 states altogether, far too resounding a de-

attogether, far too resounding a defeat to have been merely "tactical."

The first analysis implies that nothing fundamental needs to be done.

The South is not necessary for victory.

A winning strategy can be built on Democratic gains in the West and Midwest -- in each of which Mr. Dukakis won 47 percent - and the party's strength in the Northeast, where he took just over 50 percent.

But that would condemn the Dem-

ocratic Party to less-than-national status, throw away the huge asset which also is a responsibility —of the black vote in the Southern states, and cede half of an electoral majority to the Republicans in every election.

The other case implicitly demands a more conservative "message" to appeal to voters in the South and to potentially Democratic states now going Republican in presidential elections. This risks the loss of traditional liberal voters, particularly blacks in the South and the major cities of the North and West; of Democratic gains in California (48 percent of the votes for Mr. Dukakis), and of Democratic strongholds like New York. Besides, it overlooks a crucial point:

A political party is not a debating society whose "message" — what it stands for — can be changed overnight or by, say, a 52-to-48 percent vote on some conclusive rollcall. Even if that were possible, it would be futile; the voting public has its own sense of the parties and still would judge them not on manifestos but on deeds and "image" — which means, more than anything, on their candidates. In order to win with any frequency

in presidential elections, the Democratic Party does need to do something fundamental; it needs to change the medium and not the message; and the medium is the candidate. Democrats must choose presidential candidates who, in themselves, embody and thus effec-

tively deliver a winning message.
Such a candidate would need more than television expertise and person-al appeal, though both are vital. He or she not only would have to articulate a vision for the country and the practical means for moving toward it: that candidate would have to have the record and the personal capacity including experience — to make he appeal believable.

A successful Democratic candidate the appeal beli

in 1992, for example, will need to persuade voters that the self-interest of most Americans, white and black, depends more on economic than social factors. To retain and expand black voting strength, a demonstrat-ed understanding of blacks' aspira-tions and experience will be necessary. For both purposes, and to refute the pervasive notion that the Demo-cratic Party is becoming a black party, the candidate might best be a moderate Southerner — but much more.
The example is not idly chosen, as will be asserted in another column.

The New York Tones.

NATO and Bush: For Trans-Atlantic Dialogue

approaching a very delicate peri-od in our relations with both the United States and our European allies. A cementing force of the Atlan-tic alliance has always been the threat of Soviet attack against Western Eu-rope. That threat is widely perceived to be dwindling. While the "barbar-ians at the gates" are not the only basis for the Atlantic relationship,

European leaders and President-elect George Bush will want to plan care-George Bush will want to pian carefully for the developing situation in which, to many people, the barbarians look a great deal less fierce.

The visits of Margaret Thatcher and Helmut Kohl to Washington are concentrating minds sharply on two major issues facing the incoming admin-istration; how to approach America's "twin deficits," and how to interpret the needs of American and West Europeam contributions to Atlantic security in the face of Mikhail Gorbachev's blandishments. These problems are not unconnected. For, despite Mr.

to reduce the budget deficit. It is argued that the North Atlantic Treaty Organization has succeeded in containing Soviet ambitions in Eu-

Bush's campaign commitment to a "strong defense," there will be pres-

sure for a cut in U.S. military spending

By James Eberle

rope and bringing the Soviets to arms negotiations. But even to maintain the status quo on defense is requiring

levels of spending that governments are increasingly reluctant to meet. Th insist on keeping defense policy and posture unchanged when almost everything else on the international scene is changing — including the public perception of the Soviet threat — may well alienate public support for defense. Can Western governments agree to a new strategic approach? The portents are not good. Calls for a new study by a group of "wise men" have not been well recrived. NATO has not yet agreed on

a strategy for arms control.

Just because the issue of "burden sharing" with America's allies did not feature strongly in the U.S. election, Europe should not assume that it has gone away. The new Congress is unlikely to ease pressure for a more equitable division of responsibilities be-tween Europe and the United States. We Europeans must point out that risks as well as burdens need to be

shared, and recognize that a difference exists between the U.S. commitment to European security and the way that given time. Our American allies need to show better understanding of the contributions European countries are making, and better recognition of the political sensitivities, particularly in Bonn, of issues such as the moderniza-

tion of short-range nuclear arms. If Mr. Bush is to avoid arousing suspicions of unilateralism, be needs to show that he cares about the views of his allies, and he must strive to develop common positions. The NATO Council meets in London in June, possibly at the head-of-govern-ment level. Mrs. Thatcher's inclination will surely be to support Mr. Bush strongly in calling for the European allies not to "drop their guard," even if this means spending more on defense.

She will point out that it will not see the allow whether the program on the strong and the strong control of th

soon be clear whether changing con-cepts in Soviet military doctrine are to be matched by changes in Soviet force structure and dispositions. This reminder will not be popular with some of her European colleagues, who want to reduce their defense costs through arms control. Many people will see Mrs. Thatcher's en-thusiastic support for Mr. Bush on of a lack of British commitment to

the ideals of European union. This could further erode Britain's influence in the construction of Europe. If Britain's position and influence in Europe weaken, so would the sound of Britain's voice in Washington.

But if Mrs. Thatcher were to be seen in the United States as not fully supporting a new president who has an overwhelming mandate to main-tain a strong defense, the pressure in Congress for U.S. force reductions in Europe might become irresistible.

The Bush administration might be

tempted to look for early, bold interacter, but now is not the time. Rather, NATO needs to reinforce the trans-Atlantic dialogue on how to concert its policies toward the Soviet Union. Britain must not be seen to be sitting on the fence between America and Continental Europe. If the "Europe-an pillar" is to strengthen NATO, not weaken it, Britain must play a leading role in promoting European defense cooperation. Practically, this means strengthening London's defense rela-tionships with Paris and Bonn.

Admiral Sir James Eberle is director of the Royal Institute of International Affairs. He contributed this comment to

NATO and Gorbachev: Stalling Won't Be Enough

S TOCKHOLM — It is nearly a year since the INF treaty elimiby year since the INF treaty eliminating intermediate-range nuclear missiles was signed, but the defense debate in Europe seems as confused as ever. Within NATO there are intalks, the U.S. State Department retense disagreements over what di-

rection conventional arms control should now take. History provides few grounds for optimis Since 1973, NATO and the Warsaw Pact have argued fruitlessly about conventional arms control at the Mutual and Balanced Force Reduction (MBFR) talks in Vienna. This year a new forum, the Conventional Stability Talks (CST), has been established with a mandate to elimi-nate inequalities in rival forces. A substantial shift in Moscow's approach to the military confrontation

in Europe provides a glimmer of hope that CST might just succeed where MBFR so dismally failed. Earlier this year, Mikhail Gorba-chev declared Moscow's willingness to exchange data on military forces with NATO and to permit on-site inspections by the West to ensure that the Soviet-supplied information

N EW YORK — Andrei Sakhar-ov's visit to the United States,

his first trip abroad, is a forceful demonstration of the liberalization that has taken place in the Soviet Union under Mikhail Gorbachev.

The visit has also helped focus atten-

tion on continuing problems in the U.S.S.R., in particular on several

hundred people who remain impris-

oned, many of them for having ex-pressed views similar to those of Mr. Sakharov or for having engaged in activities that would be thoroughly acceptable in the U.S.S.R. today.

In the short time since he was

restored to favor after six years of

internal exile, Mr. Sakharov has con-

sistently worked to bring about re-lease of the remaining political pris-oners in his country. Achievement of

this goal now seems increasingly likely, but only if the governments of

the West maintain pressure on this issue and do not allow it to evapo-

The issue of Soviet political pris-

oners is blocking conclusion of the 35-nation Helsinki Review Confer-

ence in Vienna. The Soviets want

approval of their proposal to hold a

human rights conference in Moscow in 1991. Most of the Western delega-

refused to consider the possibility of

such a conference unless all of the

remaining political prisoners in the

Soviet Union are released. Their de-

mands have had considerable suc-

cess. Since January 1987 the Soviet

Union has released about two-thirds

of its 750 known political prisoners.

Recent announcements that Soviet officials plan to release "all per-

sons regarded in the West as politi-

cal prisoners" confuse the issue. The

tions, led by the United States, he

rate in the aura of detente.

By Andrew Mack

buffed the Soviet offer, describing it as a "fruitless" exercise. Far more radical than willingness

to provide military information is Moscow's proposal that conventional forces be restructured on strictly defensive lines — that they be incapable of invading and occupying an oppo-nent's homeland. This is a major change because Soviet convention units in Europe, unlike those of NATO, have always been configured for highly offensive operations.

In World War II, the U.S.S.R. lost millions of men fighting a defensive war of attrition on Soviet soil. After the war the Soviet military adopted a blitzkrieg strategy for Europe. In the event of war, Soviet armor would thrust rapidly forward across the central front, destroying NATO forces on NATO soil and seeking to reach the Atlantic coast to block reinforcements arriving by sea from the United States.

Before a Moscow Rights Conference

By Jeri Laber

Soviet government acknowledges as

"political." There remain some 200 others whom the Soviets refuse to

recognize as political prisoners.

Among them are some 60 people

in psychiatric hospitals for what ap-pear to be political reasons, and an-

other 50 or so who the Soviets claim

are common criminals but who were

sentenced on trumped up charges

for the loosely interpreted offense of

'disturbing public order."
The Gorbachev government's re-

cent initiatives with regard to human

rights have been impressive, giving good reason to believe that further

releases may be in the offing. The

government is involved in major leg-islative reform. It has promised the

further easing of emigration proce-

dures, and to restore the blank spots

in Soviet history. There is greater

openness in the press. A multitude of

independent citizens' groups have been allowed to function, and some

public demonstrations, albeit under

new restrictive controls, have taken

place. There is even a possibility that

psychiatric hospitals and prisons may be opened to foreign inspection.

to hold a human rights conference in

Moscow seems far more appropriate

now than when it was first suggest-

ed. And the fact that the Soviet gov-

ernment is so eager to host the con-ference provides the West with some

Some suspect that the Soviet

Union will merely use a human

rights conference in Moscow to en-

hance its image in the eyes of the world. They fail to see that the focus

leverage on the issue.

promise apparently affects less than world. They fail to see that the focus of Mr. Gorbachev's "new thinking" is more domestic than international.

Seen in this context, the proposal

for "crimes" such as "paras

Pact has a large advantage in main battle tanks and in artillery pieces. Preparing tn fight affensively should war break out does not necessarily indicate aggressive intent. But the fact that offensive forces can be used for aggression, as well as in response to aggression, is a major cause of strategic instability. Offensive force postures exacerbate mutua suspicion, create rationales for arms races and provide incentives to shoot first in crises. Such postures increase the risk of war by inadvertence - the only plausible cause of war in the

nuclear Europe of the 1980s. Defensively oriented forces reduce suspicion, facilitate arms control and remove incentives for pre-emptive war. If Moscow is serious about taking a truly defensive stance, its forces wil have to be radically restructured. Mr. Gorbachev's government now claims to accept this and concedes that

Although many of the new policies

have far-reaching international con-sequences, Mr. Gorbachev's main

imperative is to alleviate the eco-nomic and social crisis in the Soviet

Union by stimulating creativity and initiative in the Soviet people.

ety must be released from the per-vasive fear that has inhibited its

people from experimenting from

possibility of being wrong. He has to assure them that their freedoms

will be protected. A human rights

conference held in Moscow would

help validate Mr. Gorbachev in the

cyes of his own people.

A Moscow human rights confer-

ence would also give the Soviet peo-

ple a forum for discussing their gov-

ernment's past, present and future

human rights practices. It would allow an infusion of Western ideas and

values, including the concept that

respect for human rights cannot

merely be legislated from above but

requires the active participation and vigilance of private citizens.

see a new human rights era in the

U.S.S.R. welcome the opportunities

that are inherent in a Moscow in-

man rights conference. We would

like to see it take place, but not while

political prisoners are behind bars.

There is a moral responsibility to

ly and to exonerate them from the

Helsinki Watch. He contributed this

to the International Herald Tribune.

restore their freedom uncondition

Those of us who sincerely wish to

He understands that Soviet soci-

asymmetrical reductions" in its mili-

tary units will be needed.
NATO wants large cuts in Soviet tanks and in other weapons that can be used to seize and hold territory. Moscow says it is prepared to accept unequal reductions in armored forces, but in return it wants cuts in NATO's offensive systems, particularly in nu-clear-capable attack aircraft, a sector in which the Soviet Union claims that NATO has an advantage.

NATO's response to these Soviet demands has been negative. Indeed, NATO often gives the impression of expecting all the concessions to come from Moscow. Yet it is surely in the West's interest to make NATO's stated goal of eliminating the capability

for surprise attack a reality.

Mr. Gorbachev's proposals are an encouraging start. But if NATO's nbjective is to be realized, the West will have to give up some of its offensive forces, especially the so-called "deep strike" systems.

It is possible that Moscow's public enthusiasm for defensive strategies and force structures is a bluff. But

bluffs can easily be called. And it should be remembered that the Soviets were not bluffing when they agreed to asymmetrical cuts in intermediate-range nuclear weapons.

It is also possible that Mr. Gorbachev may be unable to deliver the goods. There is powerful opposition in the Soviet armed forces to his advocation of the force of the second of t

cy of a defensive strategy. But NATO obduracy and stalling would only serve to strengthen Mr. Gorbachev's traditionalist military opponents.

It would be a tragic waste of opportunity if genuine progress at the CST negotiations were to be styrnied sim-

ply because intra-alliance dissension made NATO unable to respond positively to Moscow's new proposals. The writer, head of the Peace Re-search Center at the Australian Na-

visiting Europe to study security issues. He contributed this comment to the International Herald Tribune

100. 75 AND 50 YEARS AGO

1888: A Longer Term

NEW YORK -- The Herald's agitated proposition to amend the Federal Constitution by increasing the length of the President's term of office and make him ineligible for a second election continues to be the regnant topic of the political world. The vast importance of lessening the frequency of the quadrennial upheavals came home to both the millionaire merchant and the laborer in the recent campaign, when almost every business interest in the country fell into a temporary coma.

1913: English Air Loop

PARIS - To an Englishman belongs the honor of being the first, after M. Pégoud, to "loop the loop," in an aeroplane. At Buc, yesterday [Nov. 15], Mr. B. C. Hucks, piloting a Bleriot monoplane, not only exe-cuted four somersaults in the air, but also flew upside down on two different occasions for the space of thirty and forty seconds, respectively.

1938: Homes for Jews LONDON - Cooperative action to

rescue many thousands of German Jews and give them sanctuary in Africa and North and South America is being considered by the United States, Great Britain, France and certam smaller nations of Europe. The British Cabinet at its weekly meeting will decide to what extent the British Empire, with its vast empty spaces, is prepared to throw open the gates to Jewish immigrants. It is understood that Anglo-American discussions are still in the preliminary stage, and nothing definite can be announced However, the United States is ready to admit 30,000 to 40,000 refugees, according to the London "Evening News." The British are considering the settling of tens of thousands of Jews in sparsely-populated areas of the Empire, while the United States would be asked to use its "good neighbor" influence with the South American Republics to permit Jewish immigration on a large scale,

charges under which they were sentenced. The Soviet leadership has come a long way. With contiming pressure we can achieve the best of both worlds: the release of the pris-

oners and a Moscow conference. The writer is executive director of

مكذاءن الأصل

OPINION

emocrats Winner

By Tom Wicker EW YORK — Was it a new tractical defeat" that reads arily from Michael Dutable to until the last two weeks at J.S. presidential campaign to up and fight for a party and that might otherwise have was it, instead, another in the control of the cont was it instead another is of defeats for "liberalise and by the Democraty failure." ede that the United States & g strongly to "conservation" often heard in the afternation mor Dukakis's defeat the fe te Democrats in the last st per al elections. But both argument preconceived ideas held a type before the election as alless. ndgment, Mr. Dukakis log at because he was a liberal and a pecause he was a poor campae acuigh he was both. He lost he was the wrong candidate actical defeat" fans have an bly good case — that the Den, gained in the House and & see, took 58 percent of the reinc. took 50 personal races to 54 persongressional races to 54 personal races and 54 personal races are seen as the large seen ar ion, and lost the latter prince.
Villie Horton and the Pledge,
giance, rather than to ideale. ervatism. Mr. Dukakis ran k n he defended himself and age is liberalism; had he done so fr

start, he might even have wor lame-liberalism-firsters pohowever, that even after an al convention in Atlanta and sket composed of a Southern a liberal who tried for month from the label, the Demor. ied not a single Southern say. ch, in sum, cast 138 elector s, or more than half the next Mr. Dukakis won only 10 sta gether, far too resounding 26 to have been merely "tacted he first analysis implies that at fundamental needs to be de South is not necessary for vice: vinning strategy can be but; nocrane gains in the West Iwest - in each of which MLD is won 47 percent - and there strength in the Northeast vic look just over 50 percent but that would condemn the le atic Party to less-than-min rus, throw away the huge assiich also is a responsibility-de ck vate in the Southern state, z le half of an electoral majority Republicans in every election The other case implicitly denue

re conservative "message" be

il to voters in the South and

sentially Democratic states awa

Republican in presidental é as. This risks the loss of tradition eral voters, particularly blade South and the major costs: with and West; of Democratics California (48 percent of the ongholds like New York Bor verlooks a crucial point. A political party is not a drie nety whose "message" - ske nds for - can be changed at the on by, say, a 52-to-48 per te on some conclusive rollad in hat were possible, it would be to voting public has its own see:
parties and still would judgs t on manifestos but on dents: nage" — which means, more vehing, on their candidates In order to win with any frage presidential elections, the lk atic Party does need to do # ing fundamental: Il occe ange the medium and m essage: and the medium is the date. Democrats must de esidential candidates the emselves, embody and this sely deliver a winning messe Such a candidate would neal an television expertise and or appeal, though both are un-she not only would have uste a vision for the country of actical means for moving that candidate would have e record and the personal e record and the personner
including experience—of
the appeal believable.
A successful Democratic
1992, for example, will act

rrsuade voters that the selff most Americans, white mile epends more on economic al factors. To retain and lack voting strength, a dense it understanding of blade sons and experience will be so my. For both purposes, mile re pervasive noued that he had pervasive noued that he had been also pervasive noued that he had been not been also pervasive noued that he had been not bee re candidate might best tels te Southerner — but much at the example is not all the ill be asserted in another of The New York Tork YEARS AGO

• The Gifts Sakharov Brings: Courage, Clarity and Hope

By A. M. Rosenthal

N EW YORK - Andrei Sakharov arrived in the United States bearing gifts. He dispenses them as he travels about, meeting with Americans interested in the human condition in the Soviet Union. Mr. Sakharov is not aware that he is distributing gifts, which of course makes them all the more valuable. in New York and Boston and Wash-

inuton, Americans stand as this Russian physicist who developed his country's hy-

ON MY MIND

dropen bomb enters the room. They know he is a man who sacrificed his own freedom for the liberties of others. I think they stand because that is the definition

of a hero, perhaps the only definition.

An embarrassing word for Ameri-cans: hero. Maybe it is because for so long Americans have not produced them, at least not in peacetime. Most Americans live in the grace of freedom and tend to lose interest in the freedom of others, at home or abroad. We say the name of Martin Luther King, and then

there is a terribly long pause.

The first gift was the reminder that heroism is not bounded by nationality.

Mr. Sakharov's sacrifice of his honored position and his refusal to be silent before, during and after the years of exile imposed upon him make him as much an American as a Soviet hero. So Americans rise for him and for other heroes nf Soviet prisons whose names are not known well - or at all.

Mr. Sakharov is in the United States to refresh everybody's mind that while many Soviet prisoners of conscience have been released, the political cells are not empty. He reminds us that the laws that condemned men and women to decades of bitter confinement just for speaking

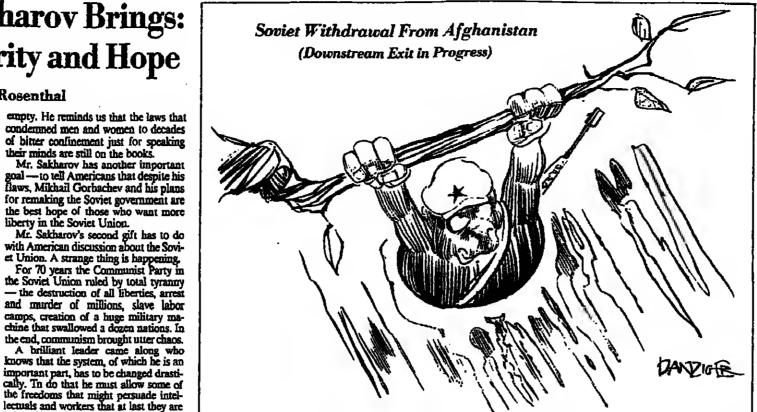
their minds are still on the books. Mr. Sakharov has another important goal - to tell Americans that despite his flaws, Mikhail Gorbachev and his plans for remaking the Soviet government are the best hope of those who want more liberty in the Soviet Union.

Mr. Sakharov's second gift has to do with American discussion about the Soviet Union. A strange thing is happening.
For 70 years the Communist Party in
the Soviet Union ruled by total tyranny
— the destruction of all liberties, arrest
and marder of millions, slave labor camps, creation of a huge military machine that swallowed a dozen nations. In the end, communism brought utter chaos. A brilliant leader came along who knows that the system, of which he is an

the freedoms that might persuade intel-lectuals and workers that at last they are being given a stake in their country.

Mikhail Gorbachev has not made life better economically, but he has per-mitted freedoms of discussion and movement, unthinkable in the Soviet

Uninn before his time. This is a great accomplishment, but it is only the beginning of the freedom road. Nobody knows how far Mr. Gorbachev intends to travel along it. He has gathered more and more power into his ands; how much will he return to the Soviet people? Will he make it impossible in return to the days of imprisonment for thinking out loud? Or will the police power the Communist Party



needs to stay in control remain a threat? The strange thing: When these ques-tions are raised in the United States they are often dismissed by Americans as un-pleasant Cold War anachronisms. After seven decades of Soviet despotism, it took just a couple of years of Soviet glasnost to make American specialists regard criti-

cism of Moscow as impertinence. Mr. Sakharov is convinced of the importance of supporting President Gorbachev. Yet he brings up most of the important questions himself.

On Soviet law, he points out that information about such fundamental matters as court records and the very names of political prisoners is still hidden. He says that the law reforms that are supposed to make the Soviet Union B freer society are being planned in total secrecy. He predicts the Supreme Soviet will pass them in the time it took to approve giving Mr. Gorbachev huge new power — "about 40 minutes."

says it is "tantamount to a coup d'état." If Mr. Sakharov were an American, he would be in danger of being denounced by American Sovietologists as a re-actionary Cold Warrior.

So Mr. Sakharov raises the quality of discussion about the changes in the Soviet Union. He shows that it is possible for Soviet citizens to give Mr. Gorbachev his due and still keep a sophisticated disnance. He gives us hope that it may be And of Mr. Gorbachev's decision to possible for Americans to do that, 100.

The New York Times.

demand those powers, Mr. Sakharov

If Mrs. Thatcher is deaf to her public, Missiles Enough Already

When Prime Minister Margaret Thatcher meets with President-elect George Bush in Washington on Thursday, she will be asserting British support more nuclear weapons.

for the deployment of new nuclear weapons in Western Europe, Mrs. Thatcher, a keen exponent of the new deployments, is pushing for a NATO summit meeting on the issue in June. What she and other Western leaders fail to consider is the strength of public opposition in Europe to the deployment there of new nuclear weapons before the cruise and Pershing missiles already in place have been removed.

According to an independent opinion poll taken last month, 71 percent of the British people (including 61 percent of Conservative voters) want more disarmament negotiations, not more nuclear weapons. And 52 percent say that U.S. nuclear weapons are no longer needed in Western Europe. A Dutch poll found that 63 percent of voters were opposed to nuclear "modernization."

Mr. Bush should at least take nate that many Europeans feel their democracies are made less secure, not safer, by the prospect of being "defended" by still

BRUCE KENT. Chairman, British Campaign for Nuclear Disarmament, London,

Ready for the Right Swap

I keep reading calls from your contributors for Israel to swap "land for peace." They all seem to blame the lack of progress toward peace on Israel's un-willingness to make such a swap. Why nnt subtly reverse the call to make it "peace for land"? Your contributors might then see whn is stubbornly refusing to make the swap. No Palestinian entity or Arab state has offered Israel "peace for land" except one, Egypt. When it did, the swap was made. And yes, by those stubborn Israelis.

GEORGE FORRAL Hong Kong.

A Message From Namibia

LETTERS TO THE EDITOR

Regarding the report "In Namibia, Jit-ters in Independence" (Nov. 7):

On March 12, 1987, a mortar shell from the South African Defense Force base close to Ponhofi secondary school in northern Namibia killed twn young girls and wounded seven others. Prior to this, there had been arrests, beatings. shootings of students and teachers, and sexual assaults on girls by South African soldiers. But the March 12 incident was the last straw. Soon after, students, teachers and parents started petitioning the South Africans to move the military base away from the school.

This led to further harassment by the South African Defense Force, and finally, in March, the students at Ponhofi started a boycott of classes, At two other schools in the north, Ombalantu and Ogongo, the students took courage from Ponhofi and demanded the withdrawal of military bases close to their classrooms, Soon, in a movement spreading from

the "war zone" to the sparsely settled south, students left their schools in sympathy with those in the north. It was anger and revulsion at the

killing and raping of their classmates that brought students nut of the classrooms. Students who hunger for edncation left their schools to say to South Africa, "Leave us alnne, we want to be free from your troops.

JOHN EVENSON.

Behind the 1938 Crisis

Regarding "Munich 1938: The Lesson About Military Strength Stands" (Opinion, Oct. 21) and "Munich: Two Misconceptions Endure" (Opinion, Oct. 21):

These articles deal with symptoms but fail to consider the causes of the crisis that afflicted Czechoslovakia in 1938, ending in the Munich accord that allowed Nazi Germany in annex the Sudetenland, with its German population. Czech chauvinism against ethnic Slovaks, Hungarians, Poles, Germans and Ruthenians cannot be forgotten. It was a fact of life in the newly created Czechoslovak state of 1918. K. BORDE

Oberkirch, West Germany. One Passenger, No Frills

Your delightful story on the lone passenger on British Airways Flight 008 "A Little Tale of Vengeance for Air Passengers Everywhere" (Oct. 27) brings to mind the time in the mid-'50s when I was the sole passenger on a DC-3 flying from La Guardia Airport in New York to Nantucket, Massachusetts. As soon as we were airborne, the stewardess unceremoniously thrust a tray bearing a sandwich and a piece of fruit at me, then disappeared into the cockpit. Unfortunately for the hungry 12-year-old I was then, the sandwich was frozen solid, and all my pressing on the call button was to no avail. Who says airline service has deteriorated?

GEOFFREY W. CHAPMAN.

Americans' Love of Family: Just Another Pleasant Myth

By Richard Reeves

Times that she has not talked to her daughter. Patti Davis, for more than a year. What else is new?

There is a reason we Americans feel compelled to talk about "family values." We don't have any - or, rather, we have far fewer than almost any other people. We Americans are the people who left our parents and grandparents behind in

MEANWHILE

Europe to come to the New World, Then we left them behind generation after generation as young men followed Horace Greeley's advice to go West. In those days, "Goodhye" really was forever you could not reach out and touch somebody on the Oregon Trail.

We are the people who sold slaves as property, breaking up families as a matter of commerce. We are also the people who invented old-age homes, warehousing parents and grandparents to give ourselves more freedom. Americans, for better or worse, will give up almost anything
for freedom, including family. The American experience is individual experience.

In Paris, where I lived for a time, you
could set your clocks each Sunday by the
comings and goings of children and their
parents on the stairs before and after
dinner with the grandparents. The most

dinner with the grandparents. The most astounding thing I could tell my French neighbors about Americans was that most of them rarely saw their children after the day they graduated from high school. After that, it is weddings and funerals and a few holidays — with hick. We have trouble believing that our-

selves. How many of us keep our children's bedrooms as mini-museums, exhibiting stuffed animals and rock posters, in the illusion that the kids will come back — if even for a weekend?

We do love families, at least the idea of them. Many of us, like our president, Nancy's husband, start two of them or three or four. Soon we will have a new first family, the Bushes, fied closer together than most by inheritance, property and trust funds. But young George and Barbara Bush took off from home

the first chance they got, packing a car in Connectient and heading for Texas.

With all their pro-family Saturday Evening Post rhetoric, the greatest contribution this bunch of Republicans has made to keeping families together has been to make it harder for young people to get enough education and jobs good enough to leave home. Maybe, though, there is more room around the house, since morn

is out working to make ends meet.

It is the weakness of the American family, not its strength, that created new "family issues" in this year's political campaigns. The Democratic candidate for president, Michael Dukakis, said more than once that he thought the most important problem confronting the Unit-ed States was long-term medical care for

CRVALLIS, Oregon — So, Nancy longer-living Americans. Seven million Americans need such care now, and the Americans need such care now, and the number is expected to reach 19 million nver the next 50 years. If American experience is a guide, most of that care will not be planned or paid for by their children.

The same is true near the beginning of life. "The times have changed," said a conservative congressman, Donald Sundquist, a Tennessee Republican. "In the 1970s, people like me knew that daycare was a communist plot to brainwash our kids. Now, it's something we see in all the communities of our districts and that people want more of." Want and need. Many women want

the same freedom from children that men traditionally have taken for themselves. Many more need it because they have no men, or have men who cannot carn enough to support their families in the manner they feel they deserve.

The "pro-family" rhetoric of Ronald

Reagan and George Bush has not changed the trends of America's rest-less society. Half the marriages celebrated this year will end in divorce. Two-thirds of the children born this year will spend part or all of their younger years in one-parent families. One in five Americans born this year will be the child of an unwed mathers and the proportion keeps increasing. Some of those statistics come from a

study by Peter Morison, director of the Rand Corporation's Population Research Center. Fewer and fewer American families conform to traditional stereotypes," he said. "People think they are seeing departures from the norm. But departures now are 75 percent of the norm."

No matter what we say or our leaders think, America, the land of individualism, is about departures. Leaving home and the restraints of family and tradition is more American than apple pie. There is some guilt involved in all of this, of course, so most of us hope the government will do something about it.

C Universal Press Syndicate,

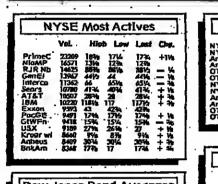
To Save the Dream

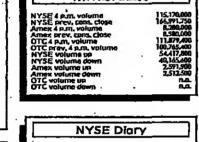
A N acquaintance recently said his 20year-old son had begun to doubt he would achieve his father's economic success. "I think the American dream is starting to run in reverse," the son said.

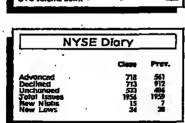
He may be right: His generation could be the first in America to end up

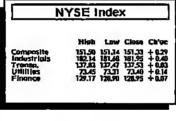
worse nff than its parents. Changes in the economy have reduced the earnings of young workers and undermined their ability to marry and form families.

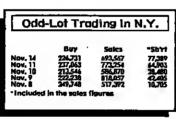
The nation needs a long-term strategy to build on proven programs like Head Start and the Job Corps, and to repair the social safety net for young families. Investment in children and families is not a luxury. It is a national necessity. Marian Wright Edelman, president of the Children's Defense Fund, in Newsday.



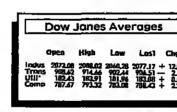


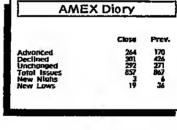


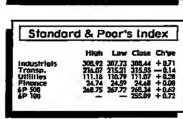


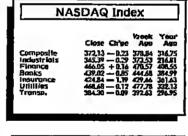


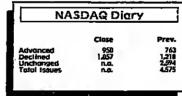


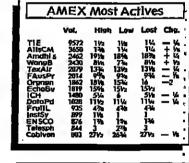










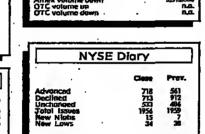


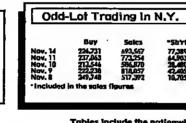
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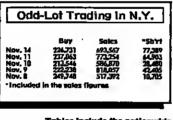
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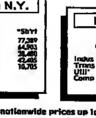
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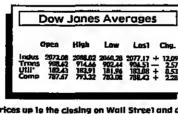
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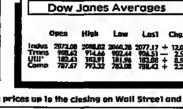














New York Stocks Edge Higher

higher on the New York Stock Exchange in sluggish trading Tuesday as players retreated to the sidelines to await the September trade fig-ures following the release of stronger-than-expected economic data.

Broader market indexes, however, managed only slight gains. The New York Stock Ex-change index rose 0.29 to 151.33. Standard & Poor's 500-stock index rose 0.62 to close at 372.13. The price of an average share gained 6

1.95 points Monday, rose 12.09 to close at

Advances and declines were about even. Volame fell to 115.17 million shares from 142.90 million traded on Monday.

Analysts attributed the low volume to a lack

Analysis attributed the low volume to a lack of players prior to the release of a key economic indicator, the U.S. merchandise trade report. The report, due Wednesday, is widely expected to show a narrowing of the deficit to \$10.8 billion in September from the \$12.2 billion recorded for August. "Blue chips lead broader market issues be-

cause of fear that the market may go down after the trade figures are released," said Rao Chalasani. a market strategist with Prescott Ball & Turben Inc. in Cleveland. With that premonition, he said, "investors

like to stay with safe companies." Mr. Chalasani pointed to a softening in the

NEW YORK — Stock prices closed slightly igher on the New York Stock Exchange in the Stock in the New York Stock in the Sto while industrial production rose 0.4 percent during the month, in line with forecasts. "The latest economic indicators confirm

The Dow Jones industrial average, which fell fears that the economy is expanding at a faster rate than the market had hoped," said Al Goldman, a market strategist with A.G. Edwards & Sons in St. Louis. In Tokyo, the Nikkei average of 225 selected issues, which gained 31.33 points to set a record

on Monday, surged 308.51 points to close at a new high of 28,829.41.

Brokers said buying, which was triggered by lower domestic interest rates, covered almost all sectors. Strength in the dollar against the Japanese yen also encouraged some buying enthusi-

Prime Computer was the most active issue on the New York Stock Exchange, up 1% to 17%. The company received a \$20-a-share takeover bid from MAI Basic Four, a computer company controlled by New York investor Bennett Le-Niagara Mohawk followed, unchanged at

Among other blue chips, General Electric lost 4 to 44, Exxon ended unchanged at 42%, USX edged up % to 27 and Sears gained % to 41%.

The American Stock Exchange index rose 0.19 tn close at 289.59.

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COMMERCIAL REAL ESTATE

Survey Highlights Top Ten Markets

"The difficulty with evaluating mar-kets is that certain amounts of concessions are being offered," conceded Steward Forbes, president of Colliers USA. Indeed, the value of free periods, improvements and other concessions can vary from 10 to 25 percent of the base rent in prime locations. But the Colliers survey, based on quoted rents for an AAA tenant's five-year lease, clear-ly identifies the world's top ten mar-

Tokyo
The survey confirms Tokyo as the most expensive office market in the world - a position that city has held for the past few years. In the central Tokyo areas of Marumouchi, Ohtemachi, Yurakucho and Yibiya, there are virtually no vacancies. The land price for prime office buildings is more than 5 million yen per square meter -if only it were available. Office rents for new tenants have increased by about 12 percent over the past year.

New tenants now expect to pay 13,000 to 18,000 yen per square meter (\$52-75 per square foot) per month, exclusive of electricity and The overall trends are clear, but when it comes down to details even the experts agree to differ. The Colliers International Property Consultants survey of the top office markets, for example, varies from a similar survey to be released by Jones Lang Wootton, which ranks Hong Kong above Paris.

City. The market has definitively peaked." Canary Wharf, a huge of-fice project in the docklands, is expected to take some pressure off of the City. For now, however, rents remain high; and traditional differences between rents in the City and the West End are diminishing as the West End fills up with the City's

to location and quality. The average rent for a new, recent or renovated office is about 3,200 francs per square meter per year for prime offices, compared to 2,200 francs per square meter per year in other locations. The active development of outlying areas, particularly La Défense and some of the banlieues, such as St. Quentin en Yvelines and Melun-Senart, should mitigate prices in the future.

Hong Kong Real estate activity remains high despite the looming deadline for this Crown Colony to be annexed by Mainland China. Shui On Center and Harcourt House on Hong Kong Island, both completed earlier this year, are renting for up to \$23 per square foot.

Overall rents have increased by 21 percent during the past year. Even with some major projects recently completed or nearing completion, demand is expected to remain high in all three municipal districts.

Zurich

Prices went up 30 to 40 percent in the last two years, especially in the Central Business District, where one square meter can now cost from 900 to 1,300 Swiss francs (equivalent to \$300-440 per square foot). In other downtown areas prices run from 600 to 1,000 francs.

"More and more foreign banks are coming to Switzerland," said Christine Raemy of Credit Suisse. In the center of Europe, Zurich is a railway and air hub. Also, a new railway system is bringing in office workers from the suburbs much more easily, as a further spur to downtown office locations.

Many buildings in downtown Zurich have been landmarked. Even if they were to be replaced, severe height restrictions prevail. Finally, Swiss social engineering guarantees that for every office building, a developer must create a comparable number of apartment units.

Many companies are moving their back offices to the suburbs, where prices drop sharply. The city is getting several new buildings, in-cluding an office tower. But Ms. Raemy doesn't expect prices there to ease any time soon.

Somewhat surprisingly, Sydney moved into sixth 12th in the April 1988 Colliers Survey. Continuing Japanese investment in this relatively small market is clearly raising property prices and

Sydney is also benefiting from its recent emergence as a player in the world capital markets and from business district, within the Triangle d'Or the market is tight. Modern or renovated buildings are selling Australia's increasingly visible role on the world economic stage. "The financial sector has done well," Forbes noted. "The Asian influence has begun to trigger activity."

The Most Expensive Offices in the World 160 Rent per square foot per year in US dollars 100 100 Zurich Toronto: Washington D.C. Sydney Hong Kong Boston London Source Colliers

Recent rent rises in Sydney reflect its growing importance. Rents have increased by an average of 10 percent per year in the last five years, with a 5 percent rise recorded as of June 1988.

New York

Midtown rents show continued strength yet, considering the overall cost of living in New York, it is surprising that the city didn't rank

New York rents have increased less in recent years than many other cities. One factor mitigating office rents here is the greater freedom builders have than in London, Tokyo and many other foreign cities. The October Crash also had a downward effect on rent increases.

The Midtown vacancy rate is also approaching the double digits with several new projects coming on the market, such as Worldwide Plaza. That is only one of the many projects on the West Side. Developers, led on by the success of the Equitable Center, are shifting their sights westward, easing rentals in East Midtown.

The outer boroughs and New Jersey continue to attract back-office workers. Citicorp is moving much of its Park Avenue staff to a building in Long Island City and, last week, Chase Manhattan announced it would relocate 5,000 workers to Downtown Brooklyn. Washington

Look no farther than the Washington Monument for the reason why Washington has at last entered the ranks of high-priced cities: No building in the District of Columbia can be taller than the 170-meterhigh monument. A shortage of developable downtown land is clash-

ing with a regional boom and a recession-proof economy. Development in Virginia and the Dulles area will only partly take up the slack.

Toronto

Like Sydney, Toronto has at last taken its place as a world financial center. Foreign investors, especially Chinese nationals and Hong Kong investors, have been active in this pleasant, clean city. The relative absence of suburban office markets has also helped to push up demand, with rents rising 10 percent per year for prime office space.

Boston The area's popularity with high-tech companies has encouraged demand, but prices are expected to ease as several major new projects come on line. "We would expect the market to soften," Forbes said. "It already has in the last six months." Steve Weinstein

for 70,000 francs per square meter (\$5,900 per square foot), up from 20,000 per square meter in 1983. adds, "but there's a lot of construction under way, particularly in the Rents vary enormously according Hong Kong Market Tight As Vacancy Rate Hits New Low

The high-rise skyline of Tokyo's Shinjudu district.

cleaning charges, according to Jones

Lang Wootton. Furthermore, Japa-

nese landlords require interest-free

deposits of between two and 2.5

"The current economie boom,

stricter building regulations - the

city has all kinds of planning control limits — and scarce land has

driven up rents," according to Da-

vid Shulman of Salomon Brothers.

"London has been very tight, he

years rent.

The office vacancy rate in Hong Kong's central business district has shrunk to 0.4 percent, the lowest level in about six years.

The experts weren't too excited about Hong Kong's commercial property market when the National Mutual Group bought a medium size office tower near the colony's main business district in January of last year. Even the Australian insurance company itself expected nothing more than 8 to 10 percent growth for its \$53 million invest-

"When we bought this, people were forecasting a glut," recalled regional managing director Terry

They couldn't have been more

With the election over, signs of

recovery and dropping unemploy-

ment are buoying the City of Light. While foreign investors, particularly from Japan and the United King-

dom, have shown considerable in-

terest in areas outside the central

and it shows no sign of slowing National Mutual's experience isn't unique. Under pressure from a booming economy and a lack of suitable office space, Hong Kong's commercial property sector is soaring, a trend property specialists now say will continue until well into the early 1990s.

wrong. In September, the building was valued at \$107 million — more

than double the purchase price -

Across the board, office rentals have climbed 57 percent since last October's stock market crash and

rents in the colony's most prestigious glass towers have increased, on average, by 73 percent, making them the world's most expensive commercial real estate after Tokyo and London.

"The market is so tight, there's not much alternative available," said Pol-Henry Cox, a director of property consultants Jones Lang Wootton. "People will have to swal-

low those increases." Cox said companies renewing their leases in the prestigious Exchange Square overlooking Victoria Harbor are now paying rates as high as \$7.70 per net square foot, partly because of the soaring cost of moving elsewhere. A shortage of labor has pushed redecoration costs up some 30 percent in the last year, making a transfer to another build-

ing almost as expensive as staying. Cox added that much of the commercial real estate is being taken up by companies expanding their oper-

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See Hong Kong page 12

Pacific Place, Hong Kong. The right place at the right time.

Pacific Place, the largest commercial development ever undertaken in Hong Kong's Central Business District, is already proving

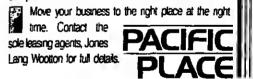
itself to be the right place for business Phase One comprises a retail shopping complex, serviced apartments, the Hong Kong Marnott Hotel, and an office lower which was 100% pre-leased to some of the world's most influential companies

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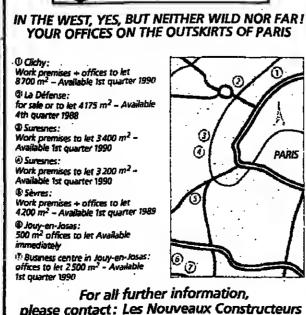






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Boom in Office Rentals Changes Paris Landscape

In recent years, the French economy has been stable and the government favorable to investment. The real estate market has been particularly strong, leading to major changes in Paris, especially along the Champs Elysées.

Fouquet's, the only re-maining landmark cafe on Paris's famous avenue, was classified an historic monument by the Minister of Culture, Jack Lang, on October 19. It was a last ditch attempt to thwart the owners of the Fouquet's building, a

group of Kuwaiti investors seeking to maximize their holding by jacking up the rent to the astronomical norms now accepted by new neighbors, such as fastfood giants McDonald's and Burger

King. Will Monsieur Lang

save Fouquet's, well known as a rendezvous for cafe society in days gone by, now a chic restaurant favored by French showbiz execs and well-heeled tourists? The elegant gold and red inte-riors and exteriors cannot

be altered now they are

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"classified," but the foreign owners are still fighting for higher rents in the French courts and have announced they intend to

Fouquet's is a well-loved symbol of Edwardian Paris, and for the ordinary citizen the battle had dramatized some harsh realities of the current market climate: the spiraling cost of commercial real estate rents, now touching 4,000 francs per square meter per year (around \$50 per square foot) in the best locations; and the influx of volatile foreign money into the city, with the English and the Kuwaitis in the lead and the Japanese catching

up fast.

And finally everyone laments the slide down-market of the Champs Elysées, still included in the so-called Triangle d'Or, the nec plus ultra of Paris office and shopping space, but fast converting to arcades and food parlors whose turnover justifies the high rent. Cinema buildings are being sold and converted. Automobile showrooms have closed down. But Mo-Donald's and Burger King are flourishing as the high speed RER railway from the suburbs brings a steady invasion of suburbanites out for a good time. Weekends are especially notorious.

All this is the price of success. In three years, 5.25 million square meters of office space have been authorized, against an average of 600,000 square meters annually in the previous 10 years. Average Paris commercial rentals actually moved ahead of New York in 1987 but remain below London and Geneva, according to a survey by International Property magazine. Annual return stood at 7 percent in 1986. With the opening of the

single European market Foreign real estate

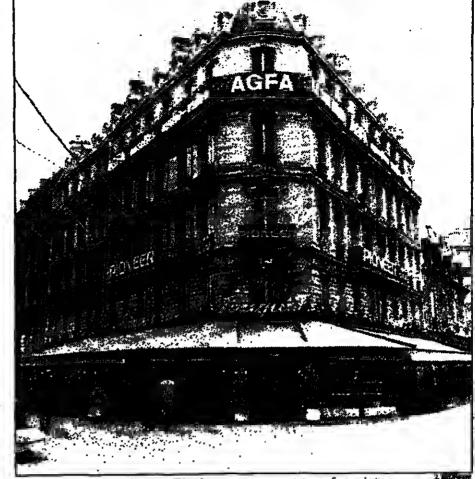
in 1992, the central geographical position of France is seen by foreign money as an added plus, especially in view of the high-speed train network (TGV) linking Paris with the rest of France and soon with the rest of Europe. The French authorities now aim to stimulate office development in the Paris region with a view to reaching 35 million square meters by the year 2000.

Some spectacular deals have recently been concluded in the Triangle d'Or. The ultra glitzy Hotel Novaparc on Rue François ler failed dis-mally as a hotel, but has now been rented in its entirety to Cartier at 3,650 francs per square meter. According to Frédéric Freymann of August Thouard, real estate brokers who negotiated the deal, the world-famous jeweler should lend renewed glamour to boutiques in the entire area.

The magnificent Jours de France offices on the Rond Point, owned by the late aircraft magnate Marcel Dassault, remained ominously empty for months but have now been rented to the Japanese art gallery group URBAN for 4,000 francs per square meter, another feather in the cap of the French group August Thouard.

Meanwhile, work continues on the City of Paris' Bercy development project beside the Seine in the long-neglected 12th district east of city center. This boasts the Ministry of Finance as its star tenant, and also includes ultramodern office blocks with river views. One of the main problems in Paris is that downtown offices are often old-fashioned and ill-equipped for new technology installations; 62 percent are more than 20 years old.

groups in Paris have been increasingly active. The American Company Kauffman and Broad won out over strong local competition to promote the 60,000-square-meter office scheme above the



Fouquet's on the Champs Elysées, a monument to cafe society.

future TGV station at Montparnasse. For over 2 billion francs, they found the right buyer in Japan
— the KOWA, an affili-ate of the Industrial Bank

of Japan. English brokers Healey & Baker were chosen to represent another key project, a 35,000-squaremeter office development that probably will be the final building to go up at La Défense. At 1.2 billion francs it represents the largest real estate investment ever made in France by a British group. Owners are Heron International and Générale Continentale Investissements. The high-rise office towers of La Défense, visible from the Arc de Triomphe and connected to downtown Paris by the RER commuter train, were ridiculed 20 years

ago but operate today at full capacity. Healey & Baker calculate that in 1987 investment in commercial property in France totaled 24 billion francs, accounting for 1.3 million square meters of property, with 856,000 square meters of offices, 289,000 square meters of retail and New planning regula-155,000 square meters of warehousing. Foreign groups took 20 percent of the total but almost half was represented by the Japanese purchase at Montparnasse. The British led with 7 percent, fol-lowed by Middle Eastern

interests at 5.3 percent, the Dutch at 4 percent and the Japanese at 3.5 percent. Prices for recent sales have ranged from 70,000 francs per square meter paid by the Kuwaitis for the Gaumont cinema building on the Champs Elysées, to 100,000 francs per square meter for offices at the Madeleine in a deal handled by the Midland

The supply and de-

mand for office space this year has reached a nice balance with an estimated 13 percent of space currently on the market. Attention is now focused on the need to renovate older office buildings.

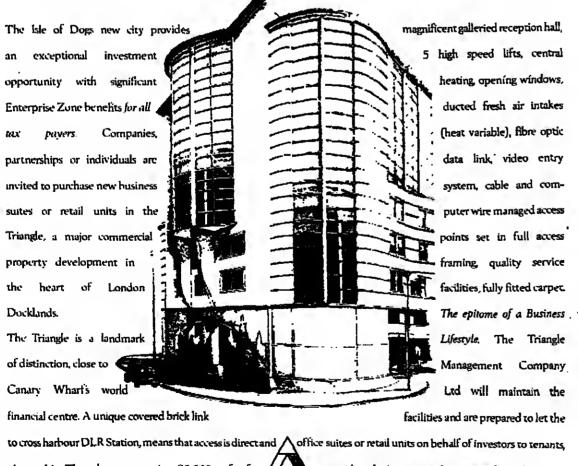
tions known as Le Pos (Plan d'Occupation des Sols) are expected to become law early next year. They would raise the density coefficient, the relation between the ground surface and the amount of office space permitted in many parts of Paris. Real estate experts say Le Pos is in no way revolutionary, but it could mean that some mediocre buildings can now be torn down and replaced at a profit. Other modernization schemes may also become possible where office areas can be expanded, either by adding extra floors or redis-

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Hong Kong Vacancy Rate Hits New Low

Continued from page 11

ations, which places a premium on additional space in their present

Central's high prices have had a ripple effect on secondary business districts. The Bond Centre, a swanky 1.05 million square foot complex in neighboring Wan Chai, filled up within half a year of its November, 1987 opening Rental rates in the building have already increased 44 percent since the beginning of the year. Across the harbor in Tsim Sha

Tsui, office buildings have increased 68 percent in value in 12 months while rentals have shot up 21 percent in the last quarter alone. No relief is in sight. While a num-

ber of major office projects are now under construction, most of the space is being taken up before the construction equipment is hauled away from the site. The 70-story Bank of China

building, the sixth-tallest tower in the world, is not scheduled to open until next July, but only seven floors remain unrented and five of

those are now under negotiation. Down the road, the Swire Group's massive Pacific Place project, a 40-story twin tower complex, is in equally high demand. More than 20 percent of the phase one tower was pre-rented with the rest filling up within a month of its August opening. The second tower has not gone on sale, but project officials confidently predict a full house by

opening day next summer.
Other projects are on the books, including a 1.5 million square foot complex in Wan Chai and another major site near the Bank of China, but none of these is scheduled for completion before 1992.

"I can't see rentals coming down at least until 1992 or '93," said Neil Palmer, an associate partner with the Vigers property consulting firm. The stability of this market is absolutely rock solid."

Palmer said the stability was enhanced by the fact that a large percentage of the investment is from outside Hong Kong, particularly

Japan, Korea and Taiwan.
One of those investors is C. Jtoh and Co. (H.K.) Ltd., a major Japanese trading, investment and real estate firm. The company has a number of commercial projects now under development, including a \$128 million 32-story tower due to open in Wan Chai next year.

Managing director Toshio Ko-mada said Japanese companies have long viewed the Hong Kong real estate market as too unstable to become involved in major projects, but that attitude is changing. "We now see the long term trend

as up," he said. "Even if there is a glut I don't think prices will come down that sharply.

That new confidence in the market combined with the strong yen has made Hong Kong property extremely attractive to Japanese firms in recent months, he said.

But while commercial property owners are enjoying the boom, Neil Palmer warned that the higher rental rates could still prove damaging to Hong Kong in the long run. He said the higher rentals are sure to be passed through to consumers and that could lessen demand for Hong Kong products and services.

"Hong Kong is in danger of losing its competitive edge," he said.

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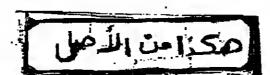
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Japan Moves Farther Afield In Pursuit of Property

From a distant fourth place only a few years ago, the Japanese have moved into the dominant position as foreign investors in U.S. real estate. As the yen's value continues to climb, private investors are joining institutions and construction giants.

The growth of the Japanese investor is reflected in Commerce Depart-ment figures. Of approximately \$5 billion of foreign investment in real estate in 1987, \$3.5 billion, or 65 percent, was Japanese. The figure is approaching 90 percent in 1988.

According to Warner Rotach, head of Horwath & Horwath International, Japanese institutions have also moved onto the East Coast of Australia and especially the Sydney market. The amount of investment there is still small — probably less than 20 percent of Japanese investment in U.S. properties.

Nevertheless, the pattern of investment Down Under is similar to that in the United States. The Japanese are currently confining themselves to major downtown proper-ties and hotels, but with time, they may diversify.

The U.S. Commerce Department only breaks out real estate figures from total foreign investments, and they don't take into account partial investments in buildings and joint ventures. No one has tracked the data with total accuracy. Indeed, some experts predict that Japanese real estate investment in the United States reached a total of \$7.5 billion

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Overall, foreign investment in U.S. real estate continues the up-ward spiral begun during the OPEC-dominated years of the mid-70s. The United Kingdom still owns the most U.S. property, with the Netherlands second and Japan third.

Dan Neidich, a partner at Goldman Sachs, compared international involvement in American property to waves of interest. First came the English and Dutch, followed by oilrich Arabs. In the early 1980s, before recent tax reforms made real estate write-downs difficult. Wall Street syndicators took up the slack after oil prices collapsed. Then the Japanese took over.

"They've got cash to invest," said per West Side.

awrence Bacow, director of reThe experience of William L. Lawrence Bacow, director of research at MIT's Center for Real Estate Development,"but their markets are not deep enough." In addition, London and especially Tokyo are so overpriced that even prime Midtown New York buildings are a bargain by contrast — as little as a quarter as much for comparable To-kyo properties, even before the strong yen is taken into consider-

Japanese institutional investors have made a big splash with high-profile purchases in New York and Los Angeles. The Japanese are continuing to invest heavily in those markets but are beginning to branch out. "There's investment interest all over the country, although they concentrate on New York and Los Angeles," said Stephen Miller, executive vice-president of FLIC (USA) Inc., a Japanese real estate investment firm.

"They don't go much beyond the top 10 metropolitan areas, except for Dallas and Houston," added David Shulman, head of real estate research at Salomon Brothers.

Hawaii is a notable exception. "Japan has long established roots in Hawaii," pointed out James Bonkamp, who tracks international investment for the Commerce

One of the big advantages of U.S. real estate is the relatively high yield. "Yields on typical investment grade property are 4 to 6 percent, if lucky, in Japan; usually 2 or 3 per-cent," Mr. Bacow said. "Here, they buy investment grade property at 10

Thanks to their strong currency, they are buying at relative bargain rates. And Japanese institutions, benefiting from a thrifty populace, are awash in capital compared to their American counterparts. So they can afford to hold onto proper-ties for much longer periods. "The Japanese have a different perspective on property value than Americans," Mr. Neidich noted.

Consequently, they are not as concerned with liquidity. They may have the longer view, or they are willing to own at a lower yield of return than U.S. investors," Mr. Shulman said.

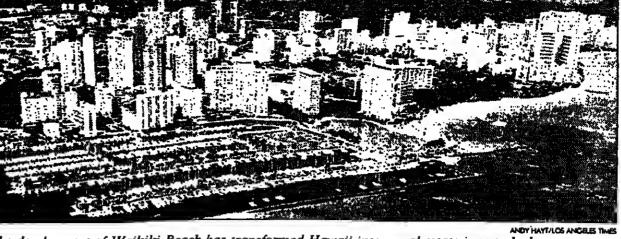
"They are into longer-term in-vestment opportunities," Mr. Miller added. "Capital gains is not a pri-mary motivation. They go for lower yields but buy higher-end properties."

Attracted by the American freemarket economy, Japanese investors are beginning to branch out from buying commercial building to active development. Among apartment projects in New York benefiting from Japanese participation are the Belgravia on the Upper East Side, Manhattan Tower in Midtown and Bromley on the Up-

Haines, who built the Bromley, is typical. He was put in touch with Haseko (New York Inc., a division of Hasegawa Komuten Company) by his American bank and Mitsubishi Trust. New York branches of major Japanese banks frequently act as marriage brokers in such

Mr. Haseko, however, was far from a silent partner. "They attended all job, planning and various other meetings that go along with the development of a building." Mr. Haines said. Mr. Hasklo had "specific inputs." he added in the design. cific inputs," he added, in the design and marketing of the building.
Joint venturing is also thriving on
the West Coast, where the Japanese

are participating in the \$140 million the Crown Colony. Emerald Shapery Center, a 30-story office building and 27-story hotel in Downtown San Diego. Earlier this year, Mitsui Fudosan purchased a



The development of Waikiki Beach has transformed Hawaii into a real estate investor's dream.

95 percent interest in 505 Montgomery in San Francisco. In Los Angeles the Japanese are involved in a number of projects, including two buildings in the Citicorp Center project. Mitsui Fudosan (USA) Inc. is building a 52-story tower at Fi-gueroa and Wilshire.

Another area of expansion is hotels. A year ago, Aoki Corp. helped buy the Westin Hotel chain, and All Nippon Airways paid \$100 million for San Francisco's Meridien Hotel. Japan Airlines owns several hotels, including New York's Essex House.

Japanese construction companies have also invaded America in a big way. After 20 quiet years in Los Angeles, Ohbayashi Gumi expanded to New York late last year, as did Tobishima Corp. Japan's largest construction firm, Kumagai Gumi, is building both a 62-story building in Seattle and Worldwide Plaza, a huge mixed-use complex in Manhattan.

Now smaller Japanese investors are following the giant thrifts and insurance companies to North America. These investors are looking for condominiums that can generate rental income. Such investors include individuals and closely held private corporations. New York broker M.J. Raynes Inc. has even set up a special unit headed by a Japanese-speaking sales agent to handle the anticipated volume.

The reasons for the move into Australia are similar to the push into America that began in 1986. "If you look at the Japanese investor today, he really has very few op-tions,"Mr. Rotach said. "The number of opportunities in a country such as Australia is similar to the United States."

Australia has opened up to international investment in the last 10 years. Before then, most international investors had hardly considered, let alone visited, Australia. додау, Rotach pointed out "Australia is very much a part of the

Although there has been some tentative movement into China, real estate investment remains difficult there. By contrast, in Hong Kong, the Japanese have made a big impact in the property market. According to a study for international property consulting firm Jones Lang Wootton, Japanese invested HKS5 billion in 1987, three times as much as the previous year. This made the Japanese by far the largest overseas investors in real estate in

In Hong Kong, the investors have been small to medium sized. This is because the scale of investment is usually small, and decisions must be made quickly in that volatile market. There is also a shortage of highprofile buildings. Hotels have attracted considerable Japanese interest - hardly surprising in view of the dominant role of Japanese tourists there.

Overall, investments in the Hong Kong property market represented 60 percent of all Japanese investment there in 1987.

In Europe, the relative strength of major European currencies relative

to the yen makes those nations far less attractive than the weak U.S. and Australian dollars. Besides, many of those nations face the same problem that drove Japanese capital abroad in the first place: limited prime properties in overheated downtown markets.

In Paris, however, foreign investment has increased to 20 percent of the market in 1987 versus only 10 percent the year before. Kowa purchased a new office complex in

Montparnasse for 2.5 hillion francs; CItoh bought into the Manufacture de Sèvres; and Jowa Kosan and Gan bough the Palais Berlitz. The Japanese interest in Paris underscores the position of the French capital in world financial markets.

South America remains too risky. As for Africa, "Some investments are coming into Africa," Rotach said. "But they're very speculative."

Perhaps surprisingly, one nation that has been seen heavy Japanese investment of late is South Africa. The Japanese institutions are keeping very quiet about it, but many of them are moving to refinance major buildings, especially in Johanneshurg. "You don't hear a lot about it, but Japanese investors are filling to a large extent the ranks of American, Canadian and U.K. investors pulling out."

The Japanese don't fear turmoil in South Africa, and they don't face the same opprobrium at home as do Western nationals. But they tread softly for fear of alienating Western

"So," Mr. Rotach concluded, "if you look at it, the best alternatives are still the U.S. and Australia a close second."

Steve Weinstein

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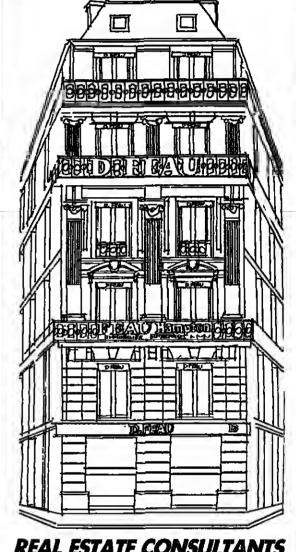
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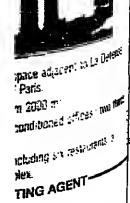
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Wall Street on Water: The Docklands Story

If some divine architect were to sit down with the founding fathers of the City of London to design a new global financial headquarters for the 1990s, he would surely surface with a blueprint of Docklands. The eight square miles of Thames-side wasteland on the City's eastern fringes is fast emerging as an ideal international business operations center.

If anyone had vestigial doubts infrastructure, promising a high-about the massive 71-acre Canary quality executive life-style un-Wharf scheme in London's Docklands, they were dispelled in October when Olympia & York bought Limehouse Studios. The Canadian giant agreed to pay £25 million (\$43 million) for the six-acre site which lies in the middle of phase two of

the £3 billion project.

The deal, which follows months of negotiations, clears the last obstacle in the way of the financial mini-city which has been dubbed Wall Street on Water." It means that Olympia & York can now go ahead and create Europe's biggest single development or, as O & Y's

Docklands may become a global financial center

Paul Reichmann terms it, "alternative City of London." He is too modest. The signs are that Docklands will usurp the City's role.

That outcome seems inevitable as 500 construction workers swarm over Canary Wharf's Isle of Dogs site to build the first phase of a super high-tech powerhouse. Eventually, it will comprise 24 buildings with 12 million square feet of space, including a 50-story obelisk 200 feet taller than any other tower block in London. As many as 60,000 people will work there.

As realtor Savills points out in its definitive Isle of Dogs Office Survey, Canary Wharf is only part of the story. There are dozens of other smaller but still significant schemes coming on stream, such as Harbour Exchange with 1.25 million square feet, Thames Quay with 190,000 square feet (ready in April) and Fleet House with 43,000 square feet (available in July).

There is also an abundance (currently, an excess) of residential building and a shopping and leisure

equaled elsewhere in London. Had it not risen from the redundant docks, Docklands would have had to be created elsewhere. The old City couldn't cope. With its serpentine streets suffering permanent traffic thrombosis, its warren of crowded Dickensian offices, its obsolete telephones and archaic communications, it was a wonder it could compete with other financial centers of the Western world.

Indeed, despite the high-caliber staff and long-established traditions, the City's primacy was eroding. Then the London Docklands Development Corporation (LDDC) was established in July, 1981. With the aid of the Thatcher governments, it has since witnessed a seven-year economic miracle which is now accelerating.

In cash terms, LDDC has injected more than £250 million; this drew in private investment of £2.2 billion, £1.2 billion of which was put into industrial and commercial schemes. A further £3 billion of private sector money is com-

Services have followed. Some £188.8 million is already being spent on improving road access. The London River Crossing, a new bridge, will follow in 1992. The Docklands Light Railway (DLR) runs between Tower Hill and Island Gardens at the southern tip of the Isle of Dogs.

A western extension to Bank Underground, partly funded by Olympia & York, is currently under construction and scheduled to open in

The current DLR capacity at peak hours is 4,000 passengers per hour. Eventually, the total capacity of the trains which will run to Canary Wharf is set to be close to 20,000 — still significantly less than the number of people who will be

working there. The balance will be conveyed by a river bus service. Currently, a boat operated by Thames Lines serves the Isle of Dogs from Charing Cross and calls at Greenwich and London Bridge. Olympia & York will run its own high-speed boats from Waterloo. There is ample pier capacity.

An inner-city airport was long considered impossible but in Docklands it has been achieved. London City Airport, owned and managed by Mowlen, currently handles nearly 3,000 passengers per week. Two flight operators, Brymon Airways and London City Airways, run flights to Paris, Amsterdam and

With the single European market of 1992 approaching, the prospect of the BA146 "quiet jet" being able to use London City Airport, coupled with the current and proposed strategic road links to the M25 to both north and south and thence to the Channel Tunnel and ro-ro ports, Docklands is sure to become multinational. It will be possible for the businessman to leave his office and be standing in Charles de Gaulle Airport only one hour later, thus enabling the "half-day meet-

Added to the attractions of these facilities, a further incentive available in the Enterprise Zone heart of Docklands is the absence of general rates (property taxes) until April,

More important in the long-term is the sophistication of the purpose-built facilities, with their abundant parking space, large floors, high ceilings and deep floor voids. This means that ducts, cables and terminals for air conditioning, computer networks, data systems and satellite TV are built-in, in contrast to the

obsolete "period pieces" of the City. Satellite dishes proliferate on the Isle of Dogs where the telecommunications of tomorrow are already working. Unhampered by old systems and equipment, both British Telecom and Mercury have established brand new state-of-theart fiber optic cable networks, often with duplicate cabling for back-up. The global 24-hour communications needs of contemporary dealing on the world's money markets are thus amply met.



Canary Wharf, the site of Olympia & York's new development.

"With rents at less than half the City level," says realtor Jones Lang Wootton, "this is an overpowering

proposition for any company." International financial service companies are flooding in. Credit Swiss and Morgan Stanley have 500,000 and 700,0000 square feet respectively in Canary Wharf. Reu-

ters has 250,000 square feet in East Swedish, Danish, West German India Dock; Kokusai Denshin Denwa, 184,000 square feet; Imperial Bank of Commerce, Lloyds Bank and Citicorp, 160,000 square feet each in London Bridge City. Some 40 other financial companies with more than 10,000 square feet are listed by the LDDC, including ing east.

and Japanese

The City of London has for generations been regarded as the powerhouse of Britain's economic strength. Now it is revealed as merely a location. A better location has emerged, so the power is mov-

Incentives Attract Tenants to Triangle

In order to attract commerce, the government has granted such concessions to businesses locating there as freedom from capital taxes and rates (property taxes) until 1992. For owner/occupiers of work premises, further tax relief is available on fitting-out costs.

Accordingly, there is considerable international interest in The Triangle, an important new development in Docklands, Isle of Dogs featuring commercial penthouses, office suites and retail units. The 90,000 square foot landmark, to be com-pleted in 1990, is close to Europe's biggest develop-ment of all, Olympia & York's Canary Wharf,

A major attraction of London Docklands for commercial companies and investors is the Enterprise Zone status of its heartland.

destined to become a will maintain the faciliworld financial center and, perhaps, successor to the City of London.

a walkway to the new Docklands Light Railway substantial capital accru-Crossharbour station which gives it access to London's central transport network and terminals, is divided into prime self-contained business suites producing an ideal working environment for professional and service companies.

ment Company, which

Limburg Capitalizes on its Location

The Triangle Manage-

Rotterdam and Amsterdam are the

Netherland's leading contenders for

the title of "Gateways to Europe." But

in Limburg, the country's southern-

most province, a new force is emerg-

opers Wilma Vastgoed Limburg Investment and Venlo municipality, Bank responded by har-

ties, also offers a service on behalf of investors, handling lettings for as-The Triangle, linked by sured rental income and. based on historic trends, al. Detailed advice on the enhancement of tax relief for owner occupiers whether companies, part-

> holdings. Chief executive Guy Clinton Scott emphasizes that The Triangle occupies what is becoming a

nerships or individuals -

is available through the

developers Clinton Scott

Apart from the shops on the ground and first floors of the development itself, the Harbour Island concourse and the Asda superstore are both within a three minute's walk. So are restaurants and wine bars overlooking the Thames - ideal for business and social entertaining. No fewer than 40 indoor sports will be featured at the London Arena, a multipurpose recreation venue and conference center which opens nearby in Febru-

fully integrated location.

Purchasers of Triangle suites will receive a complimentary "Gold" life membership to the Arena Health and Fitness Club. Alec Snobel

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nessing its entrepreneur-

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AMERCIAL REAL ESTATE

Suburban Solutions to Madrid's Space Squeeze

With the Spanish economy growing by some 5 percent annually, double the average European growth rate, Madrid is feeling the boom more than elsewhere in the country. The city, population 4 million, is very much Spain's business center as well as its political capital.

Almost all the multinationals operating in Spain have their main offices in Madrid and the lion's share of the financial, energy, electronics and construction sectors is likewise housed in the city. In all, more than 700 of Spain's top 2,000 companies are headquartered in Madrid; Barcelona, in comparison, is home to some 500.

The concentration of business in the city at such an expansive time has meant that the demand for office space has never been greater.

Madrid's space squeeze is illus-trated by a mere 1.45 percent vacancy rate this year of available office stock for sale or lease. In comparison there is a 2.5 percent vacancy rate in both Frankfurt and Brussels, 3.1 percent in the Paris region and percent in Central London, according to a report prepared by the Madrid branch of Richard Ellis, the office rental organization.

The city's problem is essentially one of undersupply: office space is badly needed and there is very little available. The ratio of office square meters/inhabitant in Madrid is 81

The combination of economic expansion, limited existing office space and tightened planning controls has caused rents for prime properties in Madrid's business district to more than double in less than three years. One consequence is a new real estate trend in the Spanish capital — there is now a strong demand for out-of-town large office space areas.

percent against 12 percent in Frank-furt, 6:12 in Brussels, 3:10 overall in Paris and 2:64 in greater London. Planning controls, now strictly enforced, rule out a significant increase in the volume of office space in Central Madrid. Old buildings can only be refurbished; they can-

not be knocked down. At the northern end of Castellana boulevard there is an emerging Manhattan-like skyline which is dominated by the shortly-to-be-in-augurated 46-story Torre Picasso. But although this highrise and others clustered around it represent more than 500,000 square meters (over 5 million square feet) of modern office space, this new business district has not significantly alleviated the squeeze.

At the end of 1987 there was an unsatisfied demand for prime site office rental space in Madrid of approximately 83,000 square meters and, if current economic growth

patterns continue, commercial real estate experts believe that the unsatisfied demand figure will stand at around 200,000 square meters in

The squeeze has dramatically fueled the city's rent rise. Rents for prime office properties in Madrid have gone from 1,900 pesetas per square meter (\$19.50 per square foot) in December, 1985 to 2,400 pesetas in December 1987; 3,000 pesetas in December 1987; and 4,000 pesetas per square meter in October 1988.

Such factors have created the trend toward out-of-town accommodation. Three companies -Hewlett Packard, Kodak and Banco Hispano Americano - have in the past four years built their own office space more than 20 kilometers (13.2 miles) northwest of the city center close to the town of Las Rozas

along the NV1 motorway. This private-sector initiative has

He thinks only large companies

will want to go through the upheav-

al of moving personnel and equip-

ment any distance from their home

base, and then only for large con-

tracts. "Companies are not afraid of

the competition the directive could

generate," Mr. Madelin said, "They

are more interested in the opportu-nities it could bring."

Several other directives on gov-

telecommunications services under

redrafted after running into opposi-

contract if the successful bidder

Proposed legal remedies for those

hurdles to overcome, said one Com-

Discussions should begin shortly

on new amendments, and although

stepped out of line.

mission source.

now prompted the Madrid Development Board to sponsor an office park in the Las Rozas area in order to relieve pressure on the Castellana zone. Las Rozas, where the resident population has jumped from 13,000 to 21,000 between 1981 and 1986, is one of Madrid's fastest growing sat-

ellite towns.

Kodak, which was the pioneer company in Las Rozas, originally needed five buses to take its clerical staff out to its new premises. Currently only two buses are required as Madrilenians themselves have followed the drift out of the city center.

The Las Rozas project breaks new ground in the commercial real estate sector. Previously the only decentralized office area in Madrid was near the junction of the airport motorway and the city's M-30 ring road where companies such as 3M, NCR, Philips and AGF built structures during the last decade.

Development beyond the city's limits seems likely to continue. One growth area is Tres Cantos, 20 kilometers north of the city center on the C-601 highway, which is the site of Madrid's technological park.

AT&T has a major new plant producing integrated circuits at Tres Cantos and the technology park's planners expect to attract some 150 companies to the area.



Madrid's La Castella, overshadowed by the central business district.

Building Materials Directive Will Open Up EC Industry

One of the most far-reaching direc-tives to come out of Brussels will cover building materials. The stakes are high, as the market was worth about 110 billion European Currency Units (\$121 billion) in 1985, and cross-border trade is already brisk. In 1986, imports accounted for some 20 percent of materials supplies in West Germany, 30 percent in France and 50 percent in the United Kingdom.

Initially, the Commission wanted to harmonize standards for materials, but has settled for fixing six "essential requirements" for their performance, such as fire and health hazards.

The big task now is to write the interpretative documents detailing the link between products and the completed construction, according to Jean-Pierre Bardy, an official of the French Equipment and Hous-ing Ministry. The important point is that performance standards will be measured in the finished work, and not by products on their own," he explained. The directive should be adopted during the first half of 1989 and be effective in all 12 countries 30 months later. Contractors welcome the measure, as they believe they will have access to higher quality materials at a lower price, according to Gabriel Madelin, at the European Construction Industry Federation (FIEC).

The directive on public works, although separate, is linked. Product norms will have to apply in government contracts, and materials account for a rising proportion of the overall price as the valueadded element grows. Only about 2

The single European market means revolution for the construction and real estate industries. The impact on the construction sector, which accounts for more than 9 percent of the EC's gross domestic product, could be particularly sharp, as competition will open up captive government contracts.

percent of the 150 billion ECUs (\$165 billion) worth of public works orders in the European Community go to firms in other member countries at present, but this could change when the directive takes effect, probably at the end of next

The content of the directive has been hotly contested, as countries could not agree on whether to keep national preference for public works programs nor on the field of applications. The idea, although now limited to infrastructural schemes with at least 50 percent of the cash provided from public funds, is to give firms from all countries an equal opportunity to pitch for business

This should stem from public bodies providing prior information on projects, doubling the time to submit bids, publishing the results, and explaining the reasons for rejections. These provisions should save governments about 10 percent on their orders, according to European Parliament estimates.

However, the new rules may have little effect on industry practices, in the short-term at least. "The measure goes in the right direction, but its value is largely symbolic," said Mr. Madelin.

make the powers "less obviously open to abuse," he said.

"The Commission can already demand cancellation of a deal, but it now has to go through the timeconsuming process of taking the case to court," he explained. "We need the powers to be made more

they will still enable the Commis-

sion to suspend contracts, they will

The 300-page directive on public utilities ran into trouble too, partly because what is public in France may be semi-public in Italy and private in the United Kingdom. The way out was to list all the organizations to be covered, but the

process has held up work on a direcrive on government services, which will now start in the New Year.

Among other measures affecting the construction and real estate industries, the deregulation of capital movements in July 1990 will permit funds to be raised anywhere in the Community. Greater competition, it is hoped, will help to cut financing

The barriers keeping architects at home have already come down; a directive giving mutual recognition of qualifications and the right to practice throughout the Communibecame effective last August. Similar measures for engineers should follow, and involve less debate than the architects whose case was complicated by difficulties in defining the discipline: artistry

dominates in France, whereas engineering does in Germany.

Realtors and managers are covered by the general directive on recognition of diplomas. Due to be adopted any day now, this states that professionals are free to work anywhere in the Community, providing they respect national regulations. Governments and associations will have two years to devise rules on equivalence, based either on academic credentials or experi-

"It has put the ball in our court," commented Andrew Irvine, Secretary General of the International Real Estate Federation (FIABCI) in Paris. "We will have to regulate the profession ourselves and come up with minimum standards to pro-

Berbara Casassus

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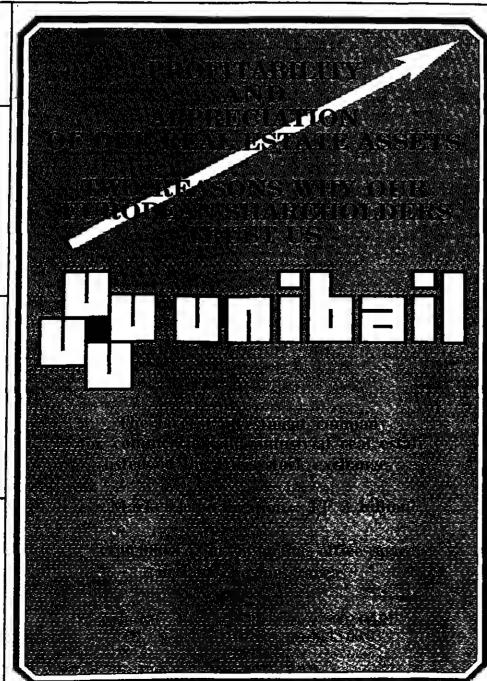
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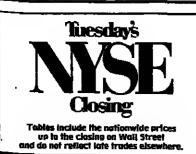




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Chrysler Discussing Venture With French Carmaker Renault

joint venture with Renault of France that could be announced within the next three to six months, the head of Chrysler's international

operations said Tuesday.

Michael Hammes, a Chrysler vice president said the venture could take place in North America and Europe. He refused to confirm whether the antomakers are discussing joint production of a vehicle. There has been speculation within the industry that Chrysler is seeking a European source for production of its Mini-

Lee A. Iacocca, the chairman of Chrysler, said in Paris in September that "discussions" were under way about making cars in Europe.

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FRENCH COMPANY HANDBOOK 1988

Now in the 1988 completely revised and updated edition, almost 200 pages of indispensable information in English on a selection of 85 of the most important French companies, as well as basic facts on other major firms. Includes information on the French economy and major sectors of activity, an introduction to the Paris Bourse, and a bilingual dictionary of French financial terms.

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Each profile includes detailed information on: head office, management, major activities, number of employees, soles breakdown, company background, shareholders, principal French subsidiaries and holdings, foreign holdings and activities, exports, research and innovation, 1982-1986 financial performance, 1987 financial highlights, and

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Indispensable for corporate, government and banking executives, institutional investors, industrial purchasers and other decision-makers who should be more fully informed on major French companies. French Company Handbook 1988 is being sent to 8,000 selected business and financial leaders in the United States, Japan, Southeast Asia, China, the

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Company Results

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U.S.Treasuries

Nazi-Era Reparations MUNICH — Bayerische Mo-toren Werke AG, best known as the maker of BMW automobiles, said Tuesday that it would not pay repa-rations in connection with the use

of forced laborers in World War II Reparations to forced laborers' have already been made by the West German government, a spokesman for the company said. Many German companies used forced laborers to fuel the Nazi war affort and several have resid near effort, and several have paid reparations in addition to the government payments

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WEDNESDAY, NOVEMBER 16, 1988

MADISON AVENUE

Next U.S. Eclipse in 2017?

By RANDALL ROTHENBERG New York Times Service

The message of the commercial is true enough: the United States Naval Observatory confirms that the next total eclipse of

the sun visible in the continental United States will sweep the country on Aug. 21, 2017. David A. Stickles did his homework.

Mr. Stickles, 44, is the automobile expert who left McCaffrey &

McCall during the summer, after a decade on the Mercedes-

Mr. Stickle's first effort for Grey was introduced last week, when the Eclipse and its advertising were presented to the press.

Mitsubishi's recent advertising eschewed image and emotion. By contrast, the Eclipse's first flight of ads focuses almost entirely on image. The aim is "to get people used to the look of the car," Mr. Stickles explained.

The foundation of this initial effort is an ad that will run in

5.000 movie theaters between Dec. 15 and Jan. 15. Conceived by

Jon Stone, a Grey writer, and shot by the director Steve Horn, the

90-second film, entitled "Caper," is completely soft sell — there is no dialogue, no copy, until the very end.

gathered in a courtyard near a museum, gazing at an eclipse of the

sun. A jewel thief, knowing that the museum holds a large

diamond protected by a laser system that runs on solar power,

creeps through the preoccupied crowd and into the building.

When the sun blacks out, he pockets the gem and steals off in an

HE ECLIPSE'S image campaign will run for only three or

makers to concentrate on competing with the lower end of the European luxury-car market. Advertising for the European im-

ports normally focuses on product attributes, like Mercedes's long-time emphasis on engineering.

The United States, Japan and West Germany own the 10 most powerful brand names in the industrialized world, according to a

new study by Landor Associates, a San Francisco-based corpo-

Landor surveyed 9,000 consumers in the United States, West-

ern Europe and Japan to determine which brand names were the

most recognized and respected. Coca-Cola and IBM finished first and second in the combined three markets, while McDonald's

The best-known Japanese brands were Sony, in third place, and

Honda, Toyota and Seiko in seventh, eighth and ninth. Two German luxury anto makers complete the list, with Porsche the

fourth-most-powerful brand name in the world and BMW the 10th.

presence" in all three markets, and, unsurprisingly, the strongest

Japanese brands are in electronics and automobiles, while Europe-

an labels are best known as luxury items. The strongest American

Currency Rates

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Landor said the survey indicated only 40 brands "have a

four months, and then product-based ads will take over. This is consistent with the current effort of Japanese auto

Eclipse piloted by a beautiful young accomplice.

rate image consultant.

and Disney were fifth and sixth.

The setting connotes a television detective show. People are

EW YORK — "Astronomers tell us there won't be a total eclipse in America until the year 2017," the commercial begins. "They are very much mistaken."

And so the Eclipse, the new sports car from Mitsubishi

Recent Mitsubishi

ads eschewed image.

But image is nearly

the entire focus for

the Eclipse.

Mitsubishi Begs to Differ

Motor Sales of America, was introduced on television.

Benz account, to become a se-

mor vice president and group creative director at Grey Ad-

Bruce McCall, McCaffrey & McCall's chief creative offi-

cer, said, "Dave is part of a fraternity of people in this

business who communicate about automobiles, who know

how to photograph them, who know the cliches to avoid."

The car is to go on sale early next year.

emocrat₈ Vill Need Winner

. 1944 <u>- 1</u> 1944 - 1944 1944 - 1944 - 1944

By Tom Wicker W YORK — Was it a mentactical defeat" that results that results into the last two weeks it is presidential campaign in that might otherwise have been defeated in the last two weeks it is pand fight for a party and that might otherwise have been of defeats for "liberalized of defeats for "liberalized in the Democrats' failured that the United States is strongly to "conservation" see are the comments. strongly to "conservation" is strongly to competing analysis are the competing analysis often heard in the alternated nor Dukakis's defeat, the fit Democrats in the last string. e Democrats in the last stripe, il elections. But both argument preconceived ideas belt a clybefore the election as after a degment, Mr. Dukakis loss and a degment, Mr. Dukakis loss and a degment, Mr. Dukakis loss and a degment and a degmen ecause he was a liberal and to ecause he was a poor campan ough he was both. He lost

he was the wrong candidate actical defeat " fans have a the ily good case — that the Day gained in the House and the e, took 58 percent of the me ngressional races to 54 pen-reorge Bush in the president on, and lost the latter primer illie Horton and the Pledge iance, rather than to deology rvatism. Mr. Dukakis ran k he defended himself and and s liberalism; had he done so inart, he might even have won ame-liberalism-firsters por however, that even after 12 l convention in Atlanta and a ket composed of a Souther hberal who tried for month; from the label, the Democratic ed not a single Southern star. h, in sum, cast 138 elecer , or more than half the need Mr. Dukakis won only 10 sage ether, far too resounding an to have been merely "taction" ne first analysis implies that me fundamental needs to be do South is not necessary lorvion inning strategy can be built a ocratic gains in the West west - in each of which Mr.D. s won 47 percent — and the ps

it that would condemn the Detic Party to less-than-native as, throw away the huge asseth also is a responsibility—de k vote in the Southern states, a half of an electoral majorite Republicans in every election he other case implicitly demak e conservative "message" to a to voters in the South and intially Democratic states now Republican in presidental de s. This risks the loss of trading ral voters, particularly blacks South and the major cites of th and West, of Democraticise latifornia (48 percent of the ve

Mr. Dukakis); and of Demon

strength in the Northeast who

ook just over 50 percent.

ngholds like New York Perc verlooks a crucial point: · political party is not a debeery whose "message" - will. ids for - can be changed in n or by, say, a 52-to-48 por on some conclusive rollall it Tress Rates at were possible, it would be fe voting public has its own see: Am parties and still would judg E thing on their candidates norder to win with any irage residential elections, the le tic Party does need to do so ng fundamental: it nees inge the medium and at ssage: and the medium is the sidential candidates wha sidential candidates what is idential candidates what is deliver a winning message is the a candidate would need to be in television expertise and post in television of the country set. she not only would have to a vision for the country me ictical means for moning in that candidate would have the including experience - WE

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LeBow Bids for Prime

\$970 Million Price On Computer Firm

Compiled by Our Stuff From Disputches NATICK, Massaebusetts — MAI Basic Four Inc., a computer maker controlled by the New York investor Bennett S. LeBow, began an unsolicited offer Tuesday for

Prime Computer Inc. that values
the larger company at \$970 million.
MAt Basie, which already owns
4.1 percent of Prime's 48.5 million outstanding shares, is offering shareholders \$20 a share for the remainder of the stock.

Prime's stock was the most active on the New York Stock Exchange Tuesday, gaining \$1.875 to \$17.75 n

Several securities analysts and consultants were skepucal about the bid. Prime, which this year acquired Computervision Corp. for \$435 million, is about four times the size of MAI Basic.

Both Prime and MAI Basic sell midrange computers, but analysts noted that the two companies make incompatible products and serve different markets.

'I'm pretty dubious that the offer is even genuine," said David Wu, analyst with S.G. Warburg & A spokesman said Prime's board

would meet within two weeks to consider the offer. Mr. LeBow owns 43 percent of

MAI Basic's stock with an asso-ciate, William Weksel. Mr. LeBow also controls Western Union Corp. and Liggett Group Inc. He recently noulied the Federal Trade Commission that he might

ican Brands Inc., which has said it will resist Mr. LeBow. The offer for Prime is contingent upon MAI Basic getting at least 67

buy more than 50 percent of Amer-

percent of Prime's outstanding shares on a fully diluted basis. MAI Basic, which is based in Tustin, California, said it had filed suit against Prime in Delaware Chancery Court seeking to block Prime's shareholder rights plan.

One analyst, John Rohal of Alex. Brown & Sons, said MAI's offer price was "pretty cheap." He said \$970 million was only 61 percent of his estimate of Prime's 1988 revenue, which is \$1.575 billion.

But another analyst, Jay Stevens of Dean Witter Reynolds Inc., said the price was reasonable. He said Prime's book value was \$11 a share, including \$5.60 of goodwill accumulated in the ac istion of Con (AP, Reuters)

Caisse Says Nov. 15 Yen 1 1945 -5 82964 1 1,614 -222,195 10,521 121,25 4,8262 -1,186 -It Shields

By Jacques Neher

Générale

PARIS - Caisse des Dépôts et Consignations, a government-con-trolled financial institution, said Tuesday that it was backing a group that recently took a major stake in Société Générale in order to protect France's third-largest bank against hostile raiders. The explanation contrasted

sharply with the view of Societé Générale's management, which considers as hostile the 9.16 perent stake taken by Marceau Invessements and an affiliate with the backing of Caisse des Dépôts. Robert Lion, chairman of the Caisse des Dépôts, also sought Tuesday to downplay speculation that, through the institution, the

French government was seeking to rearrange Societé Générale's core shareholding for political purposes. Instead, he said, the investment was intended to bolster a "fragile" shareholder group. He characterized the bank's core shareholding, made up of about 20 investors who own a combined 32 percent of the bank's shares, as "disparate and

Caisse des Dépôts, which has built a 4 percent direct stake in the bank since it was privatized in June 1987, last spring took a 32.3 per-cent share in Société Immobilière de Gestion et de Participation. That company, run by Georges Pé-bereau, president of Marceau Investissements, recently announced it had acquired 8.63 percent of the

Mr. Lion predicted Caisse des Dépôt's new indirect investment in Société Générale, valued at about I billion francs (\$168 million), would prove profitable.

bank. Marceau has an additional

The major role of Caisse des Dé-pôt, which claims assets of 1.3 trillion francs, is to service France's public debt through bond issues and to act as a central bank for savings deposits collected through-out the country. Its role in Mr. Pébereau's stake-

building has led analysts to believe that the government was actively involved behind the scenes.

Société Générale was privatized under the conservative government of Prime Minister Jacques Chirac. Since the Socialists returned to power in May, they have criticized the core shareholding, saying that they believe it is weighted by Mr.



Steven M. Lewis at his Burger King outlet. Franchisees want more backing from the company.

At Burger King, Anger Is Flaring

Franchisees Say Pillsbury Is to Blame for Their Woes

By Eric N. Berg New York Times Service

CHICAGO - In the world of Burger King franchisees, Steven M. Lewis is a winner. The 21 Burger Kings he and a partner own in the Philadelphia area generate profit of more than \$3 million a

But Mr. Lewis is far from happy with Burger King Corp. and its owner, Pillsbury Co. "Burger King is a strong restaurant concept that has survived in spite of itself," be said. "In spite of

bad promotions, poor marketing strategies, inconsistem operations and shoddy management."

Other Burger King franchisees also are critical of Pillsbury.

Bill Pothitos, a franchisee in Montreal, said, For years, Burger King has been under pressure

from Pillsbury to produce profits at the expense of our own bottom lines." And Manny Garcia, a franchisee in Florida, said, "I don't think Pillsbury ever had the long-term interests of Burger King in mind."

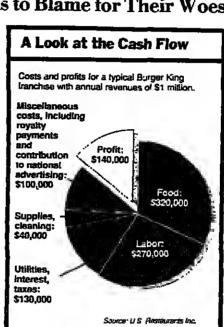
Discontent among the franchisees has been mounting since Pillsbury announced last week that it would spin off Burger King and have it borrow heavily to finance a special shareholder dividend. Pillsbury made the move in order to protect itself from a \$5.2 billion hostile takeover bid from Grand Metropolitan PLC, the British conglomerate.

Arguing that any further "leveraging" of Burger King would doom the chain, franchisees are considering alternatives, such as their own leveraged

buyout.

There have been disputes between franchisees and their corporate parent before, but outside experts said they have not been nearly as bitter as

One reason for discontent is that, in general, Burger King franchisees are not doing well. Al-though some, like Mr. Lewis, said they were pleased by results, many franchisees reported flat



sales and shrinking profits. Typically, they blamed Pillsbury for their woes, saying that it has not invested enough money in the operation.

Burger King Corp. contributes to the chain in several ways. It is responsible for designing and arranging advertising and promotions, although it does not pay for them. It also gives franchisees training materials and provides them with research on everything from where to buy an efficient deep

See BURGER, Page 19

EC Considers Scaling Back Insurance Plan

LUXEMBOURG - The European Commission is considering scaling back an ambitious plan to open up the life insurance market in the European Community. sources said Tuesday.

Commission sources said revised proposals, which still must be approved by the 17-member EC executive body, would retain the essential element of allowing people to shop around within the community for life insurance policies, but it would make it harder for them to

The commission is considering limiting free-market, cross-border sales 10 policies sold on an "own-initiative" basis, where an individual actively seeks a policy in anoth-

er country. Companies from one nation selling their services directly in another EC country would be bound by

the rules governing domestic sales.

The commission is also considering placing strict limits on the amount of cross-border advertising of insurance services. This would limit cross-border sales, since most life insurance polices are sold through direct marketing.

The proposals, which could emerge by the end of this month and would then need approval of the 12 EC members, should go some way towards opening up compenium and narrowing differ-ences in the prices of insurance

The community's biggest con-sumer lobby group, the Bureau of European Consumer Unions, estimates that insurance premiums are 10 times more expensive in Portugal than in Britain.

"We had originally thought we could do life insurance all at once, but we now realize it will have to be in stages," an EC official said.

Moves to open up the heavily regulated, billion-dollar insurance industry have been seen as a test of the community's resolve to eliminate internal trade barriers by

EC governments agreed this year to open up the market in non-life insurance for commercial risks, which would allow companies to

Subaru Maker Reconsiders French Plant

Compiled by Our Staff From Dispatche TOKYO — Fuji Heavy In-dustries Ltd. said Tuesday it was reviewing plans for a plant in France after the French government's move to impose quotas on cars made by Nis-

san Motor Co. in Britain. "We will have to conduct another feasibility study," Toshihiro Tajima, the chairman, was quoted by the Nihon Kei-

zai newspaper as saying. Fuji Heavy, seeking to become the first Japanese carmaker to operate on the Conn-nent, has sought French

government approval to as-semble four-wbeel-drive vehieles at a plant near Angers. Fuji Heavy, which makes Subaru cars and is 6 percent owned by Nissan, intended to use up to 60 percent French components. But France has argued that the local content

of Bluebirds made by Nissan in Britain was too low at 70 percent. Meantime, the EC industry eommissioner, Karl-Heinz Narjes, said in Tokyo that the European Community wanted better access to Japan's car market. (AFP, Reuters)

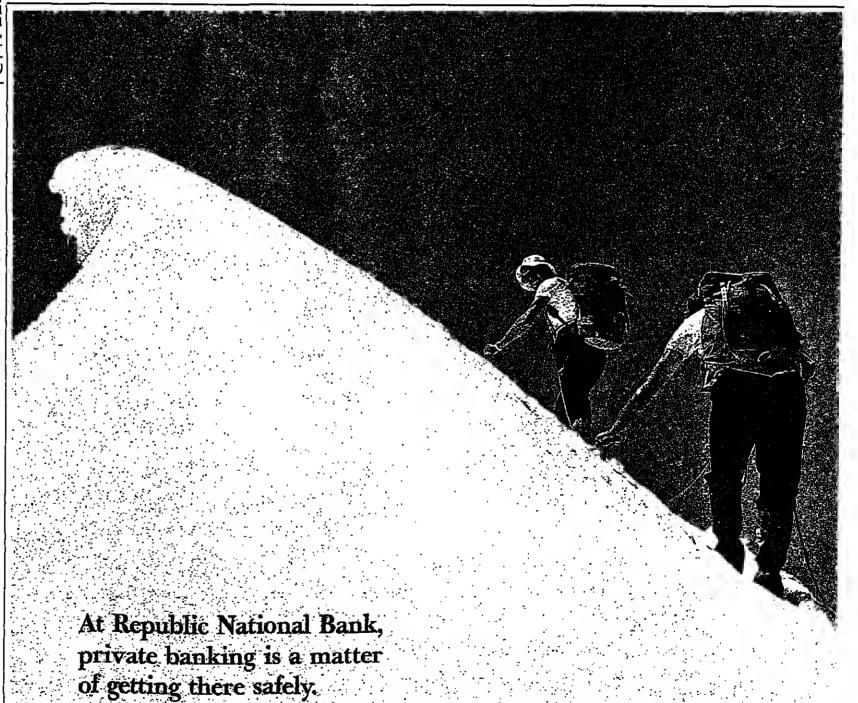
buy insurance anywhere in the community after 1990.

The non-life directive was a ma-

jor breakthrough in the wbole field of financial services," said Peter Price, a conservative British mem-

ber of the European Parliament.
"Out of all the measures needed to create a single market," he added, "the greatest doubt about the political will of the member states lay in the field of financial ser-

But industry analysts said the life insurance industry is far more difficult to liberalize, since the tax treatment of policies varies widely



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Appeals Court Refuses To Take Judge Pollack **Off Drexel Fraud Case**

NEW YORK — A U.S. federal appeals court on Tuesday denied a request to remove the judge hearing the securities fraud case against Drexel Burnham Lambert Inc. and Michael Milken, the head of its junk bond department. Drexel and Mr. Milken had asked the appeals

Drexel and Mr. Milken had asked the appeals court for the 2d Circuit to remove U.S. District Judge Milton Pollack from the case because of a potential conflict of interest involving his wife. The Securities and Exchange Commission brought civil charges against Drexel, Mr. Milken and others in September alleging insidertrading infractions and other securities-law violations.

A (ederal grand jury also is investigating

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One Long Year for Japan's Big Four

Earnings Slide at Brokerages in Span Covering Collapse

TOKYO - The Big Four Japanese brokerage houses reported on Tuesday sharply lower carnings for the fiscal year through September, reflecting losses sustained during and after the October 1987 stock

market collapse. Although the Tokyo Stock Exchange, the world's biggest, quickly recovered from Black Monday, trading volume fell and brokerage commissions have been cut.

.In separate statements, two of the companies, Nikko Securities posted in the latest fiscal year.
Co. and Yamaichi Securities Co. Nomura said its current, or p said they posted higher net losses in bond trading for the year than in the previous 12 months. The other two firms, Nomura Securities Co. and Daiwa Securities Co., also emphasizing bond trading results, said their earnings from such transac-

tions declined in the period. The poor bond-trading results

were caused by depressed prices in income of 95 billion yen and revethe credit markets in the spring and summer amid global fears of inflation and higher interest rates worldwide, the companies said.

The four securities houses said they were planning to change their fiscal years to run through March, the basis used by most Japanese companies. In separate projections, the companies said their six-month carnings in the half year through March 31 would run between half and three-quarters of the levels

Nomura said its current, or pretax, profit fell 18 percent to 404.75 billion yeo (\$3.3 billion) from 493.76 billion. Net profit fell to 189.39 billion yen from 233.44 bilhion. Revenue dropped to 846.43 billion yen from 957.24 billion.

For the upcoming six months, Nomura said it expected current profit of 210 billion yen, parent net

NTT Profit Expected to Fall

TOKYO — increasing competitions industry and the privatization of NTT in 1985. graph & Telephone Corp. to suffer during the current financial year, company sources said Tuesday.

The sources said NTT's pretax profit is expected to total 425 billion yen (\$3.46 billion) during the -fiscal year that will end on March 31, 1989, down from 496 billion yen it earned in the previous fiscal

which have been started since de-

NTT also announced earlier this a 14 percent decline in pietax profit year that it was planning to turn its data communication division into a subsidiary company, to be known as NTT Data Tsushin.

lida Katsumi, a managing direc-tor of NTT, said in March that lower telephone fees would burt earnings this year.

NTT is expected to announce current, or pretax, six-month profit late next week of about 170 billion They attributed the projected de-yen, down from 199.9 billion yen it cline to growing competition from earned during the April-September three new telephone companies, period a year earlier, the sources

BURGER: Franchisees Steaming

freer to what color surroundings fast-food diners like best, Most important, though, invest-

ment by the corporation means building new restaurants and managing them or leasing them to fran-chisees. Those are two ways Burger King restaurants are established. The third and most common way is for a franchisee to fund the build- py with the results.

ing of a restaurant. owned by the company. The rest the cost of the campaign, were opened by franchisees.

But franchisees say the

A Burger King spokeswoman ing accompanying the promotion said that the company stopped failed, and many reported flat sales building because many tranchisees in October. prefer to own their real estate. Franchisees, however, charge that Pillsbury no longer views Burger

The franchisees said they be-lieved that the turnover of executives that has plagued Burger King is partly to blame for the lack of corporate investment. Since Pillsbury acquired the chain in 1967 from its founder for \$19 million.

Burger King has had eight presidents and six chairmen. Franchisees said it was critical that the future owner of Burger King start opening restaurants itself at a faster pace in order to demonstrate its commitment to the business. It also would increase the amount of advertising money available, since all Burger King restaurants contribute 4 percent of their gross sales to a national advertising fund that is administered by the

But advertising has been another point of contention between fran-

WE GIVE

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(Continued from first finance page) notable failure. A social misfit who wore white socks and black pants, Herb was supposed to be was the only person never to have eaten a

As a result, last year Burger King dropped J. Walter Thompson. which had been its ad agency for 12 years, and hired N.W. Ayer & Co. But franchisees have not been bap-

In September, for example, Bur-Franchisees complained that, in ger King began a promotion in recent years, the chain's growth has which customers scratching off the come almost entirely from the surface of a checkers playing board them, not from the corporation, could win everything from burgers They said that of the nearly 2,000 \$1 million. The goal: to generate Burger King restaurants that have new traffic in Burger King restauopened since 1984, only 233 are rants that would more than offset

But franchisees say the advertis-

Franchisees also said they believed that Pillsbury's apparent lack of commitment to the business

It takes an average of \$1 million to establish a Burger King — \$40,000 for the initial franchisee fee and another \$960,000 to buy the land, erect the building and equip a

Franchisees say they had no problem borrowing when Burger King was building restaurants itself and leasing them to franchisees. But since the company began building fewer restaurants, franchisees say, bankers are no longer so

■ Grand Met Extends Bid

Grand Metropolitan extended its \$5.2 billion offer for Pillsbury for the third time on Tuesday, United Press International reported from Minneapolis.

The British conglomerate said a chisces and the company. Burger subsidiary extended its \$60-per-King has had a number of effective share bid until midnight Eastern advertising campaigns, but not on a Standard Time. Grand Met, which began the bid six weeks ago, said 79.1 percent of Pillsbury shares alfractions and other security

The "Herb the Nerd" campaign,

The "Herb the Nerd" campaign,

To began the bid six weeks a 79.1 percent of Pillsbury sl

read grand jury also is not began the bid six weeks a ready have been tendered.

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HK-TVB Halts Stock Trading After Plunge

nue of 440 billion yen, At Daiwa, current profit fell to 224.69 billion yen in the year, down 22.9 percent from 291.29 billion yen. Net profit fell to 115.24 billion yen from 139.21 billion, and revenue dropped to 526.78 billion yen from 601.74 billion.

Daiwa said it expected current profit of 125 billion yen in the upcoming six-month period, net in-come of 60 billion and sales of 290

Nikko reported its current profit fell 37.8 percent, to 148.68 billion yen from 239,17 billion, Net income dropped to 80,38 billion yen from 124,26 billion yen, and reve-nue fell to 454,92 billion yen from 539.70 billion.

The firm projected current profit of 110 billion yen, net income of 45 billion yeo and sales of 270 billion yen for the six months through March 31.

Yamaichi's current profit was down 35.2 percent, to 143.24 bil-lion yen from 220.92 billion yen. Net profit fell to 76.53 billion yen from 114.57 billion yen, and sales dropped to 431.22 billion yen from 506.20 billion yen.
For the coming six months, Ya-

maichi said it expected current profit of 100 billion yen, 45 billion yen of oet income and sales of 250

billion yen.
In bond trading, Nikko reported a net loss of 23.69 billioo yen io the latest year, against a loss of 7.77 billion a year earlier. Yamaichi posted a loss of 17.87 billion against 10.27 billion. Nomura said net profit from bond trading declined to 37.59 billion yen from 56.96 billion, while Daiwa said profit from the sector fell to 9.04 billion yen from 21.03 billion.

BA Profit Falls By 4% in Half

Compiled by Our Stuff From Dispatches LONDON — British Airways PLC said Tuesday that its pretax profit fell 4.3 percent, to £222 million (\$402 million), in the first half, reflecting con-tinuing problems since its acquisition of British Caledonian Group earlier this year.

in the year-earlier period, the company had pretax profit of £232 million. Sales for the six months to Sept. 30 rose by 12.8 percent, to £2.21 billion. from £1.96 billion. The chairman of the British

carrier, Lord King, said that the results were in line with expectations following difficulties in taking over opera-tions of British Caledonian (Reuters, AP)

Compiled by Our Stuff From Dispatches HONG KONG - Television Broadcast Ltd. suspended trading in its shares Tuesday after its stock fell 33 percent in the wake of an extraordinary general meeting at which investors agreed to restructure the concern.

The acting chief executive of the stock exchange, Susan Selwyn, said the exchange is probing the development of an apparent false market in trading in HK-TVB shares.

The stock opened Tuesday at 14.20 Hong Kong dollars (\$1.82) — after being suspended Friday and Monday — bul plummeted to 9.30 dollars when the new suspension took effect about two hours later. Ms. Selwyn said the trades

appeared to have been concluded on the basis of a mutual misunderstanding regarding the effects of the proposals." Bond Corp. International Ltd., a subsidiary of Bond Corp. Holdings, holds about 30 percent of HK-TVB. (AFP, Reuters)

Volkswagen Profit Increases By 7% in 9-Month Period

WOLFSBURG, West Germany - Volkswagen AG said group net profit in the first nine months of 1988 rose 6.6 percent, to 419 million Deutsche marks (\$239.3 million), from 393 million DM a year earlier.

Revenue rose to 43.13 billion DM from 38.39 billion DM, despite n 15 percent drop in sales in North America.

The automaker said introduction of the remodeled Passat and a significant increase in productivity at Autolatina, its joint Latin American motor venture with Ford Motor Co. of the United States, specifically helped improve earnings in the third quarter.

parent company's oet profit rose to 374 million DM from 365 million DM. Sales at the parent company rose to 32.13 billion DM from 31.63 billion.

VW's production in the first nine months rose to 2.13 million cars from 2.06 million, and sales rose to 2.09 million cars from 2.03 million in the previous nine mooths. Domestic sales accounted for 631,195. down from 697,326. Foreign sales increased to 1.46 million cars from

Honda Profit Rises in Half, But Is Weaker in 2d Quarter

TOKYO - Honda Motor Co. said net profit in the half ending Sept. 30 rose to 48.54 billion yen (\$395.7 million), compared with 43.57 billion yen in the year-earlier

The parent company, responsible for domestic operations and exports from Japan, recorded a net profit increase to 26.08 billion yen from 19.83 billion in the year-earlier period

But for the latest quarter, Honda posted group pretax profit of 34.41 billion yen, down from 35.05 billion yen. Group net profit for the quarter was 22.51 billion yen, up from 22.39 billion yen.

Group income per American share fell in the quarter to 226 year from 22g yen, and group income per common share fell to 22.57 yen from 22.83 yen. Sales in the quarter rose to \$11.50 billion yen from 754.48 billion yen.

In reporting its results for the half. Honda said sales of the Civic, Accord and other models were soaring throughout the world, pushing profits sharply higher. "Honda cars like the Civic and Accord have a great image," said Steve Marvin, an auto industry an-

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pany that should continue to lead the industry in terms of perception and political savoir faire," he add-

He was referring partly to Hooda's move earlier this year to export Accord cars it makes in the United States back to Japan.

U.S. politicians have applauded the move as a way to deflate Washingtoo's huge trade deficit with Ja-

Sales of the U.S,-made Accord in Japan will total 5,500 units in 1988 and rise next year, a Honda executive told a news conference Tues-

North American group sales totaled 442,000 cars in the first half, up 13 percent from the same period a year earlier, and those in Europe rose 7 percent to 126,000.

Sales of motorcycles, which used to be Honda's mainstay, plunged 58.1 percent in North America from a year ago to 82,000 in the

In Japan, however, motorcycle sales gained because mopeds were enjoying a boom, analysts said.

Looking ahead to full-year results, Honda said it expects parent pretax profit of 91.60 billion year on sales of 2.644 utillion yen. The comalyst with Jardine Fleming Securi-, pany previously forecast current es in Tokyo.

profit of 90 billion yen on sales of
They are an outstanding com2.640 trillion.

Volkswagen said it expects to match the high production and sales levels of 1988 in 1989, one to its diverse model program and geo-

graphical diversification.

It gave no profit forecasts for the whole of 1988 or 1989 in an interim report Tuesday. In September, the management board chairman, Carl Hahn, said group net profit in 1988 would be about 650 million DM, up from 598 million DM in 1987.

In the third quarter, VW increased its share of the upper-middie-class segment of the market, where consumer demand was currently at its strongest, with the introduction of the remodeled Passat, the report said. VW said it would now round out

For the nine-month period, the its product range in this market with the Corrado and Audi V8 models, as well as the new Audi Coupe, which is to be launched in

In the United States, the closure of its U.S. production plant in Westmoreland, Pennsylvania, and a significant increase in productiviiy at Autolatina improved earn-ings, the report said. VW said Au-tolatina bad shown a turnaround in

profit, but gave no details. The report said VW's Spanish subsidiary, SEAT SA, also planned to increase production. SEAT is building a oew assembly plant in Spain with daily output potential of 1.500 cars. It is scheduled to come on line by 1992.

VW's domestic deliveries fell 5.1 percent, to 642,652 cars, in the first tine months of 1988.

The North American car market remained difficult. VW's sales

dropped 15 percent, to 183,001 cars, io the nine months. But the Volkswagen Fox, imponed from Brazil, was well received.

Sales to European countries rose 7.7 percent, to \$80,693 cars, in the first nine months.



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1. To consider and, if thought fit, to approve the appointment of Messrs. Coopers & Lybrand of Nassru, N.P., Bahamas, as the auditors of USIF for the current fiscal period; and 2. Any other business which may properly come before the

Dated this 6th day of October 1988 NATWEST INTERNATIONAL TRUST CORPORATION — (BAHAMAS) LIMITED — CUSTODI-

NOTE: A registered Shareholder entitled to altend and vote is entitled to appoint a proxy to attend and vote in his place and stead and such proxy need not be a Shareholder of USIF.

A form of Proxy has been forwarded by Natwest International Trust Corporation (Bahamast Limited to each Registered Shareholder. This form of proxy is solicited by the Custodian Trustee and to be valid it must be signed and deposited at the office of Natwest International Trust Corporation (Bahamaa) Limited. P.O. Box N-7785. Nassau, Bahamaa, not less than 48 hours before the time appointed for holding

Registered Shareholders will also receive an envelope which should be und naid the medical proxy to Natwest International Trust

anne el Depositary Receipts (IDRs) issued by Morgan

Granty To a company of New York who wish to have the underlying USI shares voted at the meeting, must:

— First complete the Yoting Instructions Form which is evailable from the paying agents of USIF,

Either deposit their voting instructions together with their tDRs with one of the paying agents of USIF Real Estate not later than November 25, 1988;

Or have the bank with which the IDRs are deposited block the IDR's for the duration of the meeting, complete the Confirmation of Deposit form on the back of the Voting Instructions Form and deposit the two forms with one of the paying agents of USIF Real Estate oot later than November 25, 1988.

Paying agents of USIF are:

1. The following offices of Morgan Guaranty Trust Company of New

Brussels, Avenue des Arts 35, 1040 BRUXELLES Frankfurt, Mainzer Landstrame 46, 6000 FRANKFURT/MAIN; London, Angel Court I, LONDON EC2R 7AE; Paris, 14 Place Vendôme, 75001 PARIS; Zürich, Stockerstrasse 38, 8022 ZURICH,

Banque de Paris et des Pays-Bas pour le Grand-Duché de Luxem-bourg, Boulevard Royal 10a, LUXEMBOURG; Banque Internationale à Luxembourg S.A., Boulevard Royal 2,

Caisse d'Épargne de l'État, Place de Metz 1, LUXEMBOURG; Hong Kong and Shanghai Banking Corporation Main Branch, 1, Queen's Road, Central HONG KONG.

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Répartition des revenus du quinzième exercice (1er octobre 1987 - 30 septembre 1988) dès le 22 novembre 1988, contre remise du coupon Nº 16 : — aux porteurs de parts domiciliés en Suisse.

Montant brut/. 35% impôt anticipé Fr. 1.435* Fr. 2.665 Montant net ..

aux porteurs de parts domiciliés à l'étranger.

Montant net ... Les porteurs de parts domiciliés en Suisse peuvent faire valoir leur droit à l'imputation ou au remboursement de la totalité de l'impôt anticipé de Fr. 1.435.

Sur présentation d'une déclaration bancaire, le paiement aux porteurs de parts domiciliés à l'étranger

s'effectue sans déduction de l'impôt anticipé de 35%. Dans le cadre et en vertu d'une décision de la Direction du Fonds, les porteurs de parts ont la possibilité de souscrire des parts additionnelles en bénéficiant d'une remise de ¼% sur le prix d'émission à la date

Cette remise est réservée aux porteurs de parts pouvant justifier de la possession de parts à la date du 21 novembre 1988. Elle sera automatiquement appliquée, en cas de souscription, quel que soit le combre de

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rance F.F.	05-436 436		403	320	176
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Norway** N.Kr.		2,000	1,276.	1,100	7,900
Portugal** Esc		26,000	26,780	14,300	9,400
Spain** Ptas		31,000	21,780	17,000	600
Sweden** S.Kr		2,000	1,276	1,100	141
Switzerland S.Fr		455	455	255	141
Rest of Europe, N. Africa,		470	Varies	260	145
form. Fr. Afr., Middle East	<u> </u>	620	by	340	190
Rest of Afr., Gulf St., Asia Central/Latin America	\$	540	country	295	160

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interest rates.

the currency, dealers said.

the reported intervention.

lion), mostly in marks and dollars.

One senior dealer at a Norwegian bank said

that the central bank may have spent as much

as 9 billion kroner in interventions since Fri-

day. The central bank has not commented on

Dealers said selling pressure from abroad had eased slightly on Tuesday.

trade-weighted basket of 14 currencies on Tues-

day. The index started the day at 114.36, after finishing Monday 81 114.11. The central bank

has pledged to defend the crown within a five-

The krone closed in Oslo at 114.21 against B

Dollar Declines in Light Trading

Compiled by Our Staff From Dispetches
NEW YORK — The dollar endad lower on Tuesday in slow trading, as the market awaited the reiease on Wednesday of U.S. trade data for September, dealers said.

The U.S. currency continued to regain some of its lost ground against the yen early in the day. Bul this advance, according to some dealers, was prompted by renewed, though limited, intervention by the

Dealers were reluctant to take on any significant positions before the grade report is published. The market is anticipating a drop in the U.S. trade deficit, but that expectation did not put an end to downward pressure on the currency. Publication of U.S. retail sales figures for October gave the market

an early rally, but this later ran out

October retail sales rose 0.9 per-

By Carl Gewirtz

PARIS - Officials from the ma-

jor industrial countries endorsed

Tuesday E forecast that the longest

postwar economic expansion was likely to continue over the next two

years, but they warned against a

slowdown in the momentum of re-

The officials, meeting as a key committee of the Organization for

Economic Cooperation and Devel-

opment, also stressed the need for

States under the incoming Bush ad-

udget restraint in the United

They said that "continued reduc-

tion of the U.S. fiscal deficit is

widely expected to contribute to a

further scaling down of external

the OECD secretariat, is for eco-

nomie expansion among the 24 member countries of 4 percent this

year, slowing to 3 percent next year

A statement issued by the Eco-

nomic Policy Committee at the end

of a two-day meeting in Paris said

and 2.75 percent to 1990.

The growth projection, made by

ducing trade imbalances.

ministration.

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Doutsche mern. Pound sterling Josephist year Swiss tranc Franch tranc

London Dollar Rates

from 1.4663.

bearish.

cations of the data.

down from \$1.8085.

down from 1.4654.

French francs, down slightly from 5.9650, and at 1.4620 Swiss francs.

Mr. Sprinkel also said that he

anticipated "significant improve-

ment in all measures of the U.S.

Regarding the West German

trade surplus, which the OECD sees rising \$1 billion a year from \$46 billion this year to \$48 billion

by 1990, the committee said: "The

widening of imbalances within Eu-

rope should be seen against the

backdrop of progressive European

integration, surging investment ac-

tivity and the pattern of intra-Eu-

ropean trade in capital goods as well as long-term capital flows."

Mr. Sprinkel said that West Ger-

many had had "significant growth

of domestie demand" and attribut-ed the recent renewed increase in

its trade surplus to the expansion to

other European countries that is

attracting West German-made cap-

"The committee is not concerned

that this is an extremely serious

reveal any numbers, however.

(Reuters, AFP)

cent, stronger than an expected 0.5 percent, while industrial production increased 0.4 percent, against a projected 0.5 percent.

The U.S. currency ended at 1.7428 Deutsche marks, down from .7458 at the previous close, and at 123.40. 123.250 yen, off slightly from

The British pound closed at \$1.8085, down from \$1.8090 on Monday.

Against the French franc, it ftoished at 5.952, down from 5.961.

OECD Sees Growth, Stresses U.S. Budget

"indispensable element of govern-

ment action" to further restrain in-

Taking note of the secretariat's

projection of a reduction in the

current-account imbalances of the

United States and Japan - which

sees the U.S. deficit falling to \$111 billion by 1990 from \$133 billion

this year, and the Japanese surplus falling to \$71 billion from \$78 bil-

lion — the committee said that it

would be concerned if the pace of

Beryl W. Sprinkel, chairman of

the U.S. President's Council of

Economie Advisers and head of the

OECD Economic Pulicy Commit-tee, said the rate of inflation next

year in the United States and Eu-

rope was expected to be faster than

eviously forecast, Reuters report-

He said that the OECD expected

inflation in its European member countries to reach 4.5 percent in

1989, above the 3.75 percent fore-

cast to June, while in the United

States it was likely to reach 4.5

But forecasts for 1988 remained

percent, rather than 4 percent.

the reduction slowed.

Japanese Trim Buying Earlier in London, the dollar ended little changed. Dealers said that adjustments ahead of the trade figures dominatahead of the trade figures dominated the markets, but that the dollar's

underlying sentiment remained NEW YORK - Japanese institutional investors bought fewer But reports that the White House U.S. government securines at the saw no evidence of a rekindling of latest Treasury auction than they inflation offset some of the implihave at past auctions, due largely to currency instability. In London, the dollar ended at

Bond dealers said Japanese in-.7437 Deutsche marks, down from vestors such as life insurance com-1.7446 DM on Monday, but it panies bought more than 30 per-cent of the \$9.5 billion to 10-year edged up to 123.43 yen from nates sold last week, but their pur-The pound closed at \$1.8070, chases of three-year notes slipped in 15 percent from an average of 20 The dollar ended at 5.9610

percent in past auctions.

More importantly, they said, Japanese bought securities for short-term speculative purposes,

noi for long-term investments.
"Buy-and-hold type purchases have been leveling off," said Yuji Nogami, a senior bond dealer Bi Daiwa Secorities America Inc. While the breakdown between speculative purchases and longterm investment used to be 50-50, trade accounts extending into 1989 speculative buying may now acand subsequent years." He did not count for 60 percent, he said.

A senior dealer with another Japanese investment bank also said purchases for long-term investment no longer reflected new flows of money out of Japan, but were designed to replace maturing Trea-

The concerns of Japanese investors are primarily the weak dollar and the likelihood that U.S. authorities may have to push up interest rates to support the currency. Mr. Nogami noted that "most of

the Japanese purchases were financed by borrowing dollars," meaning little money flowed from Japan to the United States.

"Instability to the exchange mar-ket has raised a question about private money," said David Resler, a senior economist at Nomura Securities International Inc.
According to official Japanese

statistics, Japanese net purchases Indeed, some market analysts of foreign bonds, largely Treasury paper, sank in September to \$3.42 billion from \$8.39 billion in Aupoint band in the basket - with 114,50 the

OSLO - A crisis of confidence in Norway's weakest point and 109.50 the strongest. In London, the Norwegian currency edged economy and rumors of a devaluation have put the krone under siege to foreign exchange marup against the British pound, which fell to 11.9418 kroner from 11.9453 on Monday. kets and left the government in a quandary over

Pressure Remains Strong on Norwegian Krone

"Norwegian and foreign banks seem to have Norway's central bank has spent around onebought crowns because they could hardly get tenth of its foreign exchange reserves buying kroner since Friday to an attempt to prop up them any cheaper, and they do not believe in a devaluation," said Birger Langeland, chief dealer at Den norske Creditbank to Oslo.

Finance Minister Gunnar Berge said on state On Tuesday, one dealer said, the central radio Tuesday that the minority Labor governbank bought between 500 million and one billion kroner (\$75.76 million and \$151.52 milment would raise interest rates if necessary to belp the currency.

Higher interest rates would make the krone a more attractive investment to foreigners but would be unpopular at home. The Labor Party has pledged to try and cut Norway's relatively high interest rates to help the economy.

tions in September, has been criticized by Nor-wegian business leaders, who say that the high price of money has stifled vital investments. Over the weekend, Mr. Berge said market

speculation that Norway was about to devalue the krone was "ridiculous." The rumor led foreign investors to dump kroner late last week

The minority government, which faces elec-

Mr. Langeland said, "The weakness of oil prices and the drop to the dollar, and concern about what this has done to Norway's econo-

my, bas led to a good deal of selling. As Western Europe's second-largest oil producer after Britain, Norway was hit hard by the

1986 collapse in world oil prices. The Labor government is still fighting an annual inflation rate of 6.4 percent, a sizable

current account deficit and high prices. The fall in the dollar, now around 10-month lows against the yen, has cut oil income further because crude is priced in dollars.

The krone has been attractive to foreign investors because relatively high domestic interest rates provided good returns.

But this year the central bank has cut its key overnight rate three times to its present 12.4 percent. Dealers say this has tarnished the cur-

Norway devalued the krone by 12 percent to the spring of 1986, as the collapse in oil prices

threatened a major recession. Brundtland said there would be only one such

At that time, Prime Minister Gro Harlem

U.S. Mortgage-Backed Securities Find a Home in Japan

TOKYO — Japanese investors are beefing up their holdings of U.S. mortgage-backed securities, mainly using money they no longer care to invest in the volatile U.S. corporate bond market, according to credit market analysts.

The switch could reflect the increased confidence of Japanese investors in mortgage-backed prod-ucts, which offer higher yields than those of Treasury notes and bonds with similar maturity dates but carry comparable credit ratings.

Japanese investors have long been wary of mortgage-backed se-curities, which entail unpredictable

"The Japanese are showing increasing interest in MBS products," said Graham Doxey, vice-Japan Inc.

said they expected the amount of Japanese funds flowing into mortgage-backed products to expand 20 percent to 40 percent in the coming

half year. And most analysts do not lose money as a result of prepayexpect the trend to be reversed ments, they find themselves with when corporate bonds lose their

This seems to be a more permanent move toward expanded hold-

ings," Mr. Doxev said. Mortgage-backed securines are pools of residential mortgages assembled by agencies such as the Government National Mortgage Association, known as Ginnie Mae, a unit of the U.S. government, or the Federal National Mortgage As-

socianon, called Fannie Mae, a fed-

erally sponsored corporation. Dealers said that in the case of Fannie Mae and similar agencies, investors treat the securities as if they are backed by the U.S. govern-

A drawback to mortgage-backed president in charge of mortgage-backed securiues at Merrill Lynch fall, homeowners are likely to pay off their mortgage loans ahead of schedule. This causes a quicker return of principal to lenders, in this case the holders of the mortgagebacked instruments.

\$47.50 \$45.50 \$2.50 \$4.50 \$4.50 \$5.50 \$6.50 \$1.50 \$5.5

6% 47% RyanF

15% 16% SC1 5ys
21% 12% 0E1
17% 11% 5FFed
10% 5% SML 6%
61% 3% SML 6%
61% 34% 6KF A2
9% 4% 53 Sensor
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38% 6% SCIMEN
4% 25% SCIMEN
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16% SCIM

Japanese tovestors traditionally have been wary of these securities, but recent stability in interest rates,

packed occurities at Salomon

"Uncertain cash flows are diffi-

U.S. investment banks limit

cult to hedge in the foreign ex-change markets," he said.

much of the prepayment risk by

packaging mortgage-backed securi-ties as collateralized mortgage obli-

gations. These instruments limit

the prepayment risk by assigning

principal repayments to various tranches. Holders of the obortest-

term tranche of a CMO receive

principal payments before inves-

which reduces the likelihood of

tors in longer-term maturities.

Brothers Asia Ltd.

very large-scale prepayments, has sparked new interest. According to a bond sales manager at a U.S. investment house in fewer funds invested at a time when interest rates are falling and high yields are therefore harder to find. Tokyo, Japanese investors are con-

That is particularly unsettling fident that interest rates in the United States are unlikely to fall for investors outside the United States, said William Fragakis, vice from current levels. president in charge of mortgage-This looks like B safe time to

take that chance," he said. With this green light, Japanese

investors have become willing to shift funds once destined for corporate bonds.

"Recent events in the corporate bond market have stimulated Japanece interest in mortgagebackeds," Mr. Fragakis said.

A slew of recent highly leveraged takeover attempts in the United States have made the entire corporate bond market less attractive. Few Japanese are expected to take losses and sell their corporate bond holdings, but many analysts predicted bttle new corporate bond buying from the Japanese

Some dealers said they hoped the recent demand would permanently expand the market.

Div. Yid, PE 1005 High Low 4 P.M. Chipe

Tuesday's

that most delegates believed that at 4.75 percent for Europe and 3.25

fiscal tightening ought to be an percent in the United States.

This list, compiled by the AP, consists of the 1,000 most fraced securities in terms of dollar value, it is undated twice a year.

Via The Associated Press

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125 - 125 -

situation," he said, since once the equipment was in use the importing countries would be in a better posigust, when the dollar rallied. tion to increase their exports. 12 Month
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BOOKS

ALCOHOL AND THE WRITER

By Donald W. Goodwin, M.D. 210 pages. \$16.95. Andrews, McMeel and Parker, 4900 Main St., Kansas City, Mo. 64112.

Reviewed by Christopher Lehmann-Haupt T is something that everyone has observed but few books have been written about, excepting Upton Sinclair's "Cup of Fury" and Donald Newlove's "Those Drinking Days." Writers tend to drink. American writers in particular. Sinclair Lewis once asked, "Can you name five American writers since Poe who did not die of

Donald W. Goodwin has long been aware of the phenomenon. As he explains in "Alcohol and the Writer," one of his earliest discoveries "was that writers drank a lot — maybe more than anyone else." Among the seven American Nobel laureates in literature, four of them — Sinclair Lewis, Eugene O'Neill, William Faulknet and Emert Herrisguery, www. "elseyth alcoholic" ner and Ernest Hemingway — were "clearly alcoholic," and a fifth, John Steinbeck, was "probably alcoholic." As the author concludes, "Five of seven is 71 percent, surely the highest rate of alcoholism in any precisely defined group known to exist."

Coming across these statistics at the outset of "Alcohol and the Writer" a weeder might object that five cart of

hol and the Writer," a reader might object that five out of seven is a pretty narrow sample. Halfway through the book, he might add that telling the stories of those drinking writers isn't a systematic way to study alcohol-ism in the profession. But halfway through the book, a reader doesn't care anymore. He is too intrigued by what

the author is up to. Goodwin started out his postgraduate career as a literature student of Lionel Trilling's at Columbia University. He later went on to get a medical degree and to become a psychiatrist. There is more of the literature student in the essays that make up this book than there is of the doctor. Their subjects have been much written about: Poe. Fitzgerald, Hemingway, Steinbeck, Faulk-nes, O'Neill, Georges Simenon and Malcolm Lowry.

mer, O'Neill, Georges Simenon and Malcolm Lowry.
But Goodwin views them at odd, precise angles that
zomehow bring them to life. He suggests that Poe was a
loner but not a lonely man; "his mind was always
steeming with pursuits and projects." He quotes an unusual passage in which F. Scott Fitzgerald compared
himself to a "cracked plate" that "will not be brought out
for company" but "will do to hold crackers late at night
or go into the ice-box with the left overs."

He views Heaningway through the eyes of Cubans,
smoug whom he lived the longest and most habitual
portion of his life, so that it is possible to get a fix of what
his writing and drinking habits really were. He sees
"The Nobel Prize was too important to ignore. Something had to be done. Finally, they had a fish fry and

hing had to be done. Finally, they had a fish fry and

thing had to be done. Finally, they had a fish fry and invited Faulkner as the honored guest. He accepted."

He sums up Malcolm Lowry's life from the nearly 50 photos that appeared in Douglas Day's biography. At times, you forget that Goodwin is writing about the writer and alcoholism. But not for long. After all, Poe's hallucinatory states may best be explained by his possible consumption of abandhe.

All of Goodwin's subjects seem to disprove the myth of intolerance for alcohol. Alcoholics aren't really people who are inordinately sensitive to liquor. They are simply highly skilled at drinking far more than people are aware of them doing.

Still, what does it all proved So Esteventia may be an investigation of them.

Still, what does it all prove? So Fitzgerald may have been a manio-depressive as well as a writer and an alcoholic. So it "requires no excess of Frendian speculation to diagnose Hemingway as a possible lifelong world-class counterphobe," driven to do precisely what he was alraid of. So Faulkner suffered from a fragmented personality.

How do we get from suppositions like these to an answer to the question, why do writers drink? In his final chapter, "Notes on an Epidemic," Goodwin tries to pull all his loose threads together. Perhaps American writers in the first half of the 20th century have drunk excessively because "the hours are good"—that is to say, because, more than postmen, for example, they could get away with it. Or possibly they have drunk because "it is expected" of them—that is, to fulfill the romantic image of the artist. Or maybe they have drunk because someof the artist. Or maybe they have drunk because some-times an intoxicated state inspires their creativity.

Goodwin does have a theory. The key for him lies at some names in the human makeup where writing, schizophrenia and alcoholism meet. To put it oversimply: He proposes that writers are loners, especially writers in the United States, where individualism is highly prized. "Creative writing requires a rich fantasy life; loners have rich fantasy lives — the ultimate loner is the schizophrenic who lives in a prison of fantasy."

lives in a prison of fantasy. Alcohol promotes fantasy. This is not a systematic theory, nor does it lend itself to verification. But in Goodwin's able hands, it shows us a good deal about American writers, and something about American drinkers, too.

Christopher Lehmann-Haupt is on the staff of The New York Times.

BEST SELLERS

	FICTION		
This Week		4 -	Libra Libra
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A BRIGHT SHINING LIE, by Neil Sheehan
THE PIRST SALUTE, by Barbara W. Tuchman
CHILD STAR, by Shirley Temple Black
ALL I REALLY NEED TO KNOW I LEARNED IN
KINDERGARTEN, by Robert Fulghum
TALKING STRAIGHT, by Lee Jacocca with Sonny
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THE RAGMAN'S SON, by Kirk Douglas
SURVIVING THE GREAT DEPRESSION OF 1990,

by Ravi Batra GOLDWATER, by Barry M. Goldwater with Jack Casserly
LANDSLIDE by Jane Mayer and Doyle McManua
THE DUCHESS OF WINDSOR, by Charles Higham
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ADVICE, HOW-TO AND MISCELLANEOUS

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EATEN ALIVE by Harvey Mackey
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WEATHER EUROPE

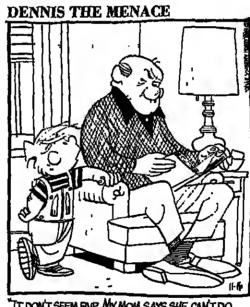
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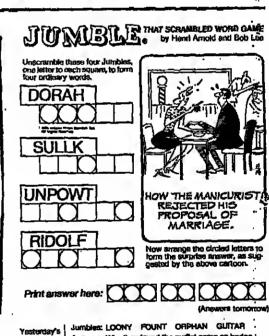
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P New York Times, edited by Eugene Maleska.

PEANUTS

SO THE REST OF THE FAMILY

I'M LEFT ALONE IN THE CAR

GOES INTO THE MALL, AND







ARE YOU SIRE? I THOUGHT I WENT TO HARVARO.

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-STKREEL

FOR YOU.

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HOW MUCH TO YOU

CHARGE TO PUT A DIMPLE IN A CHIN?



صكنامن الأصل

SPORTS

By William C. Rhoden

New York Times Service

will take place Saturday in Spring-

to team, the goal in the back of

National Collegiate Athletic Asso-

uons. Duke, Georgetown, Oklaho-

ma and Michigan might be tempt-

ed to consider their season a waste

if they do not at least reach the final

Sweet 16.
"Last season left an unfinished

taste in our mouths," said Coach Billy Tubbs, whose high-powered

Oklahoma Sooners were upset by

Kansas in the national champion ship game last year. "We had a

great year last year, but it's nothing

we can sit back and pat ourselves

oo the back for. We have unfin-

A majority of coaches have bum-

bler aspirations. For most of them,

duplicating the success of Rhode

Island or recreating the excitement of Loyola Marymount would be enough to make the 1988-89 season

Rhode Island, under Coach Tom

Penders, reached the Final 16 with

an upset victory over Syracuse. Loyola Marymount finished with a

28-4 mark, led the nation in scoring

by averaging 110.3 points a game, and reached the final round of the

for a more lucrative position -

\$1.5 million over five years - in

Texas, Paul Westhead, the Loyola

Marymount coach, stuck around

"My approach will oot change,"

But for all of the anticipation

surrounding a new season, there

to corrupt intercollegiate hasket-

ball and, by extension, intercolle-

where to win the national champi-

onship last April, fans hailed the

victory as a triumph of coaching,

camaraderic and teamwork.

Shrewder observers pointed out that the victory - indeed, the en-

tire tournament - underscored the

point that a great player can lead

BASKETBALL

After Kansas came from no-

giate athletics.

While Penders left Rhode Island

regional semifinals.

ished business."

ciation tournament next March.



Bills 31, Dolphins 6

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TECHNOLOGY

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Who they found the notes taxes? NOTHING WENT ON

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UCLA

MARRIAGE

THAT SCRAMBLED VIDE

Robb Riddick of Buffalo getting some yardage before being brought down by Paul Lankford in a National Football League game Monday night in Miami. Riddick and Ronnie Harmon scored two touchdowns each and the Bills intercepted Dan Marino three times for a sixth consecutive victory.

Canadian Inquiry on Drugs Begins

The Associated Press

TORONTO — Canada began a formal examination Tuesday of bow its dream of Olympic gold for the sprinter Ben Johnson dissolved into a nightmarish steroid scandal. Ontario Associate Chief Justice Charles Dubin, appointed by the federal government to investigate

drug abuse in Canadian athletics. has declined comment on the scope of his hearings that began in Toronto. Expectations are high that the proceedings will go much far-ther than the issue of whether Johnson used anabolic steroids, as drug tests showed after his Olympic vic-

Johnson maintains that he never knowingly used drugs to enhance his performances, capped by the world record 9.79 second, 100-meof race at Scoul on Sept. 24.

FOOTBALL

ed States quickly turned to sadness and disgrace as he was stripped of

"I would never embarrass my family, my friends, my country and the kids who love me," Johnson said after his return from Seoul.

Some remained loyal, and Tshirts appeared with the slogan, "Ben Didn't Do It." They have slipped out of store display win-dows as the weeks since the Olym-The hearings start at a time when

Canadians are enmeshed in a passionate debate on their national identity as part of the campaign for next Monday's national election. At stake is the free-trade agreement with the United States scheduled to take effect Jan. 1.

Opponents of the pact argue that Canada's euphoria at Johnson's Canada faces a tremendous threat victory over Carl Lewis of the Unit- to its national identity and could be the athlete.

overwhelmed by the more popu-lous and wealthier United States.

Susan Burt, a sports psychologist at the University of British Colum-bia, said Canadians "have that tenand promises more excitement this dency" to place the national ego on the line over an athletic event." Westhead said, "If anything we're going to try to run faster and score

"Hopefully, we can all educate ourselves to become more realistic and mature about sports," she said,

Burt Konzak, an expert in sports psychology at the University of To-ronto, said the hearings should exare disturbing reminders of the misguided ambidon that continues amine the competitive pressures put on Johnson and the push for Canada to win a gold medal in a high-profile event.

"Why were we so lax in testing our own athletes?" he asked. "It was because we wanted a winner." Among the most eagerly awaited witnesses are Johnson; his coach, Charlie Francis; and Dr. Jamie As-

taphan, the physician who treated

NOV. 21

BASEBALL

Americaa Lacew

Noticeal League CHICAGO—Purchased contracts of Joe Girordi and Kettey Mann, catchers; Jerome Wallon, outflelder, and Dean Wilkins, bitcher.

Irom Pitislieki, Eastern League, Purchasi

ned Toby Horrah Ilrai-base

TRANSITION

an ordinary team to the national

championship.
In Kansas's case it was Danny NEW YORK - After a rigorous summer of recruiting, scouting and coaching changes, a new college basketball season begins this week with 293 NCAA Division I pro-Manning, who became the No. 1 pick in the National Basketball Association draft and played his first game for the Los Angeles Clippers on Saturday. grams competing for 32 conference

Getting such a player is the great championships.

The traditional opening of the pursuit in college basketball, and the 1988-89 season begins with a season, at least in recent years, has poignant reminder of the inherent been the Tip-Off Classic, which hazards of such a pursuit. Last month, in a move that was nearly as field, Massachusetts, when Duke, a stunning as Kansas's victory over Final Four team last season, plays Oklahoma, the NCAA placed Kansas oo a three-year probation. While the stakes vary from team

The NCAA's charges stem from nearly every coach's mind is to rewrongdoing in connection with illegal inducements to Vincent Askew, ceive one of 64 invitations to the a Memphis State guard who was contemplating transferring to Kan-A few teams have loftier ambi-

Under the sanctions, Kansas may not participate in the NCAA tournament this year, thus marking the first time in NCAA history that a champion will out be allowed to

defend its crown.
'This is not what I had pictured in my dreams of becoming a bead coach," said Roy Williams, the Jay-

hawks' first-year coach. Williams, who was Dean Smith's first assistant for 10 years at North Carolina, replaces Larry Brown, who accepted the head coaching joh with the San Antonio Spurs.

Keith Harris, who would have been Williams's best returning player, left the team when Brown resigned. Of five incoming signees, only two will be eligible to play this season; two are Proposition 48 casualties, and one decided not to

Propositioo 48 is the academic equivalent of injured reserve. Players who do not meet certain academic requirements must sit out a

The intensified pursuit of talent forms the basis of a tension between philosphy — how husiness should be conducted — and reality -what it takes to get the job done.

That tension is represented in the matchup in the Tip-Off Classic on Saturday. While Duke has been used as a model of how success can source and purpose of the money. be achieved through selective re-cruiting. Kentucky has been cast in recent years as something of a pariah and is currently under investigation by the NCAA.

"I don't look at us like Robin Hood, or anything," said Coach Mike Krzyzewski, who has built a reputation for selective recruitment and walking the straight and narrow. After two losing seasons, Krzyzweski has led Duke to two

appearances in the Final Four. The issue between NCAA and Kentucky concerns the manner in which the Wildcats have conducted

Last summer an envelope ad-

The Top 20 Picks for the NCAA Season

College Basketball 1989: Toward the Tip-Off

1) Duke. Anchored by the all-America forward Danny Ferry. Duke has the staying power to end up on top when it counts. The key will be finding a defensive specialist to replace Billy King.

2) Georgetown. Alonzo Mourning, the Hoyas' 6-10 prize recruit, makes Georgetown an instant contender for the Big East championship, and more. The backcourt is set with a rotation of Charles Smith, Jaren Jackson, Mark Tillmon and Dwayne Bryant.

3) Oklahoma. If the Sooners had a flaw last season - and at 35-4 they didn't have many - it may have been an under-utilized bench. With Mookie Blaylock returning at guard and Stacey King at center, the Sooners can make a run at another Final Four appearance. 4) Michigan. It has become an annual ritual to

discuss Michigan's talent in November and its disappointing ebmination in March. With Rumeal Robinson and Sean Higgins in the backcourt. Terry Mills, Glenn Rice and Loy Vaught on the front line, the Woiverines are too talented - again

— not to rank highly in the early going.

5) Syracuse. The Orangemen's higgest problem will be chemistry. Freshman Billy Owens joins a solid crew led by Sherman Douglas, the all-conference point guard, and Derrick Coleman at for-

6) University of Nevada-Las Vegas. The Rebels are deep but inexperienced. Stacey Augmon, the sophomore forward, is the rock of this team and there are a host of talented newcomers.

7) Louisville. After two seasons of meandering, it's about time for the Cardinals to focus on a national title. Four starters return from a 24-11 team that finished first in the Metro Conference. Pervis Ellison, the 6-foot-9 (2.06-meter) forward, is

the heart of the team.

8) Arizona. The Wildcais won't get out of the blocks as quickly as they did last season, but they might actually be as tough a team in March. Sean Elliot is the Pacific-10's most complete player.

9) West Virginia. Coach Gale Catlett had his string of seven straight 20-victory seasons snapped last year, but the Mountaineers should rebound

with a vengeance with four starters returning,

Sutton then it was another student

10) Florida State. Coach Pat Kennedy has four starters back and will push Louisville for the Metro

championship. 11) Villanova. The Wildcats turned what was supposed to have been a rebuilding season into a miraculous journey that ended just one game short of the Final Four. Rollie Massimino has four starters returning from that squad, including the conference's best backcourt: Doug West and Kenny Wilson.

12) Missouri. Derrick Chievous is gone hut the Tigers return all other starters -- plus considerable firepower - from last season's 19-11 team.

13) Arkansas. After three years of an uphill climb. Nolan Richardson might be close to the moutaintop by the end of the season.

14) Oklahoma State. Leonard Hamilton, the third-year coach, has quietly built a dynamo. This could be the season it kicks in. Watch his sopho-more forward, Richard Dumas.

15) North Carolina. Depending on how quickly and how well J.R. Reid's foot heals, North Carolina could be the force in the ACC. If Reid's foot does not heal quickly, the Tar Heels could find themselves muddled in the middle.

16) Georgia Tech. If Bobby Cremins can find a point guard to complement Brian Oliver in the backcourt and get the ball to the forwards, Dennis Scott and Tom Hammonds, Georgia Tech might

have something going.

17) Iowa. The Hawkeyes have a strong returning nucleus in B.J. Armstrong, a guard, Ed Horton and

Roy Marhle, a forward.

18) Georgia. The Bulldogs could be a surprise of the season, depending on the adjustment of freshman guard Litteral Green.

19) Connecticut. Jim Calhoun has five starters back from a team that finished 20-14 and won the National Invitation Tournament. The best of the five is the center, Cliff Robinson.

20) Illinois. The Illini, like Michigan, are perennially laden with talent. This season's team, despite not having a player over 6-8, is no exception. Look for a ferocious inside attack, Marcus Liberty, the 6-8 swingman returning from Proposition 48 banishment, could give this team an incredible lift.

Selected by William C. Rhoden.

coach to Chris Mills, a top recruit from California, was discovered to contain \$1,000. The assistant has denied that he sent money to Mills, but the NCAA is investigating the

Scan Kemp, another highly recruited freshman, was leveled by Proposition 48 then dropped out last week after a string of unsertling incidents, the most recent of which occured when he was caught at tempting to pawn stolen gold chains. The chains belonged to a teammate, Sean Sutton, who happens to be Coach Eddie Sutton's

The NCAA is also investigating charges that another Kentucky player, Eric Manuel, entered school fraudulently hy copying the answers for a standardized test from

Sutton's son. Sean Sutton denies it, but the

who supplied the answers. Krzyzewski, for his part, said his

primary interest in Kentucky's woes was the effect they might have on the game Saturday.

"What I worry about in preparing for Kentucky is that they're well coached, they have a lot of ing for Kentucky is that they're well coached, they have a lot of talent and they've won a lot," he to win a hasketball game."

said. "When controversy or adversity hits a program, a program that's won at least the first couple times will come out with something to prove. They have a rallying point: 'We're going to show

"I'm not going in there for some

Kirk Found Guilty in Tax Case

The Associated Press

MEMPHIS, Tennessee - Dana Kirk, former Memphis State basketball coach, was found guilty Tuesday of income tax evasion and obstruction of justice by a federal Kirk faces up to 24 years in pris-

oo and fines of \$275,000 for coovictions on one count of income tax dressed from a Kentucky assistant NCAA maintains that if it was not evasion, one count of obstruction

of justice and three counts of filing false tax statements.

Kirk, 53, was charged with understating his income by a total of \$162,000 in 1982 and 1983 and with trying to intimidate grand jury wit-

Kirk came to Memphis State in 1979 and was fired in September 1986, shortly before he was indicted by a federal grand jury.

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YES TO IPG

Prince of Players, Will Platini Be King?

LONDON - Shall the prince be

king? This weekend Michel Platini, once the most regal of players, assumes full power over French soccer. His inauguration is daunting France needs victory, or survival at cast, in Yugoslavia.

One match at short notice is no test of a man, but Platini is hired as a messiah. France turned to him in desperation, gambling on his untested ability to transmit the inspiradon he had at his feet. He will have to prove something Pele and Bobby Charlton and John Charles, Eusebio, Alfredo di Stefano and Ferenc Puskas could not.

None has transplanted mastery of the playing fields into team management. In some ways the greater the performer, the less they are able to pass on. This is not unique to sport. Ye-

hudi Menuhin, musician par excel-lence and dedicated teacher, cannot make geniuses of his prodigies. He takes them early and stays influential for years; yet the greatness of soul, the instinct that makes Menuhin rich and famous, are not gifts one can impart to others. By comparison, miracles are ex-

pected of Platini. He is 33. He has half the worldly wisdom of Menuhin, he will be granted a fraction of the time, and his players are inade-

French soccer is a shadow of what it was when the great one with marvelous musketeers Alain Giresse and Jean Tigana — ruled the roost. Their heirs did not qualify to defend the European Championship last summer and the attempt to reach the next World Cup looks frail. When les Bleus dropped a point

in Cyprus last month, Jean Fournet-Fayard, president of the French Football Federation, decided: "It was time to do something exceptional, and I thought only the

USC and Illinois To Go to Moscow The Associated Press

dal (7), Olczyk (10) Domphousse 2 (10), Shets on goal: Minnesota (on Wregael) 11-15-16— 42: Toronia Lan Casevi 7-11-8—26. WASHINGTON — The University of Southern California and Illinois were named Tuesday to play in the Glasnost Bowl football to Beillmore for player to be named later. Named Mike Quade manager at Rockford. game next Sept. 2 in Moscow. The 1989 seasoo opener for both

Nomed Mile Cudes transmission of Midwest Leogue,
Aldwest Leogue,
PITT 58U ROH-Named Bruce Kimm Cooch Charile Muss. Inaveling secretary, retired,
BASKETBALL
Besterbest Association style football game played in the ities: Boli vs. Susic. National Basketbell Association (NOIANA—Activated John Lang, guard. Soviet Union.

Velved Richard Morton, guard. LA CLIPPERS-Woived Tem Corrick and David Popson, forward, FOOTBALL Notional Football League PITTSBURGH- Activated John Rienstra. word, from Injured reserve. W seats about 50,000.

to travel once more on the team hus. Pity be cannot pick himself as

a match winner. Platini, the player, **ROB HUGHES** scored 41 times in 72 internationals a dull coach. from midfield.

He netted two beguiling freekicks to beat Yugoslavia in Paris three years ago. The remnants of that Yugoslav side, and younger recruits who may worship Platini, are duty bound to suppress any French uprising in Belgrade.
Platini knows that the moment a performing god hands in his boots his era is up. If his presence spurs

on the French, might it not do the same to opponents? Yugoslavs are temperamental masters of technique and tactics. They have some prize legionnaires in France, such as the crafty Safet

As the French know, Susic can turn a big match. That might explain Fournet-Fayard's chagrin over Susic's being chosen for the Yugoslav team a month after taking French citizenship. The duplicity is more French

than Yugoslav. Six years after Su-sic, 33, transferred to Paris-St. Germain, he ohtained "naturalization of convenience" so the club can employ three rather than two for-Besides, the French are mighty glad to count their colonial broth-

ers as nationals whenever the team needs them. Two men vital to Saturday's cause will be Basile Boli, born in the Ivory Coast, and Jean Tigana, a Malian. Before accepting the job, Platini called Tigana in Bordeaux and, for

old times' sake, Tigana, also 33, agreed to come out of "retirement" to lead the Freoch. Tigana is a fighter, one whose athleticism and spirit complement-

ed Platini's flair. Boli, 22, scarcely lacks confidence but will benefit under a captain who has seeo it all and done most of it. The one time Boli, a counter-

attacking sweeper, had doubts was as a teen-ager breaking into the Auxerre team. He was bombarded hy requests from Abidjan to return for the African Cup. Boli was persuaded that, because his father had dual nationality, he should wait for France. Touche, M. President! Assuming Platini builds his de-

fense around the young African we clubs will be the first American- could have a duel of dual national-But eyes will be on Platini. Fol-

The game, duplicating the Rose lowing the trend of Franz Becken-Bowl practice of matching teams hauer in West Germany and Johan from the Pacific-10 and Big Ten Cruyff in club management at Ajax conferences, will be played at the Amsterdam and now Barcelona. Dynamo soccer stadium, which the French have gone for presence." They have turned away from

Platini leaves the Lear jet behiod the coaching badge, and if it rids soccer of robotic tactics, all power to them. First, let's see proof that men

who transcended the game are liberationists. Cruyff is; Beckenhauer is not; Di Stefano, perhaps the most complete player ever, became Platini might be different. He

doesn't pretend he is a coach. "Who can seriously believe," asked, "that replacing Henri Michel could be enough for our national team to suddenly find its way again?"

Platini's brief is to "remove obstacles around the team" - i.e., to give it back the impens to attack where Henri Michel defended.

To attack without a Platini in midfield, a team must have goalscorers. And maybe Platini's timing is good: He takes over just as Christian Perez has exploded onto the scene for Paris-St. Germain.

Perez, a left-sided striker, is making up for lost time. At 25, be asionishes Paris with the sudden-ness of his rise. Last Saturday he struck twice, beating three defenders for the second.

Platini, looking for new blood, may find Perez irresistible. But Platini's main selection is another new appointee: perhaps France's real manager/coach, Gérard Houllier.

Three seasons ago Houllier guided Paris-St. Germain to the Division I ritle. His pièce de résistance was to coax the best out of Dominique Rocheteau, a gifted but mercurial center-forward.

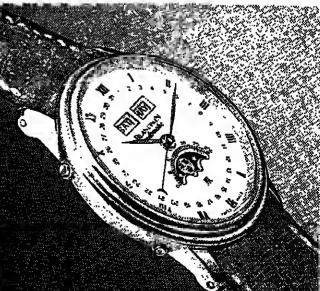
Part psychologist, Houllier was, however, sacked, then reinstated when the championship season was not followed by another. The relanonship will be Platini, figurehead and selector, served by Houllier,

coach and tactician. But Houllier must help his boss rediscover the love of soccer that deserted Platini when he quit Juventus of Turin a wealthy and bored young man. For although be may never caress the ball again, Plauni cannot succeed unless he finds anew the joy in soccer that goes back beyond France to Italy, where Platini's grandfather, a miner, lived and breathed the game.

Rob Hughes is on the staff of the Sunday Times.

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OBSERVER

The Moveable Holdup

By Russell Baker EW YORK — In the first place, Hemingway told the story wrong, probably to make himself look good. That was a vice

of his. He would wait until you died, then tell the story wrong to make himself look good while making you look like a fool. All of us who knew Hens there in

Paris were terrified of dying before he did, because if you let him outlive you there was no telling how foolish he might make you look in his memoirs. I remember a whole year back in the 1920s when Hemingway was furious with our whole crowd because not one of us died. A couple of us were pretty sick, too, but we hung on, knowing it wasn't safe to die until Ernie got

over his need to write about friends who could no longer set the record Well, he never got over it, of course. That's why poor Scott still plays straight man to Ernie the Wit in that two-line thigh slapper about rich people. In the version retailed by Hem, Scott says, "The rich are

different from you and me," and Emie says, "Yes, they have more

that night, you know the exchange was entirely different and involved John Dos Passos. "Anybody know anything odd about the rich?" Dos asked the group. "I don't know about the rich," said Hemingway, "but there's something odd about a bunch of

If you were there at the Coupole

second-rate writers being so hostile to a truly talented colleague that not one of them will even die." "I've noticed something odd about the rich," said Scott, pre-

tending he hadn't heard Ernie. "You'd think," said Hem, "there'd be at least one pal decent enough to free up a little literary material for a great writer. "What oddity about the rich have you noticed, Scott?" asked Dos.

"Well," said Scott, "unlike youand me, the rich never answer the telephone at dinnertime."

Ermie said, "If I were just another hack too weak in the verbs to get into the ring with Zane Grey, much less go a couple of rounds with Mister Tolstoy, I'd be proud to get the croup and pop off so a master could write superbly without worrying about libel."

I presume the reason they never

answer the phone at dinnertime," said Dos, "is that they have ser-

vants to do it for them. "No," said Scott. "They never answer the phone at dinnertime because dinnertime is when their college fund-raisers call asking people to pledge large sums of money to finance even more subbatical years for professors."

1 remembered Scott's observation when the telephone went off in the middle of dinner last Wednesday. Our family had gathered to exult in the previous day's election results and thank our stars that neither Willie Horton nor new taxes would he allowed to prey on us for the next four years.

A day or two earlier, the news of Bill Cosby's \$20 million gift to Spelman College had alerted me to danger, too. This is bound to put ideas in the heads of every alumni association fund-raiser in America," I said, thanking Heaven that I didn't have \$20 million to give.

But the election excitement had dulled my senses Wednesday, so when the phone bell sawed through the middle of dinner, Scott's treachant observation about the rich was buried in the remotest backwater of my memory. I answered it.

I listened to the spiel begin. The voice was human, but it was read-ing in a ruthless robotic monotone. Was this produced by resignation at having already listened to a hun-dred death threats? Or was it meant to convey a subtly menacing sug-gestion that machines were prepar-ing dreadful actions — wholesale destruction of vital computerized secrets, perhaps — to be taken against cheapskates?

My voice masked rage and terror. Calmiy, I explained that, if my old college expected me to come across with \$20 million, it should have taught me more rewarding ways to be entertaining in public than reciting verses by the Metaphysical Poets from memory.

The robotic voice said \$20 million was not necessary. If too cheap to give more, repeating last year's mea-sty \$100 gift would be tolerated, "Another hundred bucks! Don't

you pirates ever get enough?" Such was the cry I suppressed. I owed this school something. By qualifying me for Hemingway's company, it had taught me that dying is a terrible mistake.

New York Times Service

Maurice Chevalier: A Doff of the Hat

By Thomas Quinn Curtiss International Herald Tribune

PARIS—Maurice Chevalier in a poster flashing his friendly grin, attired in a natty dinner jacket and brandishing his yellow straw hat, survives as an irresistible invitation to the nightly joys of Paris.

For more than 60 years he aided in the

illumination of the City of Light, a sort of master of the revels. Had he been spared he would have become a centenarian this auturn. As a dynamic animator of the boards he called it a day after completing a farewell world tour at 80 in 1968 and withdrew from the spotlights to settle down in his country estate at Marne-la-Coquette. He died on Jan. 1, 1972. He was born in the Menilmontant dis-

trict of Paris in 1888. His father abandoned his family, leaving his wife and three sons to get on as best they could. Maurice adored his patient mother, who was a lace-maker straining her eyes until blindness threatened. He quit school to augment the family income, taking a job as house-painter, his father's occasional trade. His boyhood was overshadowed by poverty, brightened only by Saturday nights at the local cafeone. In that weekly famyland he studied the styles of the comics, dancers, mimes, vocalists and acrobats - and could imitate them all.

He made his stage debut in a neighborhood hall as a cheeky guttersnipe and earned his first applause. Before he was 18 he had a spot at the Folies-Berghre. A cruel notice in Le Figuro struck him like a slap in the face. He wept, but he was soon consoled by the attentions of the revue's star, Mistinguett. She took him on as her partner and

they appeared in a short dance film.

Robert Benchley on a visit to Paris claimed that he intended to kidnap Missingnett because every man should have an older woman in his life. When a London offer came for Chevalier he accepted it as temporary escape from the rages of his jealous mistress. His English was shaky, but he rocked a West End theater with his rendition of an early Cole Porter composi-tion, "On the Level You're a Little Devil." In the spring of 1914 he was called for

military service. After the war started, he was wounded and woke up in the hospital of a German prison camp. An operation restored his health and Mistinguett arranged that he be exchanged for a German prisoner. He was back in Paris in 1916 and again her partner on the stage, but not for long. His hour for stardom had come. "La Miss" went her own way, mosning

her sorrow in her well-known torch lament,

above the titles of a set of deft, light musicals in which the rhythms of the latest rage, le jazz hot, were interwoven.

American producers of both stage and screen flocked to Paris in the early 1920s searching for fresh talents and ideas. Jesse Lasky of Paramount Pictures told of how a new film, "The Jazz Singer," in which Al Joison sang and spoke on the newfangled Vitaphone, would revolutionize the indus-try. Chevalier had never seen a talkie and after inspecting Jolson's performance decided to take the risk.
In 1928 he was in Hollywood, pleased

with the script for "The Innocents of Paris," in which he would play a junk dealer of the flea market who rescues a boy from drowning in the Seine and is rewarded for his heroism by the lad's charming aunt.

The success of "The Innocents of Paris" prompted Paramount to sign him to a long-term contract. Ernst Lubitsch, about to embark on his first sound film, "The Love Parade," selected him for the leading role, that of a prince consort.

"Prince stuff!" Chevalier sniffed. "I like to play plain fellows that women understand and men do, too. I can't wear uniforms that are so stiff that I can't make elegant gestures. I like to act naturally as I feel, as I think would be true to real life with a little humor, although my life hasn't been happy." Lubitsch took photographs of him in glittering outlits that the star liked so much that he consented to be advanced in social rank.

"The Love Parade" packed theaters despite the 1929 Wall Street crash. Jeanette MacDonald was his leading lady and his partner in subsequent films, but their relations were cool. "I could never say that working together was anything than agree-able," she remarked in later years. "He only cared about his career and his mother. And he was the fastest derrière pincher in Hollywood."

The climax of his first stay in Hollywood came with "Love Me Tonight" in which he had the best of both sides of class divisions, playing a humble Montmartre tailor who is summoned to a châtean to dress a princess for a hunt ball. It was provided with a bewitching Rodgers-Hart score that in-cinded "Isn't It Romantic?" and "Mimi," both of which were granted permanent

places in his concert repertory.

"One day, between 'takes' I saw Cheva-lier slumped in a camp chair," relates Rou-ben Mamoulian, who directed the enchanting fantasy, "I thought he had fallen into a come or even died. As I went toward him the signal for shooting sounded and he "Mon Homme." Her man's name went jumped up returning to consciousness and

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Maurice Chevalier, the severe self critic, perfecting his gestures before a mirror.

beaming his wide smile. All this in a split first to be cleared and on the night of second. What had been lead became pure victory in Europe he opened at the ABC gold. Suddenly he was transformed, come back to eager life and fun. That was the mystery of the man. He only lived com-

pletely when he was on."

Later at MGM, where he went to appear in a new version of "The Merry Widow," he was uncertain of himself. "I think I can make ladies smile, but I can't make them swoon," he allowed. "When the big dramatic scenes come, I don't feel in my shoes." He was not in his shoes as the declaration means to Paralle themship the life. dashing romantic Danilo, though the li-bretto had been altered, allegedly to suit his personality.

A dispute arose about his hilling. He insisted that his name appear a line above the title, as it always had. When this de-mand was refused, he bought his contract and left for Paris. There he starred in revues, concert tours and in French films

until World War II broke out. When the Germans occupied France in 1940 he considered retirement, but Joseph Goebbels, the German propaganda chief, was eager to exploit the popular entertainer. Chevalier had a new love, Nita Raya, a tall, beautiful young Jewish actress. A cutand-mouse game ensued and he was in-formed that he must return to the Paris stage if he wished to protect his sweetheart and her family.

Paris was liberated, but the war continned through the winter of 1944-45 and in theatocal circles there was more talk of the punishment to be dealt out to Sacha Guitry, Raimu, Arletty and other alleged collaborationists than there was of how Hitler, Goebbels and Himmler were to be brought to justice. Chevalier was one of the

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victory in Europe he opened at the ABC music-hall in Paris to be cheered.

He was in the film of Cole Porter's musical "Can-Can" at the 20th Century-Fox

studios and in France he was featu three memorable movies made by American directors there: "Love in the Afternoon" by Billy Wilder, Joshua Logan's adaptation of Marcel Pagnol's "Fanny," and Vincente Minnelli's "Gigi," Colette's tale of loose ladies in the Belle Epoque. Alan Jay Lemer, the lynicist, and Frederick Loewe, the composer, wrote special numbers for his charac-terization of an aging roue, "Thank Heaven for Little Girls," and his duet with Her-mione Gingold, "I Remember It Well." "Gigi" was awarded mine Oscars.

The spacious house he built in Marne-la-Coquette, half an hour from the Champs-Elystes, was a monument to his career. He called his estate, "La Louque," his nickname for his mother, and a statue of her stood in the garden. The ashtrays were in the form of straw hats and so were the toilet lids.

His last years were restless ones. He missed the call to take the stage in the evenings François Valls, his longtime com-panion, tells in his book of Chevalier's attempt at suicide. After this fit of despair he rallied and faced old age courageously.

His last one-man shows are remembered as startling affairs. Once at a gala performance before the Queen of England he glimpsed at the royal box and seeing the Queen Mother pointed to her as he sang

"You Must Have Been a Beautiful Baby."
As an artist he had a special gift. For millions he transformed make-believe into exhilarating reality.

PEOPLE

A Picasso Work Fetches A Record \$24.8 Million

Picasso's "Motherhood," a 1901 blue-period mother and child without religious flourishes, was sold to an unidentified buyer at Christie's in New York for \$24.8 million — a record for 20th-century art and the fourth-highest price ever paid for a work of art. The painting was the most important work in the sale of the collection of William and Edith Mayer Goetz. The Goetzes acquired it 40 years ago, and it hung in their living room until Mrs. Goetz's death in June at age 82. Her husband died in 1969. The sale of their 28 works of art totaled \$85 of their 28 works of all sollection million, a record for the collection of a single owner.

The U.S. Supreme Court has turned down without comment an appeal by an employee of NBC Television who said he had the original idea for "The Cosby Show." In 1980, Hwess S. Murray, snow." In 1980, Hwest St. Murray, a financial manager, proposed a show about an upper middle class black couple with five children, to be called "Father's Day," suggesting BH Cosby for the lead. Network executives said they were not interested. Four years later "The Cosby Show" was on the air. The Cosby Show" was on the air. The U.S. District Court in Manhattan ruled earlier that his idea was not sufficiently "novel" to warrant legal protection.

The Washington Opera held its curtain for 30 minutes while Plate cido Domingo, in full "Tosca" cost tume and makeup, was treated for a cold. After being treated at a doctor's office, Domingo rushed back to perform, then was the colebrity guest at a Washington Opera patrons dinner, then took a private jet back to New York to begin vate jet back to New York to begin rehearsals of "Aida" at the Metropolitan Opera the next day.

Lnc Besson and Jean Rouch on Tuesday shared the \$50,000 Flor-ence Gould grand prize for their contributions to the art of cinema. Rouch, 71, the president of the French Cinemathèque, is the author of more than 120 documentary films on Africa, Besson, 29, is bes known for his recent film "Le Grand Bleu." The prize is named, for Florence Goold, who left most of her vast fortune to create a French-American foundation with a prize destined to "crown a literary or artistic work which enriches the world's cultural heritage."

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CREATED that the form of the ballots annuald hereto as Edition 'A-T' strough 'A-d' are hereby approved in all re-spects and it is further CREERED that the 14th day of December, 1988 is fined at the less day by which conditions and parties in interest may file objections to the confination of the Phan, which objection shall be in writing and shall be filed with the Court, together with proof arriver, and served on the following on or ballone December 14, 1988:

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